

Manila goes wild as Mrs Aquino takes over presidency

Marcos quits and flies to sanctuary

Jubilant crowd loots palace

President Ferdinand Marcos last night fled out of Manila in an American helicopter...

From David Watts, Manila

News of the departure spread quickly through the city...

Matthay, a close associate of Mrs Marcos, left for the United States...

From Michael Hamlyn, Manila

Tens of thousands of Filipinos celebrated the defeat of President Marcos early today...

The essentially good-humoured crowd finally overcame the residual resistance of the soldiers left guarding the palace...

They rushed into the offices and proceeded to wreck rooms, steal anything moveable...

Young looters ripped pictures of Mr Marcos and his wife Imelda off the walls...

The medical room, the office of the press secretary to the ex-president...

A small canteen, complete with refrigerator full of Coke and beer...

Before the crowds broke into the building they had stood nose-to-nose with the guards defending it.

For several hours the people kept back by black-painted barbed wire...

The office of Mrs Corason Aquino, the new President...

As the crowd moved down the road leading to the palace it met a rearguard of supporters...

A series of vicious stone-throwing incidents ensued...

The KBL men and the Aquino supporters fought each other in and out of the courtyard...

The KBL men faded away and the crowd took up station at the palace railings...

The gates were forced, and the crowd scattered when one of the soldiers fired in the air...

The soldiers said they were only fulfilling the orders of the new government...

The Reagen Administration has expressed optimism that Mrs Aquino will unify the country...

Continued on page 2, col 4



As his wife listens, Mr Marcos pledges to stay on after his 'reinauguration'

Nuclear dumps protest by MPs

By Philip Webster, Political Reporter

Mr John Wakeham, the Government Chief Whip, protested and another Conservative MP threatened to resign...

All are in Conservative constituencies and Mr Michael Brown, MP for Brigg and Cleethorpes...

Mr Baker told MPs that at this stage the Nuclear Industry Radioactive Waste Executive (Nirex) would only carry out exploratory geological investigations...

The work will require planning permission which Parliament will be asked to approve by passing the development order...

The site will be used for the disposal of low-level and shorter lived intermediate-level radioactive wastes...

Mr Baker also disclosed that the Ministry of Defence was authorising exploratory work on MOD land to find a suitable coastal site...

The statement, which was cleared by Downing Street, described the choice of Bradwell as 'totally unsuitable'.

Local reaction, page 2

Breakthrough on Ulster deadlock

By Anthony Bevis, Political Correspondent

Ulster's political deadlock was broken yesterday when the Prime Minister, Mrs Thatcher...

After 90 minutes of tough talking at Number 10, Mr James Moynihan...

Mr Tom King, Secretary of State for Northern Ireland...

But Mr Ian Paisley, leader of the Democratic Unionist Party...

The statement said Mrs Thatcher had told Mr Moynihan and Mr Paisley...

The Ulsterist leaders distanced themselves from Monday's threatened strike in the province...

Both sides will consider yesterday's proposals and further meeting is expected...

Continued on page 2, col 7

IBA puts doubt on Rank bid

By Cliff Feltham

The future of the Rank Organisation's £740 million takeover bid for the Granada Group was thrown into confusion...

The IBA said that a takeover of Granada would lead to a major change in the control of a viable ITV programme contractor...

It was understood that Rank had now built up a stake in excess of this amount and the IBA was refusing to give its consent to the bid.

The hard line adopted by the IBA after a 90 minute meeting in London will have almost certainly stunned the Rank board and its advisers.

The IBA said that under the terms of the Broadcasting Act its approval was needed for any shareholder with more than 5 per cent of the voting shares.

The IBA's response now appears to place the whole bid in jeopardy.

A get-together of Rank and Granada would have created a £1.8 billion group.

Reagan sends his congratulations

From Michael Binyon, Washington

President Reagan yesterday telephoned a congratulatory message to Mrs Aquino after an official statement was issued here recognizing her as President of the Philippines...

Mr Marcos, who has been guaranteed a safe haven there until he decides where to go...

Contingency plans have been made to accommodate the former President, his family and members of his government in America...

Mr Larry Speakes, the spokesman for the White House...

Mr Laxalt then met Mr Reagan and at about 3pm Mr Marcos telephoned again saying he was ready to leave office.

The Reagen Administration has expressed optimism that Mrs Aquino will unify the country...

October, helped persuade the Philippines leader to leave. After two telephone calls from Mr Marcos on Monday afternoon...

At a press conference yesterday Mr Laxalt said Mr Marcos wanted to know whether the statement issued by the White House on Monday calling on him to hand over power represented the personal views of Mr Reagan.

He asked if something could be worked out whereby power could be shared...

Mr Laxalt said, "I said I thought that was impractical..."

He also wanted assurances he would not be punished if he came here and "I indicated that was no problem."

Continued on page 2, col 4

Defence spending faces shake-up

By Edward Townsend, Industrial Correspondent

Mr George Younger, the Secretary of State for Defence, yesterday announced a major shake-up in the £8.5 billion-a-year defence procurement spending programme...

Mr Younger said that in particular the "generous" system of giving defence contractors interim payments of up to 100 per cent of costs would be cut back.

At the annual convention of the Institute of Directors in London, Mr Younger said that the interim payments regime had ensured that in many cases businesses continued to receive money from the Ministry of Defence and profit, even if projects had fallen behind schedule.

Mr Younger said that at a meeting of the National Defence Industries Council he would be discussing with colleagues from the defence industry the MoD's intention in future to take a different view of interim payments on large contracts...

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Police chief admits late-drinks blunder

A chief constable who reported himself after unwittingly abetting a dozen other chief constables and senior Dutch officers to break the licensing laws...

Mr Younger said that in particular the "generous" system of giving defence contractors interim payments of up to 100 per cent of costs would be cut back.

Insurance sales curb urged

By Michael Prest, Financial Correspondent

Tough new curbs on Britain's 200,000 insurance salesmen were called for yesterday by the Government's proposed watchdog for the industry.

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Gorbachov lashes years of apathy

Mr Mikhail Gorbachov launched the Soviet equivalent of a crusade yesterday in his effort to modernize the nation in the run-up to the 21st century by eliminating ills such as inefficiency and red tape...

The Soviet leader also attacked President Reagan's response this week to his plan for scrapping nuclear arsenals and hinted that the holding of the second superpower summit later this year could be in doubt...

In his first public response to President Reagan's reply delivered here on Sunday, Mr Gorbachov said firmly: "It is hard to detect in this letter we have just received any serious proposal on the part of the US Administration to get down to the cardinal problem of eliminating the nuclear threat."

Referring to the continued failure to agree a firm date for the 1986 summit, Mr Gorbachov stressed that he would agree to any time suggested by the US on condition that Washington showed "readiness to reach agreement" on a nuclear test ban and the abolition of American and Soviet intermediate weapons in Europe.

In a mammoth address to the opening of the watershed 27th congress of the Communist Party, Mr Gorbachov delivered a damning attack on inertia and apathy which flourished under the 18-year rule of Leonid Brezhnev.

The speech was designed to set the tone for the 10-day congress, one of the most significant in the party's history. It heralded further widespread changes in Soviet cultural, economic and bureaucratic life...

Extracts of speech, page 7

Advertisement for Charles Church, featuring a large house and text: 'Quality Homes of Character', 'NHBC Supreme Winner UK 1984/85', 'SOUTHERN ENGLAND WINNER 1985/6', '0276 681661'.

Letter from... gandan soldier of misfortune

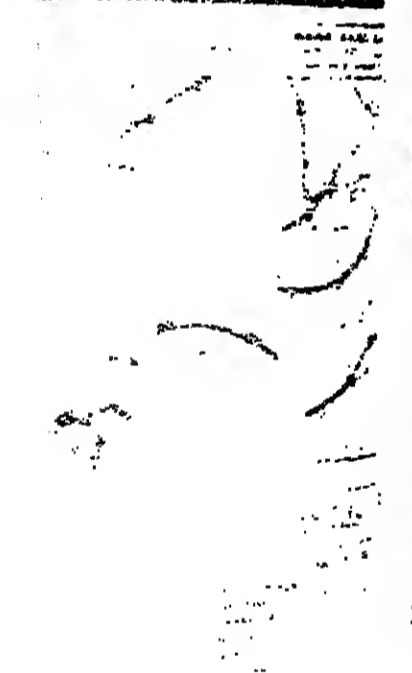


Table listing various news sections and their page numbers: Home News 2-4, Letters 15, Overseas 5-9, Parliament 16, Sports 10, Property 36-37, Arts 11, Science 16, Business 21-24, Church 16, Snow Reports 48, Court 16, Sport 33-35, Crosswords 12-14, Theatres 39, Features 15-16, TV & Radio 39, Diary 14, Universities 16, Low Report 35, Weather 48, Leaders 15, Wills 16.

INSTITUTE OF DIRECTORS

Government's labour laws do not go far enough, Chapple says

Reports by Edward Townsend, Industrial Correspondent

Lord Chapple, former general secretary of the electricians' union EETPU, attacked extremists in the trade unions and Labour Party and criticized the Government for not going far enough in its employment legislation...



Lord Chapple, who called for secret postal ballots

The extreme left made big gains in 1985, he said. "Ken Gill, the current chairman of the TUC, is a Moscow hard-liner who was expelled from the British Communist Party because of his unwavering devotion to the Kremlin..."

"Britain's largest union, the Transport and General Workers, with 1.5 million members, remains a bastion of communism and extremism..."

There's a war on, Sir John says

Sir John Hoskyns, the institute's director general and a former head of Mrs Thatcher's Downing Street policy unit, in a scathing attack on Britain's form of Cabinet decision-making and civil service hierarchy...

"We have been fighting an intellectual civil war between those who believe that capitalism and enterprise are the best means of improving the quality of life, and those who - often sincerely - wish to replace it with something different..."

Computers 'for every child'

The country's education budget should be doubled to £10 billion a year by the early 1990s in an attempt to create an information rather than industrial economy...

"Nor should anyone run away with the idea that it's only in the unions or the councils or within the Labour Party that extremists are busy..."

"Inevitably, every pestilent needs breeding grounds. Unemployment and inner-city decay, racism and poverty are like laboratory conditions..."

"As long as we tolerate massive unemployment, as long as the fear of inflation and an inability to create new jobs without stoking that spiral remains, extremism will prosper..."

"I believe, in a dynamic, competitive society which rewards achievers, encourages success and keeps the power of the state to a minimum..."

Joint work on defence imperative

International collaboration on defence projects, especially within Europe, was imperative, the Secretary of State for Defence, Mr George Younger, told the annual convention of the Institute of Directors yesterday...

"The need for the European industry to 'get its act together' was not anti-Americanism..."

"While 46 per cent of Britain's defence budget was now spent on equipment, the highest figure in Nato, the absolute sum of money available to defence equipment will not grow in the future as it has in recent years..."

"The rapid change in technology and market structure has meant that the challenge from the US is accelerating ever more rapidly..."



Mr Eddy Shah, speaking to the directors in support of Mr Murdoch. The Rt Hon Jim Hacker, alias Mr Paul Eddington, the actor. Mr George Younger, Secretary of State for Defence.

Big rise in Met police proposed

A substantial increase in the strength of the Metropolitan Police force has been recommended by an internal Home Office inquiry...

Mr Douglas Hurd, the Home Secretary, is understood to be sympathetic to the findings of the inquiry...

Mr Hurd is understood to accept that an increase in police numbers is one of the measures that can be taken to demonstrate government confidence in the force...

New support for school vouchers

Lacy Hodges, Education Correspondent

The revival of the education voucher idea in Conservative circles is thought to come from two sources - a small group of backbench Tory MPs and the Prime Minister's policy unit...

Mr John Seldon, vice-chairman of Kent County Council and a voucher enthusiast, believes it will be a Conservative manifesto commitment for the next election...

Mr Seldon's book reproduces a DES paper listing the arguments against vouchers and rejecting them. Some of the arguments in favour of vouchers are...

Battle for agreement not over

Continued from page 1

But the statement said: "It was understood that, if, after discussion with all concerned, the ideas raised in our talk today bore fruit, we should need to consider what that meant for the work of the Intergovernmental Conference..."

He said that the "battle" had not been won by any means. There would be reflection and consultation within the Unionist parties...

Crowd loots Manila palace

Manila citizens crowded into the palace grounds. Some came to loot and crowd, but many just came to look and marvel at their own success in getting rid of Mr Marcos...

Maxwell in talks after Rifkind plea

By Michael Horsnell and Ronnie Faux

Talks aimed at a last ditch attempt to save the jobs of more than 700 print workers and journalists dismissed at the suspended Scottish Daily Record began in London last night...

Mr Robert Maxwell, publisher of Mirror Group Newspapers which owns the paper, met representatives of the print union Sogat'82 and the National Union of Journalists after Mr Malcolm Rifkind, Secretary of State for Scotland, stepped into the dispute...

Mr Maxwell insists that the 500 printers and 220 journalists on the paper and the Sunday Mail have dismissed themselves by refusing to publish an Irish edition of the Daily Mirror on the Glasgow press...

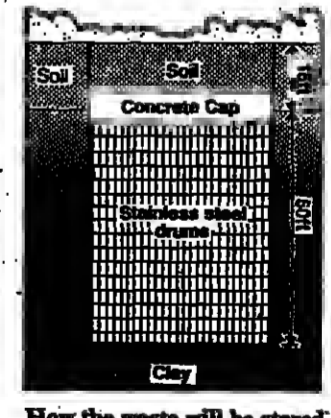
Rate rebate hinted at dump

By Hugh Clayton Environment Correspondent

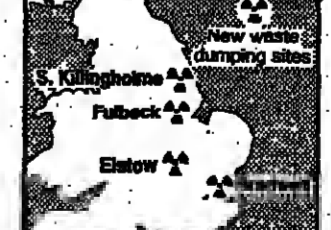
Rate rebates might be awarded to people living close to the place eventually chosen for dumping nuclear waste...

The announcement of the sites was greeted with anger in the areas chosen and discreet relief in those left off the Government's list...

Mr Eddy Shah, chairman and chief executive of News (UK) which is to launch a new national daily newspaper, Today, next Tuesday, gave his full support to Mr Rupert Murdoch and the News International move to Wapping at the annual convention of the Institute of Directors at the Albert Hall, London, yesterday...



How the waste will be stored



The area where the waste will be stored

Labour to decide on Militant purge

By Richard Evans Lobby Reporter

A big demonstration by the hard left will be staged outside Labour's national headquarters today as the party's ruling national executive committee decides whether to go ahead with a purge of members of Militant Tendency in Liverpool...

About 1,000 people, many of them Militant supporters from Liverpool, are expected to arrive in London to protest over a Labour Party inquiry recommendation that at least 10 members of the city party, including Mr Derek Hanton, deputy leader of Liverpool council, should face disciplinary action...

Mr Neil Kinnock, the Labour leader, looks certain to obtain a majority on the NEC in favour of allowing Mr Larry Whitty, the party's general secretary, to draw up charges against the 10...

Whatever the final number, they are likely to be charged with being members of Militant and/or breaching Labour Party rules...

Officials of Liverpool's Vauxhall Labour Party, who provided evidence against Militant in the NEC inquiry, claimed yesterday they had been "virtually suspended" because of their continuing campaign against the organization...

They are in dispute with their local constituency party for refusing to accept as a member a man they have branded as a Militant supporter and whose expulsion they have demanded...

Mr John Livingstone, Vauxhall branch secretary, has written to Labour's national agent, Mr David Hughes, asking him to rule in the affair. They claim the actions of the constituency are unconstitutional and amounted to virtual suspension...

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By Hugh Clayton Environment Correspondent

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Vertical text on the right margin containing various small notices and advertisements.

Handwritten text at the bottom center: 55 من الأصل



Labour decide... Battle for agreement not over

Court ruling may raise retiring age of women

By Frances Gibb, Legal Affairs Correspondent. The Government may be forced to bring in a flexible retirement age for both sexes because the European Court in Luxembourg is expected to rule today that compulsory retirement for women at 60 breaches EEC law.



Anyone for Petanque? France's national game started in England and yesterday Fiat wine announced a three-year sponsorship of the sport. Above, the England international Bob May (second from the right) watches the spin of the boules at the Roof Garden, Kensington.

Food chief condemns diet risk criticism

By John Young, Agriculture Correspondent. The Food and Drink Federation yesterday launched its counter-offensive against "vociferous minorities" whom it accused of using misleading statistics to confuse consumers about dietary health risks.

Jury sees bones of child

A jury yesterday shown some bones of a child which were allegedly found in the laboratory of a dental lecturer accused of murdering his adopted daughter.

Mrs Savage defends system

By Nicholas Timmins, Social Services Correspondent. Mrs Wendy Savage yesterday defended her system of community care for expectant mothers as the gave evidence for the third successive day at the inquiry into allegations of incompetence against her.

Satanists 'murder informers'

Satanists kill anyone who discloses their closest secrets, and the leaders of devil-worshipping sects also lead pornography and drug-pushing rings, the "Satan con-man" trial was told yesterday.

Remand in shot boy case

Police Constable Brian Chester, aged 36, of Coventry, was remanded on bail for 14 days when he appeared before magistrates at Birmingham yesterday charged with the unlawful killing of John Shorthouse, aged five.

ITV disputes BBC figures

The independent television companies yesterday attempted to rebut BBC claims that the corporation had taken the lead in television-viewing figures.

Guardian loses 'racist article' libel action

A former Civil Service solicitor, Mr Kiamran Halil, was awarded £61,266 libel damages against The Guardian yesterday over an article which he claimed, falsely alleged that he was a racist who discriminated against black members of staff.

Road deaths 'fall to 1954 level'

Road accident deaths last year will be the lowest since 1954 if the trend of the first nine months was continued. Department of Transport figures released yesterday show that in the first nine months deaths were 10 per cent lower than in 1984.

Huxley divorce

Mr Francis Huxley, aged 62, the writer and anthropologist, was granted a decree nisi in the London divorce court yesterday on the ground that he and his wife, Meloma, aged 36, had not lived together for five years.

MP urged to drop child care move

By Philip Webster, Political Reporter. The Government appears to be intent on opposing a Conservative MP's attempt to bring in a new law which would require a court's approval before a child in the care of a local authority is returned to its parents.

Computer alarm launched

By Bill Johnston, Technology Correspondent. A revolutionary computer-controlled household burglar alarm was unveiled in London yesterday.

Bravery award to PCs

One of the Royal Humane Society's principal bravery awards, the Bronze Medal, has been awarded to two North Wales policemen for saving a girl intent on suicide after a lovers' tiff.

Fertile future for the bat

By Hugh Clayton, Environment Correspondent. A rich houseplant fertilizer made from bat droppings is one of many weapons being used by naturalists to win a better reputation for bats.

Advertisement for Sun Alliance Endowment One-Twenty, featuring three portraits and lists of options like "Buy a second hand mini" and "Put in a complete new kitchen" for £2,500, £7,500, and £10,000. Includes text: "If you had Endowment One-Twenty, you could!"

Computer alarm launched

Mr Walters is to see Lord Hailsham of St Marylebone, the Lord Chancellor, today to try to win his support for the measure.

Computer alarm launched

The electronic device incorporates a computer in a control box which monitors sensors on windows, doors and walls, using radio waves.

Printed at...

Printed at...

Printed at...

Philippines crisis ● President Marcos bows out after 20 years of dictatorship



The victor: Mrs Corazon Aquino leads in singing the national song "Bayan Ko".



The fighters: Civilians joined rebel soldiers yesterday in taking up arms against Mr Marcos, no matter how crude some of their weapons were.



The view from Washington

US recognizes Aquino rule

From Michael Binyon Washington

The Reagan Administration yesterday announced that it had recognized the government of Mrs Corazon Aquino, and said her commitment to non-violence had won the respect of all Americans.

In a dramatic White House announcement on the fall of the Marcos regime, Mr George Shultz, the Secretary of State, said President Reagan was pleased by the peaceful transition. The new government had been produced "by one of the most stirring and courageous examples of the democratic process in modern history". The US honoured the Filipino people, and was ready to help them and the Aquino government engage the problem of economic development, and national security.

Mr Shultz also announced that Mr Marcos, his family and close associates had been offered asylum in the US. "We praise the decision of President Marcos. Reason and

compassion have prevailed in ways that best serve the Filipino nation and people."

In his term as president, Mr Marcos had shown himself a staunch friend of the US. "We are gratified that his departure from office has come peacefully, characterized by the dignity and strength that have marked his many years of leadership."

"It is the Filipino people, of course, who are the true heroes today. They have high expectations for their country and for democracy, and they have resolved this issue non-violently in a way that does them honour."

Mr Shultz, who has been involved in negotiations at the White House for the past three days, insisted that he did not know where Mr Marcos was going.

But he, his family and associates, who include General Fabian Ver, the former armed forces chief, were offered a haven in the US.

The Reagan Administration wanted a long-standing friend and ally of the US "to live on

in dignity and honour", whatever his plans for exile. Mr Shultz suggested the US would not agree to any subsequent extradition of Mr Marcos.

His fall was not brought about by Washington. "This is something the Philippine people have done." The US honoured them for "this outpouring of democracy."

However, he said that on Monday Mr Marcos had telephoned Senator Paul Laxalt, of Nevada, who visited him last year on behalf of President Reagan. Mr Shultz would not say whether Mr Marcos's decision to go was the result of their conversation.

Mr Shultz noted that Mrs Aquino supported the presence of the US bases in the Philippines, and was confident the lease could be renewed when it expired. He said she was firmly opposed to the communist insurgency, and the fight against this would be made possible by the existence of a genuinely democratic government with broad support.

It could also undertake necessary economic reform, which would soon start to show results.

Mr Shultz refuted charges that the Reagan Administration had abandoned Mr Marcos in the way it claimed President Carter had abandoned the Shah of Iran. "I think the President handled this quite well."

He said US policy had been consistent, and Washington had repeatedly urged Mr Marcos to undertake political and economic reform, but his response had been half-hearted.

Asked if the threat of violence was now over, Mr Shultz said he did not know exactly what would happen, but he saw a positive sign in what appeared to be the decision of the armed forces to support Mrs Aquino.

Mr Philip Habib, Mr Reagan's special envoy, is now on his way back to Manila, where he is expected to play a vital role in assuring the new government of US support.

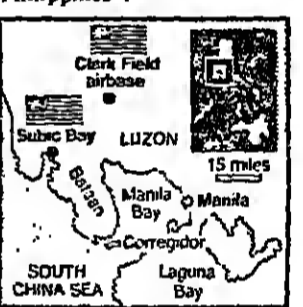
Thatcher's message of support

Mrs Margaret Thatcher yesterday wished Mrs Corazon Aquino well after learning that the United States had recognized her as President of the Philippines (Our Foreign Staff writes).

Answering a question in Parliament, Mrs Thatcher said: "The situation in the Philippines is not quite clear but we understand that Mr Shultz has recognized Mrs Aquino as President and I am sure we wish her well."

EEC hails new leader

The Hague (AP) — The EEC welcomed the resignation of President Marcos and congratulated Mrs Aquino. In a statement, Community foreign ministers said they were confident that the forced departure of Mr Marcos would "contribute to the restoration of democracy in the Philippines".



Officials flee to Hong Kong

Hong Kong (AFP) — Four senior Philippines officials, including the National Assembly Speaker, Mr Nicamor Yniguez, who was Mr Marcos's campaign manager in the recent election, have reportedly fled to Hong Kong, the colony's government radio said.

An unidentified caller to the radio named the others as Mr Roman Cruz, who had resigned as president of Philippine Airlines, a high-ranking official called Mr Mara, and a Mr Tanotko, also described as holding an important post in the Marcos regime.

Visit halted

Cardinal Jaime Sin, the Roman Catholic Archbishop of Manila, has postponed indefinitely a visit to Britain next month because of the situation (Reuter reports). His decision was telegraphed yesterday to Cardinal Basil Hume, the Archbishop of Westminster.

Aquino camp jubilation At long last, relief

From David Watts, Manila

It was a day that no Hollywood scriptwriter could have imagined; a devout, soft-spoken housewife becoming president of a country of 54 million people. Thrust into politics through the brutal murder of her husband and the sheer desperation of her countrymen to be rid of a dictator, Mrs Corazon "Cory" Aquino never looked more composed or confident than she did yesterday as she was sworn in as President of the Philippines. Part of the magic of the transformation of the Philippines has sprung from her great inner strength, which has allowed her to campaign hard throughout the country and tackle the complexities of competing for national office without publicly hitting an eyelid.

Yesterday seemed no different than any other for Mrs Aquino, except that for the ceremony she had allowed herself the frivolity of a yellow dress with lace-trimmed sleeves and spectacles with yellow frames, the colour which has been symbolic of the opposition to Mr Marcos since

her husband, Mr Benigno Aquino, Mr Marcos's political nemesis, was murdered in 1983. The Filipino Country Club was packed, and thousands more were outside, decked out with yellow shirts, headbands or streamers to show their enthusiasm for the "people's president", the first freely elected leader of the country for 14 years.

Mrs Aquino sat behind a long ceremonial table topped with a white cloth and yellow decorations. On her right sat Mr Salvador Laurel, her vice-presidential running mate, who is now the Prime Minister-designate of her government. Mr Juan Ponce Enrile, the Defence Minister, sat next to him, looking exhausted and clearly showing the strains of expecting an all-out night assault on the military camp from where he and General Fidel Ramos, newly promoted to Chief of Staff, have been leading the military resistance to Mr Marcos.

The welcome for Mrs Aquino was ecstatic. The audience repeatedly chanted rhythmically "Cory, Cory,

Cory". So enthusiastic was she to get on in the business of government that she started reading her first executive order before she had formally been sworn in. Laughter changed to applause, part of the glorious feeling of relief that has come over the Aquino camp with the knowledge of victory.

For the actual ceremony she stood up, sheepishly unaware of which hand she should raise for the oath at the instruction of Justice of the Supreme Court Claudio Teehankee. Only during the singing of the sentimental national song, "Bayan Ko, My Country", did Mrs Aquino look close to tears for a moment.

Understandably, Mr Laurel is the more experienced speech maker. He knows how to pitch his voice to the drama of the moment with Jeffersonian references in his rich baritone. Mrs Aquino contented herself with a memorial to her late husband, whose murder started the chain reaction which led to Mr Marcos boarding a plane out of the country last night.

The new leaders

Key roles for Laurel and Enrile as Cabinet takes shape

From David Watts Manila

As soon as she was sworn in, Mrs Corazon Aquino set about establishing her provisional government, bringing in the two men who played the key roles in finishing off the Marcos regime.

Her first appointment, as Prime Minister, was Mr Salvador Laurel, her vice-presidential running mate during

the campaign. Then the two heroes in the defence of Camp Crame were chosen. Mr Juan Ponce Enrile retaining his post as Defence Minister and Lieutenant-General Fidel Ramos being promoted to full general and appointed Chief of Staff of the armed forces.

Her government was inaugurated with the approval of a "people's resolution" signed

by 64 former senators and MPs of the old pre-marital law legislature which was governed by the old constitution of the Philippines.

The idea of going back into history to claim legitimacy is novel and certainly justified in Filipino eyes, in view of what Mr Marcos has done to the country's legal system since he was elected as President in 1965.

A Cabinet is to start preparing for the permanent government but in the meantime it will collect taxes.

Mr Enrile reported to his old office in the Ministry of Defence yesterday afternoon, going back to the job from which Mr Marcos dismissed him. General Ramos went to the office of Lieutenant-General Fabian Ver, Mr Marcos's faithful army commander,

who had spent the last few days trying to find ways to blast him out of Camp Crame. Mrs Aquino also set in motion eight task forces which will start work today though she has not yet named any of their staff nor said where they will be housed. They will deal with foreign affairs, justice, finance, education, social services, the central bank, local government and labour.

Oval tickets in demand

Advance ticket sales for both international matches to be played at the Oval this summer have reached record levels. The Texaco one-day match between England and India on Saturday May 24 has generated £60,000, and sales for the Cornhill Test match between England and New Zealand, starting on August 21, exceed £80,000. Ian Childs, Surrey's marketing manager, commented: "We are delighted sales are so good at this time of the year, especially for the Test match, as sales are above the level taken for the 1985 Australian match."

Guns charge

Two North Yorkshire policemen, who drew guns during a chase after burglars while on protection duty last December with Mr Leo Brittan, are to face disciplinary proceedings, it was announced yesterday.

BBC Radio rival 'inside four years'

By David Hewsop Arts Correspondent

Commercial broadcasting's new national radio service could be on the air within four years, a combination of speech, information, news and commentary. Mr John Thompson, the Independent Broadcasting Authority's head of radio, forecast yesterday. The service would create scope for fresh programming and an authentically new, contemporary treatment of national radio. It would also operate in close association with existing commercial local radio.

"Thirty years after the introduction of the principle of so additional service to that of the BBC in television, the BBC still enjoys a total monopoly in national radio," Mr Thompson said in a speech to the Royal Institute of Public Administration in London. "This is the only monopoly in broadcasting still to survive. The BBC's tenure as the sole supplier of national radio needs in the public interest to be challenged."

Details of how the national commercial service will be advertised have yet to be announced, but Mr Thompson said that the service could use a "judicious mix" of music.

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Pigeons add to tale of woe

By John Young Agriculture Correspondent

Large flocks of pigeons from Scandinavia are an added worry this winter for vegetable growers already badly hit by the continuing cold weather.

Unlike native British pigeons, which tend to travel in small groups, the migrating flocks are up to several thousand strong and, when they feed on outdoor greens, the whole field appears to be moving.

According to one grower, the pigeons can descend on a field of cabbages and reduce the plants to "near skeletons" in a very short time. The recent cold winds and frost have also caused outdoor vegetables to suffer and the quality of supplies will be affected for the next few weeks. The growth of some cauliflowers has been badly retarded and some have been killed by the cold. Spring greens and cabbages have also been spoilt. Farmhands have stood up well to the frosts, according to the British Farm Produce Council, but there may be a shortage of turnips and carrots. Since home grown potatoes all come from store at this time of year, they are largely unaffected.

Labour Whip threatened

By Anthony Bevins, Political Correspondent

Mr Derek Foster, Labour's new chief Whip, is facing the threat of a challenge for his job this year.

It was reported in *The Times* this month that Mr Foster had upset some Labour MPs because of his attempts to exert tougher discipline over colleagues who wanted to miss Commons votes.

But criticism over Mr Foster's style has spread to a key group of left-wingers who helped him to win his one vote majority for the job last October.

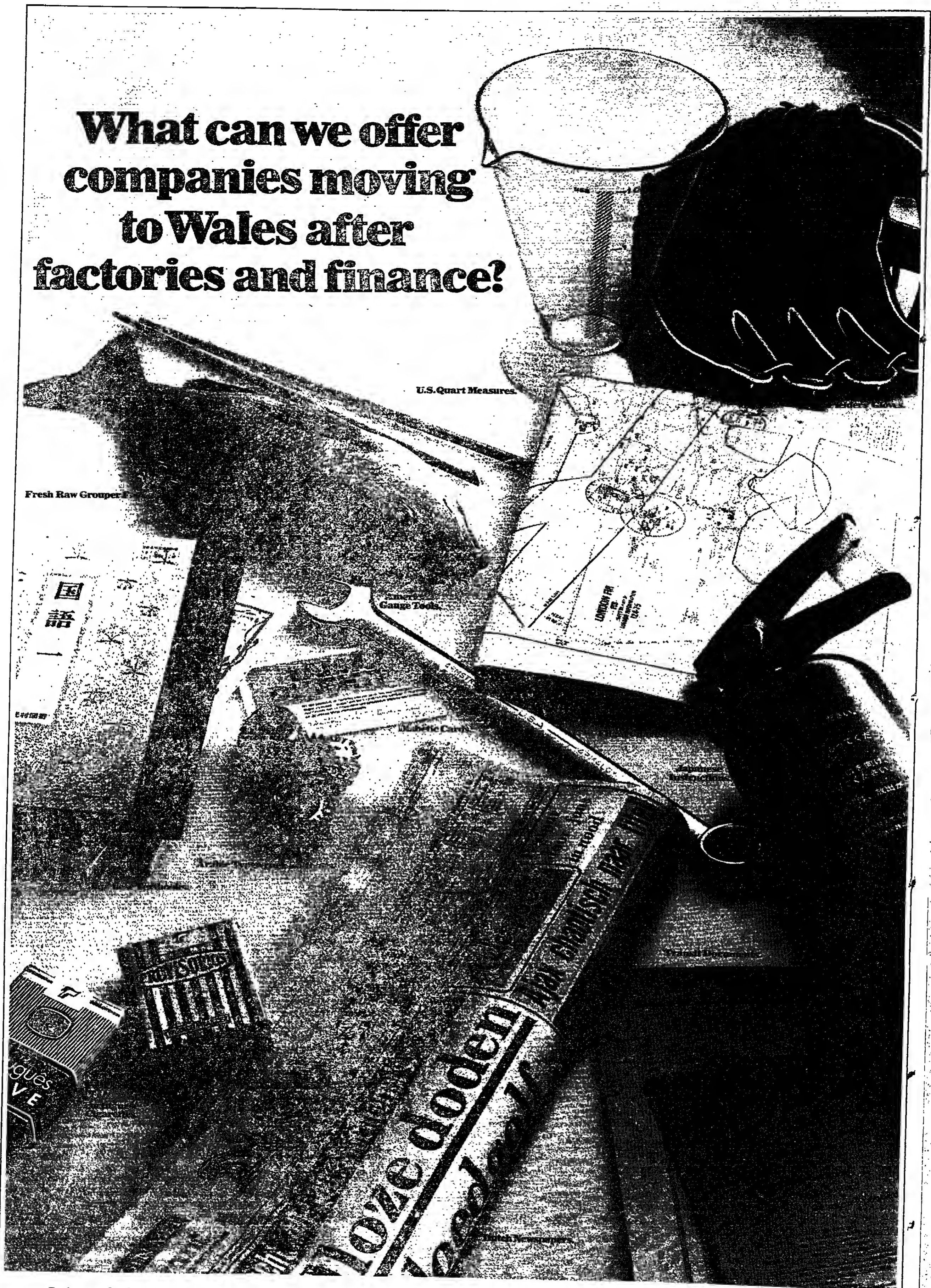
It is understood that the cause of disaffection is a running dispute between two

er of state grants. But yesterday Mr Richard Luce, the Minister for the Arts, said that a new agreement had been reached to keep the hall open and offer it at a reasonable rent to the orchestra. The deal was made possible by a £137,500 grant from the Arts Council and comes shortly after the private sector rescued Liverpool's other arts venue threatened by abolition, the Apollo Theatre. It is now expected that all of the venues which faced closure through abolition will be saved, in some case through new local authority grants. The Philharmonic Hall will be handed over to the residential body which takes over from the metropolitan authority on its abolition in April.

Grant saves Liverpool orchestra

The Liverpool Philharmonic Hall and its orchestra have been saved from their financial problems by a joint rescue bid organized by the Office of Arts and Libraries and the Arts Council. The orchestra and the hall faced closure because of the abolition of the metropolitan counties which threatened to remove their principal provider

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27th party congress

Soviet pace for future set by Gorbachov as he lashes idlers

Moscow (AP) — Excerpts of the speech made by Mr Mikhail Gorbachov, the Soviet leader, to the 27th Congress of the Soviet Communist Party yesterday:

The economy:

For a number of years the deeds and actions of party and government bodies failed to bind the needs of the times and of life... The problems in the country's development built up more rapidly than they were being solved.

The situation called for a change, but a peculiar psychology — how to improve things without changing anything — took the upper hand in the central bodies and... at local level. Difficulties began to build up in the economy in the 1970s with the rates of economic growth declining visibly.

The way out as we see it lies in thorough modernization of the national economy... A big step forward is to be made in this direction in the current five-year period. It is intended to allocate upward of 200 billion rubles of capital investments — more than during the past 10 years — for modernizing and technically re-equipping production.

Agriculture:

(In the next five years) it is planned to more than double the rate of farm production and to ensure substantial increases in the per capita consumption of meat, milk, vegetables and fruit.

It is intended to establish fixed plans for the purchase of produce from the collective farms and state farms for each year of the five-year period; these plans will not be altered. Simultaneously, the farms will be given the opportunity to use, as they see fit, all the produce harvested over and above the plan; in the case of fruit and potatoes and other vegetables they will also be able to use a considerable part of the planned produce as they see fit.

Success (in restructuring economic management) will depend largely on reorganization of the work of the central economic bodies; first and foremost the State Planning Committee of the USSR. It must indeed become our country's genuine scientific and economic headquarters, freed from current economic matters... The lion's share of operational management functions is being delegated directly to the enterprises and associations.

We shall have to carry out a planned readjustment of the price system... Price levels must be linked up not only with the outlays but also with the consumer properties of the goods... the degree to which products meet the needs of society and consumer demand.

It is high time to put an end to the practice of ministries and departments exercising petty tutelage over enterprises... Organizations should be given the right to sell to one another, independently, what they produce over and above the plan... They should also be given the legal right to make such sales to members of the public.

There are still snatchers, persons who don't consider it a crime to steal from their plants... And there are bribe-takers and grabbers who don't stop abusing their position for selfish purposes. The full force of the law and a public condemnation should be applied to all of them.

Figure-juggling, payment of unearned money, the issue of unearned bonuses and setting guaranteed pay rates unrelated to work is not permissible. It should be said quite emphatically that when equal pay rates are set for a good employee and a negligent one, that is a gross violation of our principles. It is essential that the Government's wage policy be strictly pegged to the quantity and quality of work done.

Owing to a slackening of control and a number of other reasons groups of people have appeared with a distinct, proprietary mentality and a scornful attitude to the interests of society. Working people have legitimately raised the question of rooting out such things. It is considered necessary in the immediate future to carry out additional measures against parasites, plunderers of socialist proper-

ty, bribe-takers, and all those who embark on the path foreign to the work-oriented nature of our system.

Morality:

We are justifiably exasperated by all sorts of shortcomings and by those responsible for them... Hack workers and idlers, grabbers and writers of anonymous letters, petty bureaucrats and bribe takers. We have done quite a lot of damage because some Communists behave unworthily, perpetrate discrediting acts. Of late a number of senior officials have been discharged from their posts, expelled from the party for their abuses. Some of them have been indicted. The party will resolutely... get rid of all those who discredit the name of Communists.

Any disparity between what is said and done hurts the main thing, the prestige of party policy, and cannot be tolerated in any form. Organizational work cannot be squandered on bombastic empty rhetoric at countless meetings and conferences. Bureaucracy is today a serious obstacle... Bureaucratic distortions manifest themselves all the stronger where... people are held less accountable for what they do.

In support of the idea of setting Communists higher standards some comrades suggest carrying out a purge to free the party of persons whose conduct and way of life contradict our norms and ideals. I do not think there is any need for a special campaign to purge the ranks. Our party is a healthy organism: it is perfecting the style and methods of its work, is eradicating formalism, red tape, and conventionalism, and is discarding everything stagnant and conservative that interferes with our progress. In this way it is freeing itself of persons who have compromised themselves by their poor work and unworthy behaviour.

Arms:

The day before yesterday we received President Reagan's reply to our statement of January 15. The United States also began to set forth its considerations in greater detail at the talks in Geneva. To be sure, we shall closely consider everything it has to say on these matters.

What I can say right away is that the President's letter does not give ground to amending the assessment of the international situation as had been set forth in the report before the reply was received. It says that the elimination of nuclear arms is the goal for which all the nuclear powers should strive.

In his letter, the President agrees in general with some of our Soviet proposals and intentions as regards the issues of disarmament and security. In other words, the reply seems to contain some reassuring opinions and these. However, these positive pronouncements are swamped in various reservations, linkages and conditions which in fact block the solution of radical problems of disarmament.

The reduction of strategic nuclear arsenals is made conditional on our consent to the Star Wars programme, and reductions, unilateral by the way, in Soviet conventional arms. Linked to this are also problems of regional conflicts and bilateral relations.

The elimination of nuclear arms in Europe is blocked by reference to the stand taken by Great Britain and France and the demand to weaken our defences in the eastern part of our country with the US military forces retained as they are.

The refusal to stop nuclear tests is justified by arguments to the effect that nuclear weapons serve as a factor of containment. This is in direct contradiction to the purpose reaffirmed in the letter, which is the need to destroy nuclear weapons.

The reluctance of the United States and its ruling circles to embark on the path of nuclear disarmament manifests itself most clearly in the refusal to agree to a nuclear test ban. It is hard to detect in the letter we have just received any serious preparedness by the US Administration to get down to the business of eliminating the nuclear threat.

In accordance with an understanding reached in Geneva, there will be another meeting with the US President. The significance we attach to it is that it ought to produce practical results in key areas of limiting and reducing armaments.

There are at least two matters on which an understanding could be reached: the cessation of nuclear tests and the abolition of US and Soviet intermediate-range missiles in the European zone.

Leading article, page 15



The president of the Soviet party congress listening attentively yesterday as Mr Gorbachov (right) demanded a special UN session to discuss peace.



EEC ministers call for common line on détente

From Our Correspondent Brussels

A common EEC approach to East-West relations is vital if Europe is to influence arms reduction negotiations and détente, Community foreign ministers agreed yesterday.

But France and Britain signalled that there could be no discussion of their independent nuclear forces unless the Soviet Union reached agreement on arms reductions, diplomatic sources said.

The ministers, meeting in Amsterdam, were discussing a

report drawn up by their ministry officials on the new style of Soviet foreign policy since Mr Mikhail Gorbachov became leader.

Diplomatic sources said the French Minister, M Roland Dumas, said any agreement between the superpowers on nuclear arms control did not bind the Europeans. They must also balance their agreement with controls on conventional weapons.

However, Sir Geoffrey Howe, the Foreign Secretary, said the relationship between East and West must not be

based entirely on arms control and security issues.

LONDON: Britain yesterday made an urgent appeal for a global and verifiable ban on the development, production and stockpiling of chemical weapons (Nicholas Asbford writes).

In a speech to the Conference on Disarmament in Geneva, Mr Timothy Renton, the Foreign Office minister responsible for arms control, urged the Soviet Union to accept verification measures put forward by Britain and other Western participants at the 40-nation meeting.

If the Soviet Union accepted such measures or came up with an effective alternative, a total ban on chemical weapons was possible, he said.

Britain has just taken up chairmanship of the chemical weapons committee at the conference for the first time. British officials, noting the conciliatory noises from Moscow in recent weeks, are guardedly optimistic that substantive progress can be made towards a ban before the British term expires.

Along with other West European countries, Britain is anxious to see progress in

Geneva to avoid a politically embarrassing decision over whether to allow the US to base a new generation of chemical weapons in Europe.

Last year the US Congress decided to end a 16-year ban on the production of chemical weapons by voting to provide \$125 million (about £85 million) for new binary ones, in which the constituent chemicals are kept apart until the weapon is fired.

The basing of such weapons in Europe has been informally discussed within Nato. Such a move would be politically very unpopular.

Captured poachers murder Briton

From a Correspondent Harare

Two handcuffed poachers escaped after hacking to death a British cattle rancher near the Beit Bridge border with South Africa.

Mr Richard Davenport, aged 36, a bachelor from near Birmingham, was found dead at the weekend beside a blood-stained pick and shovel. He had stayed with two handcuffed killers while game wardens and a stockman searched for more poachers.

Lemco Ltd, owners of the property, have a strict rule that employees must have a partner in anti-poaching operations.

A police anti-poaching patrol later charged two men for his murder.

Zimbabwe has declared war on poachers in the Zambezi valley bordering Zambia to the north. Nine armed poachers have been killed in gun battles with patrols recently, and some angry Zambian MPs have demanded that Zambia's High Commissioner in Harare be withdrawn.

Zimbabwe's attitude was summed up by the national newspaper, The Herald: "How can a patrol arrest men shooting at them with guns powerful enough to kill an elephant?"

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Domestic Departures



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The Gulf War

Faith amid the front-line filth

From Robert Fisk, Fao, Iranian-occupied Iraq

"Islam means victory" has been painted on the torn walls of the former Iraqi Army headquarters in Fao, and the Iranians standing in the mud outside believe every word of it. In spite of repeated Iraqi claims that Fao is about to be recaptured, thousands of Iranian Revolutionary Guards are clinging tenaciously to this flat, waterlogged spit of ruined land, successfully holding off Iraq's fearsome counter attacks.

Iran yesterday launched another offensive into Iraq - into Kurdistan, where the Iranians said they captured the mountain town of Chwarta - but the focus of both combatants in the Gulf War is still on the desolate and broken oil port of Fao, the very name having assumed almost religious significance in Iran.

"You will see that the Iraqis are not in the northern suburbs of Fao as they say," one of the senior Revolutionary Guards commanders told us. He was as good as his word. The Iranian Air Force helicopter which flew us across the Shatt al-Arab river in occupied Iraq yesterday actually landed north of the city, in a wasteland of burnt-out oil storage tanks, broken fortifications, captured guns and corpses.

The journey to Fao was

itself tense, as the Iranian helicopter's three-man crew flew us across the flooded desert and plantations through a rainstorm towards the river.

The artillery positions of the Iranian Army below blazed with fire through the gloom as their big guns opened up across the river towards Basra. The lines of trenches, the 20ft gold flames from the gun



barrels, the untidy heaps of shell cases and the miles of desert veined with water, produced the kind of awesome beauty that battlefields sometimes possess before one arrives in the mud and filth of the front lines.

The mud seemed to consume Fao, its roads, its gun emplacements, even the tanks of its burning refinery, clinging to the sides of the drab uniforms of the Iranian fighters, gradually absorbing the

bodies that still lay strewn over the terrain. The Iraqi defences - 10ft high sandbagged emplacements, underground shelters and swaths of barbed wire - still stood along the waterfront of Fao port.

Some of the mud-walled houses of Fao still stood, but much of the town appears to have been destroyed beyond repair. The Iranians even managed to seize the Iraqi Army's weapons, proudly displaying to us yesterday the heavy artillery they are now using to shell the Basra road. Up that road yesterday there was a burning refinery from which towered a column of black smoke six miles in length, its base licked by fire. The incoming shell-fire from the Iraqi Army was so intense that the ground literally shook under our feet three miles away.

The Iranians on Fao appeared to be nonchalant, almost mischievous about their victory. Travelling in the back of a captured Iraqi Army truck, an official Iranian guide with a megaphone pointed towards the Khawr Abd Allah straits and the Kuwaiti Island of Bubiyan. "Kuwait is on your left, gentlemen," he shouted with a smile.

The sand bar was clearly visible through the rain - nor was the political point missed.

Only the previous evening the Revolutionary Guards' commander had carefully vouchsafed the view that "we hope Kuwait remains responsible during this conflict". Many of the new gunpits along the coast road to Umm Qasr contain artillery pieces that point across the narrow straits towards Bubiyan.

Fao itself is now a ghost town - its population was evacuated in the early days of the six-year war - and its dead Iraqi soldiers will soon have to be buried if the mud does not possess them first. Beside a former Iraqi barracks an Iraqi MiG fighter bomber lies scorched black on the earth, the dead pilot's hand poking from his cockpit, his fingers pointing upwards as if pleading. Along the road to Umm Qasr, a soldier lies on his back by a pile of used shell cases, legs already settled into the liquid sand.

The Iranians now hold about 120 square miles of Iraqi territory south of Basra - their own figure of about 300 square miles crudely includes Iraqi territorial waters off the coast - but there were, yesterday at least, no air attacks to prevent their further advance. Even when the storms gave way to bright sunlight over Fao - an Iraqi fighter bomber pilot's dream - the planes stayed away.



Iranian soldiers examine the wreck of an Iraqi aircraft brought down at Fao.

Security Council blow to Iraq

From Our Correspondent New York

The United Nations Security Council has unanimously adopted a resolution obliging Iraq to cease its aggression. It also calls for an immediate ceasefire and the withdrawal of Iranian forces from Iraqi territory.

Iran said immediately that the resolution would not be implemented because the text was too vague and innocuous. However, the Iranian repre-

sentative, Mr Said Rajaei-Khorassani, acknowledged that the measure had come closer to meeting one Iranian condition for ending the conflict: condemnation of Iraq as the aggressor.

The resolution was the culmination of five days of intricate diplomatic footwork which pitted those who believed that Iran, in offering suggestions for a resolution, was sincerely interested in exploring ways to bring the Security Council into a medi-

ating role and those who suspected Tehran of purely political objectives.

The negotiations illuminated the diplomatic alliances in the Gulf conflict.

After receiving a working paper, supportive of the Iranian position, from the non-permanent council members, Britain, with some help from the Chinese, struggled against France, the United States and the Soviet Union, who made certain that Iraq was shielded from outright censure.

Hotelier wants Duvalier evicted

Talhoirs (AP) - The owner of the luxury hotel requisitioned by the French Government for Haiti's deposed President Jean-Claude Duvalier and his entourage has begun legal proceedings for the former dictator's eviction.

"I cannot work and I would like Mr Duvalier to leave so I can welcome my guests, many of whom have long standing reservations," the hotelier, M Jean Tiffeneau, told the court in this French Alpine resort. He was promised a full hearing on Friday.

France wants to expel Mr Duvalier, who arrived on February 7, but no country has yet agreed to accept him.

Sudanese opt for austerity

Khartoum (AFP) - Sudan has imposed economic austerity measures after a ruling by the International Monetary Fund that it is ineligible for loans because of \$250 million (\$170 million) in debt repayments.

The prices of sugar and petrol went up 20 to 25 per cent and state employees earning more than £40 a month will have a 5 per cent pay cut for a year, the Sudan news agency reported.

Rebel strike

San Salvador (AFP) - Left-wing guerrillas wrecked one of El Salvador's biggest cotton cooperatives, killing five soldiers, the Army announced.

Unita attack

Luanda (Reuters) - Unita rebels attacked the village of Waba in southern Angola, killing 27 people and wounding 14, the official news agency Angop reported.

Drugs killing

New Orleans (AFP) - Six Colombians have been arrested here in connection with the killing on February 19 of a drugs run pilot who was to have been the key witness against the man said to head the world's biggest cocaine-smuggling network.

Guyana's day

Georgetown (AFP) - The Queen was among more than 50 heads of state and government who sent congratulatory messages to Guyana on its 16th anniversary as a republic.

Priest held

Nairobi (AP) - A Roman Catholic priest, the Rev Joseph Mwambi Lugano, has been arrested for telling his congregation that the milk provided to Kenya's school-children was being laced with contraceptives supplied by rich countries. He denied the charge and was granted bail.

Rank dropped

Paramaribo (AP) - Surinam's Commander-in-Chief Desi Bouterse ended the six-year state of emergency and abolished officers' ranks in the Army. From now on they will be called commanders of the revolution.

French freed

Tehran (Reuters) - Four French nationals arrested in Tehran were freed and a march by 500 Iraqi refugees on the French embassy blocked by police. They were protesting at the expulsion from Paris to Baghdad of two Iraqi dissident students.

Israel set for death camp trial

From Ian Murray Jerusalem

Israel is preparing a top-security welcome for the man it believes is "Ivan the Terrible", the alleged killer of Treblinka.

After losing a seven-year legal battle to stay in the United States, Mr John Demjanjuk is being flown under close escort to Ben-Gurion airport and can expect to go on trial within three weeks for the mass murder of Jews in the notorious death camp north of Warsaw.

The cell in Tower 10 at Ayalon prison in Ramle, where Adolf Eichmann was held during his trial in 1962, has been prepared and the bullet-proof glass box from which he gave evidence is being taken out of the museum.

Mr Demjanjuk was born in the Ukraine 66 years ago and arrived in the United States on false papers in 1952.

Seven Israelis say he is "Ivan Grozny" (Ivan the Terrible), a Ukrainian volunteer whose terrible acts stood out even in the horror of the death camp.

In his job as "gas chamber mechanic" he personally passed thousands of Jews into the death room.

Mr Demjanjuk has consistently denied that he is the same person, and his parish priest in Cleveland, Ohio, has described him as "one of the nicest guys you'd ever want to meet".

He was stripped of his status as a naturalized American citizen in June 1981, and, in November 1983, he was arrested in Cleveland after a request from Israel for extradition - the first time the US had agreed to do this with a suspected war criminal.

The US Federal Court in October ordered his extradition, and he has since been in custody pending an appeal. The Supreme Court rejected that and allowed him to be sent to Israel for trial.



"I had to remind myself I was actually in a hotel."

After a day in London in which the end of one meeting has simply led to the prelude to the next, one's thoughts inevitably turn to the comfortable atmosphere the restorative brandy and some sympathy.

Unfortunately, one of the penalties of success is that home may be many miles away.

Ample volume however will be found by guests of The Selfridge Hotel.

In Stoves Bar (in which the ancient beams used to support the roof of a barn in Kent), Martin will quickly mix you an expert revive. And already it is hard to believe that the bustling West End is barely a stone's throw away.

Over dinner in Fletchers restaurant it is well worth taking one's eyes off the magnificent display of plates and sweets (if only for a moment) to consider the masterpieces hanging on the wall.

No prints these, but Geoffrey Fletcher pen and ink originals and the envy of any collector.

And as one sinks into the luxurious upholstery of the lounge for a final nightcap, the ambience is complete.

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investing for the future through extensive refurbishment, innovation and, most importantly, talent.

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Sri Lanka inquiry into village killing

From a Correspondent, Colombo

The Sri Lanka Government has appointed a board comprising the chiefs of staff of the Navy and Air Force and an army brigadier to investigate a mass killing at the village of Thangavelipuram in the Ampara district of the Eastern Province.

Some residents said as many as 80 people died in the slaughter last Wednesday, and the separatist Liberation Tigers of Tamil Eelam guerrilla group claimed more than 50 Tamils, including women and children, were killed. The Defence Ministry has said that 40 guerrillas were killed in an encounter with security forces.

According to a guerrilla statement, soldiers arrived in armoured cars and lorries, encircled the village and started shooting. Helicopters bombed the village, razing shops and houses.

The Government said the incident took place in a paddy-field, and that there were no shops near by. It also denied that helicopters were used to drop bombs. Security forces came across a camp where 50 guerrillas were harvesting rice. They opened fire, and 40 were killed. The rest fled into the jungle.

The security forces went for reinforcements, and also to start an inquiry into the incident. But some of the guerrillas came back, took photographs and made a vid-

eo film of the dead men in order to paint a picture of "army atrocities against civilians", and then cremated the bodies, the Defence Ministry said.

Asked why the bodies were left unguarded, a spokesman for the Defence Ministry said: "They were scared. It's a remote area, surrounded by a very thick jungle".

Residents of the area have told reporters that those killed were civilians, but Government spokesmen maintain that the camp that was attacked belonged to guerrillas of the Eelam Revolutionary Organization of Students.

The incident is causing a lot of concern for the Government. It occurred at a time when the UN Commission on Human Rights was sitting in Geneva, and efforts were being made by the International Commission of Human Rights to take up the Sri Lankan issue.

The Indian High Commissioner in Colombo was to leave for Delhi yesterday, presumably to be briefed about developments resulting from the shooting.

In another incident, army reinforcements and helicopters were sent to the north-western provincial town of Mannar yesterday when guerrillas attacked the police station and a vehicle carrying troops.

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Royal tour of New Zealand

Maori leaders pledge loyalty to Queen and spurn protesters

From Stephen Taylor, Hastings, New Zealand

As if to make up for the egg-throwing and other protests which marked the first round of official engagements of the royal tour, New Zealanders gave the Queen and the Duke of Edinburgh a particularly warm welcome at yesterday's engagements.

The visit continued, however, to provide controversy and diversion.

A walkabout in Napier brought the seaside town of about 50,000 people to a standstill, and further south, to Hastings, the royal couple were given a rousing welcome at a national Maori reception.

But another demonstration involving a Maori activist occurred while they were travelling by car between the two towns. As the motorcade passed, a Maori man at the roadside raised his grass skirt to reveal his buttocks.

In Auckland, meanwhile, two women were appearing in the district court charged with assaulting the Queen, after the egg-throwing incident at Ellerslie racecourse on Monday.

Miss Deborah Leyland, aged 22, and Miss Anne Thorby, aged 20, pleaded not guilty to assault and to disorderly behaviour. They were remanded on bail of NZ\$1,000 (about £360) each, with another surety of NZ\$1,000.

As they were led from the dock a man - reportedly Miss Leyland's father - leapt from the public gallery, but was restrained by police. He was subsequently found to be carrying an egg.

At dinner on the royal yacht in Auckland on Monday, Mr David Lange, the Prime Minister, apologized to the Queen on behalf of New Zealanders over the egg throwing which he had described earlier as deplorable.

Mr Lange was taken ill yesterday and was unable to attend the national Maori reception. The warmth of the

welcome given to the royal couple at this event was said by Maori representatives to be a personal tribute to the Queen and the Duke.

A number of tribes were represented, each issuing its greeting in the form of a speech by an elder followed by songs and dance.

In one reference to the treaty cited by the activists, one leader said: "Loyalty to the Crown is an integral part of the Treaty of Waitangi. Here today we reaffirm that loyalty."

Another said that in times of change and turbulence there was a need for reassurance. "Your presence here as the Queen of New Zealand gives us that reassurance."

The Queen said in response that the Maori welcome was always a special and enjoyable part of visiting New Zealand. In a world where criticism of youth was so prevalent it was a pleasure to meet so many young people supporting their elders.

Today the Queen will attend the State Opening of Parliament in Wellington.



The Queen arriving at the Hastings sports ground yesterday with the Minister of Maori Affairs, Mr Koro Wetere.

Brazil halts drive for alcohol fuel

Sao Paulo (AFP) - Brazil has stopped its national programme of producing sugar cane alcohol for fuelling road vehicles.

A ministerial meeting decided on Monday to stop the subsidized programme, launched in 1975 after a jump in oil rates, in the light of the slump in crude oil prices in recent weeks.

About 2.4 million of the 8.2 million cars on Brazil's roads run on alcohol. Most new vehicles have alcohol instead of petrol engines and cars have

become cheaper to run as motorists have been paying less for alcohol than for oil.

The ambitious alcohol programme saved Brazil billions of dollars in foreign currency over the past few years but it was widely believed the costly subsidies could no longer be justified if crude oil rates continued at their present lower level.

After the suspension, government experts are to reappraise the costs and benefits of the programme.

22% out of work in Socialist Spain

From Richard Wigg Madrid

Unemployment in Spain, the worst among EEC countries, reached 2,934,000 at the end of last year - 21.9 per cent of the active population - according to a new official survey.

The Socialist Government promised when it came to power in December 1982, and when unemployment was about 2,235,000, that it would create 800,000 new jobs; nearly 700,000 people have since joined the ranks of the unemployed.

The only small consolation for the Government in the latest figures is that, for the first time since 1977, the number of new jobs created last year reached more than 44,000.

According to a survey by the Organization for Economic Cooperation and Development (OECD), 44 per cent of young Spaniards of working age cannot find a job, compared with an OECD average of 16 per cent. The new figures were released as the official campaign began for Spain's March 12 referendum on Nato, in which opinion polls say most Spaniards aged between 18 and 24 would vote to leave the alliance.

Abortion sentence

Murcia, Spain (Reuter) - A Spanish woman who claimed she became pregnant after being raped has been given a six-month suspended prison sentence for having an illegal abortion.

Murcia court officials said yesterday the woman was convicted because the rape allegation had not been proven.

A woman found guilty of performing the abortion was jailed for 28 months. A law allowing abortion in the case of rape, malformation of the foetus or danger to the mother's life came into effect last August after a two-and-a-half year struggle by the Socialist Government.

Air traffic delays end

Madrid - Union leaders yesterday called off plans for industrial action by Spain's air traffic controllers after reaching agreement here in a long-standing dispute (Harry Debelius writes).

The deal between the Directorate General of Civil Aviation and the Spanish Federation of Air Controllers Associations provides for pay rises estimated by controllers at more than 9 per cent.

It also provides for joint working committees which will draw up regulations on air traffic control and controllers' rights and duties.

A demand for an across-the-board monthly bonus was rejected.

Unratified treaty source of trouble

From Our Special Correspondent, Wellington

The Treaty of Waitangi, which is the focus of the current protests on the royal tour, is the document by which Maori chiefs accepted annexation by the Crown of what is now New Zealand: or so, at least, one side of the argument goes.

The other holds that the chiefs had no idea that they were ceding control of their country to a foreign power at all - that they believed they were simply granting temporary pastoral rights in exchange for guarantees which meant they retained ultimate control of the land.

Either way, the main fact to be made about the treaty is that it was never ratified because a decade after it was signed, on February 6, 1840, the chief justice ruled it had no validity. The reasons given for this was that it was not

incorporated in New Zealand's statutory law.

The treaty has come to have a powerful symbolic effect in a new era of Maori political activism and militancy.

A Waitangi tribunal has been appointed as a statutory body to deal with claims and appeals stemming from Maori grievances over issues covered by the treaty, such as land tenure and fishery resources.

The treaty issue has also become a rallying cry for a number of fringe political groups, including IRA sympathizers. Aside from distinctly Maori demonstrations such as the hard-bottom aside, the present round of protests appear to have featured mainly young whites, many of them women.

The demonstrations have produced a few standard slogans including: "Honour the Treaty" and "Go Home Liz".

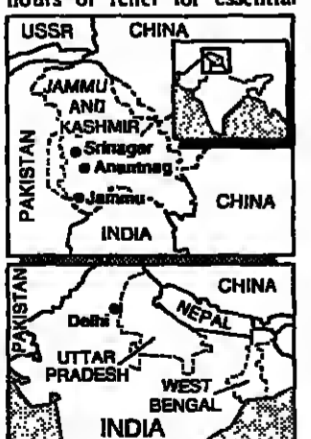
Political and religious conflicts

Border state tangle a headache for Gandhi

From Our Own Correspondent, Delhi

An emotional tangle of political and religious conflicts in the sensitive border state of Jammu and Kashmir is providing a new set of headaches for the Prime Minister of India, Mr Rajiv Gandhi, who is already up to his neck in trouble with Sikh extremism, opposition to price rises, and internal conflict within his own Congress (I) Party.

Curfews have been clamped on the main towns of the Kashmir Valley. When the people of the summer capital, Srinagar, were allowed three hours of relief for essential



shopping they celebrated by stoning police, who responded by shooting in the air.

In Anantnag, where a Hindu temple was burnt by a Muslim mob, the curfew was not relaxed, but a crowd of Kashmiri Brahmins violated the restrictions to protest at what they claimed was harassment and partiality by the largely Muslim police.

The Border Security Force, a military-style police raised by the central government and therefore more acceptable to the Hindus who are in the minority in the state, held a "flag march" - a threatening show of force - through the streets of the town.

The state's disturbed condition is an extra burden for the embattled Chief Minister, Mr Ghulam Mohammed Shah, who moved this week from the winter capital, Jammu, to Srinagar to be in closer touch with police and paramilitary operations.

His own position has been insecure since he took power two years ago with a government of turncoats from the elected government of the National Conference Party.

supported by Mr Gandhi's Congress. His ministry rapidly proved to be no better than the one it replaced, and the State Governor, Mr Jagmohan Mehlotra, is reported to have been seeking an opportunity to dismiss him.

The excuse could be found in his failure to control the disturbances stimulated by the fundamentalist Muslim group, the Jammata-Islami. What has sparked the unrest not only in Kashmir but also in Uttar Pradesh, West Bengal, Delhi, and other areas where there is an uneasy interface between the two communities, is a court judgment this month opening a holy place in Uttar Pradesh, said to be the birthplace of Rama, to Hindu prayers.

The Muslims, who have claimed the site since the 16th century, call it a "judicial coup", and the paranoid feelings of the minority community have been whipped up by their mullahs into a fully-fledged sense of outrage.

In Kashmir, where the Hindus are in a minority, they have responded to Muslim violence with counter-attacks stimulated by the Hindu chauvinist group Shiv Sena. In Jammu, where Hindus predominate, the Muslims have been put on the defensive.

Muslims in India have been feeling that their religion is under judicial attack, ever since a Supreme Court ruling insisting that a divorced Muslim wife is entitled to maintenance from her husband. The mullahs insist that this goes against the injunctions of the Koran, and a series of protests has led to new legislation being brought forward in Parliament.

The legislation was grossly mishandled by the Government, and the Speaker of the Lok Sabha has not so far allowed it to be tabled. The opposition, and women's and civil liberties groups, are upset at what they see as the illiberality of the new legislation, which puts the responsibility for the maintenance of divorced Muslim women on their families rather than on their husbands.

There is renewed pressure for the establishment of a single civil code affecting all religions, which is prescribed in the Indian constitution but has never been formulated.

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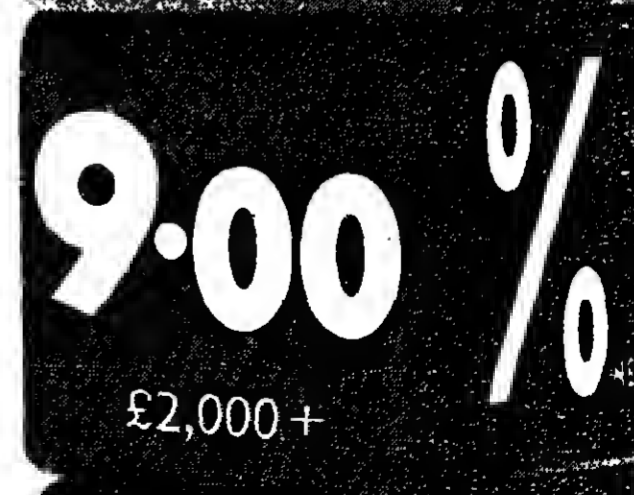
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THE ARTS

Television
Sweetly alluring

Cooking is the only domestic art to which British television has taken with enthusiasm. *Take Six Cooks* (Channel 4) is a long overdue development in this field, a programme which aspires to be considerably more than a video recipe book.

Here you can meet the great chefs, visit their sparkling kitchens and have the opportunity to acquire an entire vocabulary of *cuisine posée* catch-phrases with which to impress dinner dates and silence uppity waiters. Last night's programme featured Michael Nadell, whose *patisserie* factory in Islington supplies many leading London restaurants including that of the House of Commons. "Nothing succeeds like excess" is a good motto for this establishment; Mr Nadell uses 9,000 eggs, 800 lbs of butter and 650 lbs of sugar in a week.

Tricks of the trade were given away with generosity. Nadell's *crème pâtissière* is stabilized with custard powder, a heresy which would make *poor* cooks squirm and groan "Ah, histo". He uses 3 lbs of apples for a *tarre aux pommes*.

Earlier in the evening, *More Than Meets the Eye* (Channel 4) typified the older style of programme in this area. The topic of this new series is flowers and flower-arranging. The audience was instructed in how to make one of those infinitely vulgar triangular inflorescences normally found in the reception areas of hotels which have Nuzak in their life.

Worse, the presenter suggested that this represented the English style of flower arrangement. She pronounced *bonquet* as *bow-kay*. She promised to teach us everything "they never tell you at the Women's Institute", a vile slur upon the standards of a fine grass-roots movement of domestic crafts-people. Any village church in the catchment area of the originating television company, the South-West, could produce a much higher standard of work.

Celia Brayfield

Cinema: David Robinson reports on awards in Berlin
A collection of fascinating bits and unrelated pieces

The Berlin jury clearly had a tough time finding a Grand Prix winner, and the award of the Golden Bear to Reinhard Hauff's *Stammheim* was announced with the qualification that it was "a majority decision after a controversial discussion". The award risked inviting a repetition of the disturbances that attended the festival screening of the film and simultaneous openings in other German cities. Eleven years after the event, the subject — a reconstruction of the Baader-Mainhof trials — clearly still excites high passions.

The member of the jury most upset by the award to *Stammheim* was apparently the president, Gina Lollobrigida, who no doubt would have favoured the runner-up, *La messa è finita*, written and directed by her fellow-countryman Nanni Moretti, who is also the star of the film. Moretti is certainly an engaging talent, and his film is full of funny, sardonic, skilfully handled scenes. He never quite manages to assemble the scenes into a whole structure, however, or to follow through his story of a young priest who comes to a new parish and finds friends, family and flock all equally resistant to the spiritual help he tries to offer.

Comparable structural failure seemed to characterize nine out of ten films in the competition, and it sometimes became hard to avoid a panicky sense that the art of screenplay-writing has become extinct. The very notion of structure seems forgotten; though it is hard to decide whether this is a result of television's endemic shattering of concentration or of the period in the late Seventies when "linear narrative" — plain story-telling — was regarded as a demeaning pursuit for the film artist. In any event, the effect is that the majority of films screened nowadays in an international competition such as Berlin have the appearance of

dumps of high-quality but unrelated spare parts.

The outstanding exception was the Japanese Masahiro Shinoda's *Gonza the Spearman*, which was awarded a Silver Bear for its "perfection of style". Significantly Shinoda had the advantage of working with a well-proven writer, even though he happens to have died 260 years ago, allowing for linguistic modernization, *Gonzo the Spearman* is a fairly faithful adaptation of a play by Monzaemon Chikamatsu, who is often styled "the Japanese Shakespeare", though a closer European comparison would probably be Racine.

The story is the tragedy of a couple falsely accused of adultery, who are forced to flee the inevitable retribution and who fall truly in love in the course of their flight.

Shinoda does not aspire to the high poetic charge of Mizoguchi's classic film interpretations of Chikamatsu but, after some rather demanding and talky establishing scenes, the film accelerates to a dynamic, bloody and tragic climax, staged with mastery.

Having won two Golden Bears in the past four years (with *Ascendancy* and *Wetherby*), Great Britain this year took a Silver Bear for the "visual conception" of Derek Jarman's *Caravaggio*. The prize is welcome recognition both of the small-budget film of high ambition and of the British Film Institute's Production Fund, which financed *Ascendancy* and (in association with Channel 4) *Caravaggio*. The acting prizes enabled the judges to recognize merits in films

THE 1986 PRIZES

- GOLDEN BEAR: *Stammheim* (Reinhard Hauff, West Germany, starring Thérèse Affolter as Ulrike Meinhof, pictured right)
- SILVER BEAR: *La messa è finita* (Nanni Moretti, Italy)
- BEST DIRECTOR: Georgij Shengelaya (*Journey of a Young Composer*, Soviet Georgia)
- BEST ACTOR: Tuncel Kurtiz (*The Smile of the Lamb*, Israel)
- BEST ACTRESS: Marcelia Cartaxo (*A Hora da Estrela*, Brazil) and Charlotte Valandrey (*Rouge Baiser*, France)
- SILVER BEAR for "perfection of style": *Gonza the Spearman* (Masahiro Shinoda, Japan)
- SILVER BEAR for "visual conception": *Caravaggio* (Derek Jarman, Great Britain)
- SPECIAL MENTION: *Paso Doble* (Dan Pita, Romania)
- GOLDEN BEAR, short subject: *Tom Goes to the Bar* (Dean Parisot, USA)
- SILVER BEAR, short subject: *Augusta Feeds* (Csaba Varga, Hungary)



which overall belonged to the "disconnected parts" category. Sussoa Amaral's debut feature *A Hora da Estrela* (*The Hour of the Star*) is a study of a simple, uneducated, graceless girl trying to make something of herself in the unfriendly big city, Shimon Dotan's *The Smile of the Lamb*, from Israel, is no doubt politically courageous for its story of the opposition of a hard-line army officer and his liberal comrade, and the liberal's friendship with the wise fool of a Palestinian Arab community; but the film as a whole gave the disconcerting impression of being only parts taken from a longer work.

Another famous name which appeared unawarded in Berlin was Ingmar Bergman. His 14-minute

Israeli historian, Eli Wiesel, and set in the 1940s, it describes the agonized plight of a young Jewish resistance fighter, knowing that at dawn he must kill a hostage, an officer in the British occupation army (Michael York). It is strange to find Jancsó's characteristic style of long takes and an endlessly prowling camera translated from the Hungarian Pusztai to this very different setting, and altered only to the extent of being much more in close-up. The veteran French cameraman Raoul Coutard, it seems, could not get on with Jancsó's methods and was replaced by his assistant, Armand Maron. The result is superficially stylish, but dead at the centre.

Another famous name which appeared unawarded in Berlin was Ingmar Bergman. His 14-minute

short Karin's Face is a portrait-biography of his now-dead mother, created out of family photographs, linked with titles and a piano score. It is a tribute to Bergman's mastery that out of such simple materials he has made a highly personal and very moving document. Alas, it does not do to display things that are too private and delicate in the market-place: the tough Berlin audience found it too slow and simple, and laughed and cat-called and at the end booted.

David Robinson, film critic of *The Times*, is the first winner of the Roger Machell Prize for the best book of the year on the performing arts. The award of £2,000 has been given him for *Chaplin, his Life and Art*, published by Collins last March.

Paul Griffiths, in Reggio Emilia, experiences an ingenious celebration of both Saint Cecilia and Henry Purcell
Feast of the august baroque

What to perform with Purcell's *Dido and Aeneas* has been a problem from at least as far back as the first revival, in 1700, when the opera was inserted as a masque into *Measure for Measure*. Perhaps the best solution would be to find a suitable companion piece, which I think is possible, but meanwhile Pier Luigi Pizzi has had the ingenious idea of presenting *Dido and Aeneas* as the chief glory in a celebration of Saint Cecilia, the context being provided by

The result is a full-length entertainment, called by Pizzi *Nel giorno di Santo Cecilia* and set in a barrel-vaulted chamber whose austerity rather nicely shows up the splendour of all the instrumentalists, singers and dancers who gather together by candlelight. Conducted by Charles Farncombe, it is another feast of the august baroque from the team responsible for last year's *Rinaldo* in Reggio.

The ceremonious stalking and the stiff, heroic attitudes are familiar from Pizzi's productions, and they suit Purcell as well as they do Handel. They add to the adroitness of the opera — as, it must be said, does the poor audibility given to the text by an entirely non-British singer to be found to join what was, I understand, a largely British orchestra? Another virtue of the production, proceeding from the staging of *Dido* as a play within a play, is the simultaneous presence of everyone on stage. The dancers can thus step briskly forward for their brief moments; and where more privacy is required, as it is for *Dido's* lament, the crowd can melt away and a little space be defined by a piece of furniture.

Also, to play *Dido* as a 17th-century piece immediately provides an explanation for its being the way it is: a mode of understanding and appreciation has already been established by what has been seen and heard of the St Cecilia ode. The corollary must be that the producer does not thoughtlessly exceed the bounds of an imaginary 1690s, and Pizzi does so only once, when the Sailors' Dance is curiously performed by girls swinging censers. Unless this is a sop to local anti-clericalism, I cannot think what it is. The machine for Mercury is also a mite crude.

The staging of *Hail, bright Cecilia* is also effective. There is a studiedly quiet, gently excited milling about that keeps the stage fire alive, coupled with special moments like the coronation of one of the sopranos as Saint Cecilia or the unfolding of screens to

LS/Henze/
Lutoslawski
St John's/Radio 3

This European Broadcasting Union concert, which was transmitted live to 11 nations and will be heard later in six more, including Canada and the United States, was a propagandist's dream. The BBC were shown at their most enterprising, the indefatigable London Sinfonietta played the music as if it was second nature (and there were a couple of excellent soloists into the bargain); and someone, somewhere, managed to get the composers themselves to conduct.

Those composers also happened to be the creators of some of the most individual yet approachable music to come from Europe since the Second World War. For one of them, Hans Werner Henze, the event formed a slightly premature celebration of his sixtieth birthday. Nearly 20 years separate his cantata *Being Beautiful*, composed in 1963, and *Le Miracle de la rose*, the "imaginary theatre" piece of 1981. But the juxtaposition of the two showed that, despite the intrusion of self-

Concerts

conscious avant-gardism and sometimes naive political influence in the late 1960s, the essentially expressive intent of his language has hardly changed.

Moreover, both are pieces that make use of the most opulent sounds, in the case of *Being Beautiful* those of four cellos, which engage themselves in richly overlapping textures or in solemn Bachian chorales, and a harp. Kimband's text is given to a coloratura soprano, here Sarah Leonard, who sang exquisitely and, considering the music's sometimes formidably high register, daringly too. Her pitch-sense was well-nigh perfect, but she was also able to mould her phrases into long, malleable lines, adorning perfectly the darkly, bizarrely beautiful words.

In this piece Henze's form is more or less dictated to him by the existence of separate stanzas, between which he inserts instrumental episodes. In the Genet-inspired *Le Miracle de la rose*, however, he sets himself an altogether more difficult formal problem, for this is narrative music, attempting to follow and interpret the unfolding events of the novel. With the landmarks pointed out, and

with a score to aid one's concentration, it becomes very much more than an indulgent piece of virtuoso writing, which it is for all concerned. Unwieldy its shape may be, but its sinister beauties are, in the end, irresistible, particularly so when the soloist is of the calibre of Michael Collins. He gave a display of awesomely innate musicianship and a technical prowess that was well-nigh absolute.

The second composer was Witold Lutoslawski, whose life's work may be seen as a preoccupation with perfecting musical shapes. Certainly his *Chain I*, written for this ensemble in 1983, is a satisfying form, on one level based upon the non-coincident division of two strands of music, but on another simply the time-honoured sequence of beginning, middle and climactic end. Another marvellous performance; as was that, with Marie Slorach and the Sinfonietta Chorus, of his Seventeen Polish Christmas Carols, orchestration of settings first made 40 years ago. Overlong, perhaps, but for the oppressed Poles surely of the greatest significance.

Stephen Pettitt

Oistrakh/
Zertsalova
St John's/Radio 3

Igor Oistrakh was unusually incisive in his application of bow to violin strings in his BBC lunchtime concert on Monday, with Natalia Zertsalova as his piano partner. Their spirited and often vibrant performance of two contrasting Beethoven sonatas can be heard again on Radio 3 next Sunday.

Beginning with the C minor Sonata, Op 30 No. 2, the violinist's assertive attack stressed the martial aspect of the dotted rhythm in the second subject of the opening movement, adding a touch of fierceness to the music's underlying tension. The pianist, who takes share and share about with the melodic ideas, matched her partner in a subtle control of dynamic shading to colour the general urgency of spirit and turbulent development.

After a slow movement of songlike exchanges which were disturbed towards the end by the percussive keyboard chords, the violinist produced some wiriness of tone at times, giving a disarming effect of clicking bells in the scherzo movement. He continued to snatch at the notes in the finale as well, imparting a sense of abruptness to the phrasing in relation to the piano, and gathering momentum towards a scampering finish.

The "Spring" Sonata, Op 24

in F, was beguiling in its reposeful contrast, with the pianist keeping a low profile, but the repeat of the exposition in the first movement was well taken. During the following adagio the players indulged in some wayward rubato, as if pursuing independent courses in advance of the humorous aspect of the scherzo, but in the carefree finale their reciprocity of style was heard at its best.

Noël Goodwin

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ate Gallen

Drawing the thorns in Labour's side

Today Labour's NEC will decide whether to take on Militant. Peter Davenport profiles the 10 members who stand to be ousted and looks at the consequences for the party

If anyone in the Labour Party leadership still nurtures the hope that Militant is simply going to fade away, he or she is in for a shock. It is becoming clear that even if they are expelled, Liverpool Militant members may continue to be issued with party cards and selected as election candidates by their constituency parties.

Militant and their supporters are confident that any decision to expel members will not be accepted by the rank and file of the city. Indeed, the wards to which Derek Hatton and Tony Mulhearn belong have already voted against their potential expulsion.

When individuals have been expelled in the past, their local parties have continued to issue them with cards and the NEC has failed to act, but this time, with so many recommended expulsions and such intense publicity, it may not be able to turn a blind eye and could find itself having to disband constituency and ward organizations.

One anti-Militant activist in Liverpool suggested yesterday, however, that Militant would not push the NEC that far, since in doing so it would be endangering the very constituency parties where the tendency was strongest.

Militant in Liverpool was started by a group of young Trotskyists in the Walton Labour Party youth section. It remains the organization's most formidable power base and Labour's prickliest thorn. Many of its members have been drawn to Militant by the belief that Labour under its traditional leadership would not make the wholesale changes in society they wanted.

When the 26 members of Labour's national executive committee assemble shortly after breakfast today to consider the report on the activities in Liverpool, they will face a noisy demonstration outside the party's

Walworth Road headquarters and some unappetizing decisions inside.

If they fail to act decisively they will dismay and disillusion many moderate Labour voters who have been waiting for the deeds to match Neil Kinnock's bold Bournemouth words.

If they accept the recommendations of their nine-person inquiry team, which calls for the expulsion of 10 leading Militants and the reprimanding of at least six others, they will open the way to further internal blood-letting in the run-up to the General Election. Mr Kinnock made it clear again this week that, despite certain opposition from such as Eric Hoffer and Tony Benn, he backs the expulsion option.

Militant's members, meanwhile, are determined to resist being despatched into exile, and plan a national campaign through Labour's grass-roots organizations to combat expulsion. It will culminate at the annual conference, at which any members ordered out have the right of appeal.

One Labour Party official in the North-west who will be responsible for any new party organization in Liverpool said: "It's like a game of snooker. You play your first shot with an eye on the second."

The risk for Mr Kinnock and the Labour leadership was summed up by one of the men who expects to be recommended for expulsion: they will all first be called to a further NEC meeting next month to answer charges. "This is a recipe for civil war in the Labour Party. I will refuse simply to go away from the party I joined, as will the others. Expulsions could backfire against Kinnock. If they expel good socialists they will make them heroes to the working class and Militant support will grow."

When the 26 members of Labour's national executive committee assemble shortly after breakfast today to consider the report on the activities in Liverpool, they will face a noisy demonstration outside the party's

Militant

COUNCILLORS



TONY MULHEARN
Aged 48. Member of Liverpool City Council. He is president of the suspended District Labour Party and has been a councillor for two years. Aged 46, married with five children, he is said to wield much influence within Militant. He is currently challenging Robert Kilroy Silk for the Labour nomination in Knowsley North although that reselection is in suspension.



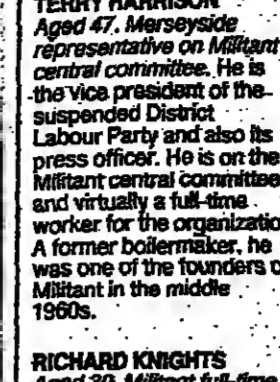
DEREK HATTON
Aged 38. Former firmament, now deputy leader of Liverpool City Council. Hatton became the public face of Militant in Liverpool during the financial confrontation with the Government that took the city to the brink of bankruptcy. With his sharp suits and hectoring manner he has commanded headlines and television screens, although his style is not universally popular with colleagues. He is an old boy of Liverpool Institute, the school attended by Paul McCartney. A Labour councillor since 1979, he is married with four children. Hatton lives in Childwall and is employed as a £11,000-a-year liaison officer by Knowsley Borough Council. The Director of Public Prosecutions is currently studying a police report of an investigation into Hatton's expenses claims as a city councillor.



FELICITY DOWLING
Aged 35. Member of Liverpool City Council. She is the third councillor to face the threat of expulsion and is secretary of the District Labour Party. Since her election as a councillor for Speke ward in 1984, she has worked full time on council matters. A former teacher and an NUT branch secretary, she has been a leading mover in the major reorganization of schools in Liverpool.



RICHARD KNIGHTS
Aged 30. Militant full-time worker. He joined the Labour Party in 1970, and has been a DLP delegate for 10 years. He represents the Broadgreen constituency of Terry Fields MP, who supports Militant. Knights read history and politics at Liverpool University and is married with two children. He is said to be Militant's industrial organizer on Merseyside.

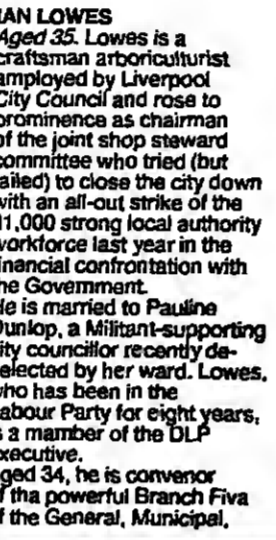


RICHARD VENTON
Aged 35. Full-time Militant worker. He joined the Labour Party in 1971, when he left his native County Fermanagh to read English, politics and mathematics at Liverpool University. Later he became an English teacher in Killybeggs. His involvement with Militant began in 1973. A member of the Liverpool Labour Party, he is on Militant's central committee.



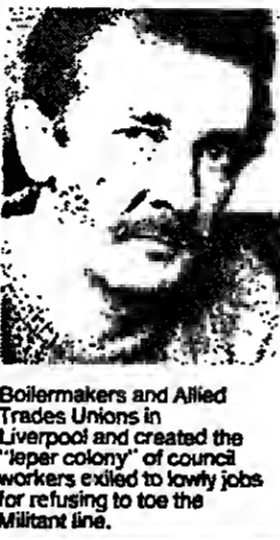
TONY AITMAN
His marriage to Josie is his second. He has been in the Labour Party since 1964. He writes regularly for the Militant newspaper and works in its office in Liverpool. In the early 1970s he was a shop steward at the now defunct English Electric factory in Liverpool, where he helped to organize an unsuccessful sit-in against closure plans.

UNION OFFICER



IAN LOWES
Aged 35. Lowes is a craftsman and industrialist employed by Liverpool City Council and rose to prominence as chairman of the joint shop steward committee who tried (but failed) to close the city down with an all-out strike of the 31,000 strong local authority workforce last year in the financial confrontation with the Government. He is married to Pauline Dunlop, a Militant-supporting city councillor recently deselected by her ward. Lowes, who has been in the Labour Party for eight years, is a member of the DLP executive. Aged 34, he is convenor of the powerful Branch Five of the General, Municipal,

LABOUR PARTY YOUNG SOCIALISTS



CHERYL VARLEY
She and Venton have a 15-month-old son. She is a member of the district Executive and she still acts as constituency agent. She is a member of the DLP executive and is described as "hard-line". She has been a Labour Party member for 13 years.

LABOUR PARTY YOUNG SOCIALISTS



JOSIE AITMAN
She was election agent for Terry Fields when he fought and won the Broadgreen seat, and she still acts as constituency agent. She is a member of the DLP executive and is described as "hard-line". She has been a Labour Party member for 13 years.

A tough act to follow

The artists take it in turn to mao the office and to sell one another to casting directors and producers. Robin Brown, 41, who used to play Rusty the postman in *Crossroads*, is a founder member of 1984 Personal Management. "You cannot believe you are the most important person in the world," he said. "I get a great kick out of getting other people work."

His agency has 15 members. One is in the musical *Mutiny* and another is in the television series *Brat Farrar*. Altogether half of them are working - a very high percentage in their insecure world.

Members of another cooperative, Focus Management,

also believe they can bring in work. They cite member Arthur Bostrom who plays Crabtree in the BBC comedy *'Allo, 'Allo*. They were all delighted when Arthur recently appeared on the front cover of *Radio Times*.

Success, however, has its dangers. Julie Walters used to be a member of the co-operative Actormen before she went on to star in films like *Educating Rita* with Michael Caine. Now she has a conventional agent.

Ironicly, co-operative members are beginning to appreciate how hard their former agents might have been working. Robin Brown said: "Often 4,000 actors are chasing a single job, and 10 per cent of them would all do it equally well. Like every actor, I thought that agents sat on their backsides and did nothing for their 12 per cent plus VAT. Now I realize that they do work for actors and care."

Jenny Knight

In addition, there are nearly 40 different recordings of James Last and his orchestra, the classic Miles Davis recordings on *Ascension* and *Ascension 2*, *Echafaud*, and Maria Callas singing *Tosca*.

There seems to be little rhyme or reason for the music that has been transferred to CD and the music that has not. But the confusion that exists - and it will continue for at least another two years - is not the result of a devious marketing ploy. It is the evidence of a world-wide bottleneck in manufacturing capacity caused by the slow response of industry to the new technology.

"I still find it difficult to believe that three years on there is still only one CD manufacturing plant in the UK - which has traditionally been a world leader in music," said Stephen Walters, owner of Earthshaker, one of the first London record shops to turn completely to CD.

EMI is a classic example of a leading company hamstringing by its own initial caution towards CD. Its plant in Swindon will not come on line until the summer. Until then it has to accept the crumbs of production from the table of existing plants in Japan, Germany and the United States. The company, which has a classical LP catalogue of 1,000 titles, has taken three years to reach the total of 130 classical CDs - and a fair number of these are frequently out of stock.

A very different situation exists at Polygram, one of the pop companies of Polygram, which was part of the consortium that developed the compact disc technology. From a pop catalogue of 500 LPs, 280 are on CD. But EMI, CBS, RCA, WEA, not to mention the independents, are paying the price of their slow acceptance of the new system. Every month, EMI can release on average only six classical and eight pop titles. Most of the top pop groups have come to an agreement over CD royal-

The music industry's tardy response to compact disc has led to some anomalies in the output

The sharp sound of discord

POP TOP TEN

- 1 Brothers in Arms
- 2 No Jacket Required
- 3 Be Yourself Tonight
- 4 Whitney Houston
- 5 Hounds of Love
- 6 Hunting High and Low
- 7 World Machine
- 8 Dream of the Blue Turtles
- 9 Island Life
- 10 The Broadway Album

Chart by courtesy of *Musica Week*, Spotlight Publications

CLASSICAL TOP TEN

- 1 Elgar Violin Concerto
- 2 Four Seasons, Vivaldi
- 3 Fauré Requiem
- 4 Beethoven Symphony no 9
- 5 Elgar Cello Concerto
- 6 The Best of Domingo
- 7 Solomon, Handel
- 8 Rachmaninov Second Symphony
- 9 Mozart Horn Concertos
- 10 Bach Mass in B minor

Chart compiled by HMV, Oxford Street

JAZZ TOP TEN

- 1 The Unforgettable
- 2 Star People
- 3 Johnny Mercer Song Book
- 4 Offspring
- 5 The Cat
- 6 The Best is Yet To Come
- 7 The Rogers and Hart Song Book
- 8 Real Life Hits
- 9 Decoy
- 10 Koin Concert

Chart compiled by HMV, Oxford Street

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criteria of CD repertoire choice. There is no CD of Elgar's *Dream of Gerontius*, or Walton's *Belshazzar's Feast*, and no Tippett.

But the marvellously eccentric release of the 1935 recording of Stéphane Grappelli and Django Reinhardt at the Hot Club of Paris illustrates an important point about CD.

People are prepared to pay CD prices for favourite records even if they sound just like a 78rpm record, purely for the convenience of having them in the new medium.

After three years, the future of CDs looks secure. Three million discs were sold in the UK in 1985 and the number is expected to double this year. The existing problems will, in three years' time, be regarded no doubt as those minor hitches inevitable with a new technology. Yet there are still at least two disturbing factors.

The cost of making a CD could wipe certain minority interest recordings from the catalogue, such as reggae, blues, certain areas of classical music or traditional English folk music.

Existing recordings are also at risk because master tapes have to be "cleaned" carefully before they can bear the scrutiny of CDs. George McManus, marketing executive at Polygram who looks after the pop CD releases, admitted that certain pop tapes were beyond retrieval.

On a more immediate note, there has been strong criticism of the short playing time on many CDs. Despite a 70-minute-plus playing capacity, most CDs run for only 45 minutes.

The 13-LP set of Mozart's piano concertos, for example, played by Murray Perahia and the English Chamber Orchestra on CBS, costs about £40. But if you want them on CD, you are forced to buy a 13-CD set costing £115, when CBS could easily have put them on seven or eight discs at most. As one dealer commented: "This is the unacceptable face of CD".

Nicolas Soames

CONCISE CROSSWORD (NO 885)

ACROSS

- 1 Reckless (6)
- 4 Overflows (6)
- 7 Inquisitive (4)
- 8 Claustrophobic (8)
- 9 Bloodbath (8)
- 13 Female bovine (3)
- 16 Bizarre (13)
- 17 Anguish (5)
- 19 Stomach, gut link (8)
- 24 Delight (8)
- 25 Sham (4)
- 26 Rupture (6)
- 27 Fraud (6)

DOWN

- 1 Numerous (4)
- 2 Take apart (9)
- 3 Italian pasta (5)
- 4 Shower (5)
- 5 Unbelievable (4)
- 6 Australian wild dog (5)
- 10 Steam burn (5)
- 11 Freight (5)
- 12 Bombastment (5)
- 13 Clot (9)
- 14 Rouses (4)
- 15 Hindu writings (4)
- 18 Worth (5)
- 20 Throat flap (5)
- 21 Horror (5)
- 22 Caution (4)
- 23 Piquancy (4)

SOLUTION TO NO 884

ACROSS: 1 Sad; 5 Mode; 8 Agile; 9 Piebald; 11 Kangaroo; 13 Tomb; 15 Unconditional; 17 Type; 18 Relevant; 21 Evident; 22 Shaft; 23 Teak; 24 Yankee.

DOWN: 2 Alien; 3 Age; 4 Inprovidently; 5 Meek; 6 Dragoon; 7 Lacklustre; 8 Debitable; 12 Anna; 14 Hive; 16 Caprice; 19 Adage; 20

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WEDNESDAY PAGE

The cry for help gets louder

More and more women and young people are turning to suicide, according to new research, and the majority of them take an overdose of drugs. But although the caring professions are well equipped to provide medical help, psychological aid is often lacking. A change in nursing attitudes is sorely needed

Lucy was 22 when she tried to kill herself. An attractive brunette with a London University degree in English, she was one of two children of a Surrey diplomat who had himself committed suicide two years earlier. A combination of the stress involved in providing emotional support for her mother and brother while suppressing her own grief and feeling of increasing isolation resulted in an overdose.

When Sally O'Brien, author of a new study on young suicide victims first met her, Lucy was in the casualty ward of St Stephen's hospital, London, still suffering from the unpleasant after-effects of a stomach pump as well as personal hostility from some nurses and the inevitable guilt which follows attempted suicides.

Despite a decline in the numbers of factual suicides, attempted suicide is increasing, particularly among women and young people. In Britain, it is estimated that 95 per cent of people who attempt suicide do so by overdoses. More than 100,000 overdose patients are admitted to hospital in England and Wales each year, and a further 40,000 are treated in casualty departments.

It is false to think that many of the people who talk about suicide will not attempt it

Once they leave hospital, however, they are on their own, frequently in an even worse emotional state than before with yet one more failure to add to their list. Not surprisingly, an estimated 60 per cent of people who attempt suicide try again.

From the moment that Lucy gulped down her potentially lethal cocktail of aspirins and sleeping tablets, she unwittingly clocked into a system which while efficiently able to save her life — was entirely inadequate when it came to coping with her subsequent needs.

The existing caring services provide for the physical needs very well but for the emotional ones not at all, O'Brien says. "And although overdose patients present themselves initially as a physical problem, it is always the underlying

emotional problems which caused them to take the overdose." She spent three years following the experiences of a cross-section of 195 people aged between 15 and 30 who took overdoses in central London. They included drug addicts, alcoholics and homosexuals, but most were "normal" people unable to cope with their lives.

"I was surprised at what very sane people so many of them were", O'Brien says. She kept in regular touch with them from the time they left hospital, chronicling their fluctuating physical, mental and emotional states, and the type of help they sought and received. Within a year seven of the people she interviewed were dead. The full details of her study, carried out while she was a lecturer in community medicine at London's Westminster hospital, are published this week.

As a result of her research, O'Brien is critical of many of the traditional attitudes of the medical profession. She does not believe, for example, that people who talk about committing suicide will never do it. "A lot of the people I spoke to gave warning." Nor does she go along with the theory that deliberate overdosing is a cry for attention. "I have never met a trivial overdose", she says. "I think that at the moment those people look an overdose they had had enough. They couldn't cope any longer and they didn't care what happened to them, whether they lived or died."

"The caring professions tend to ask themselves — 'did she mean to do it? Yes, she did. Therefore we can offer her care' or 'No, she didn't, therefore she is manipulating us so let's eject her.'"

Lucy's was a typical case. She was kept in St Stephen's hospital for 24 hours, during which time she saw a psychiatrist for 10 minutes, before returning alone to her flat with an out-patient's appointment to see the psychiatrist again in two weeks' time. She did not keep the appointment and ignored the reminder which the hospital sent her. Nothing had changed in her life except that she now felt guilty about having tried to kill herself and increasingly scared about how she was going to tell her mother what she had done. A few weeks later she threw



Ingram Finn

cases that often the most recent crisis such as the break-up of a relationship is merely the final trigger. "To ask why people commit or attempt suicide is like asking why someone becomes ill."

However, Neil Kessel, Professor of Psychiatry at Manchester University, believes that the very act of what he prefers to call "deliberate self-poisoning" may solve some of the patient's problems, particularly those suffering from the terrible torments of youth.

"It is an act that generates concern among relatives and fre-

An overdose is very often someone's way of regaining control over a chaotic life

quently brings boyfriends round again", claims Kessel. But he acknowledges that bed-side reunions are seldom permanent.

O'Brien says: "I've never met anyone who actually believed that if they took an overdose they would get their boyfriend back or persuade someone to change their behaviour."

"Very often, taking an overdose is a way of regaining control over their chaotic lives. A lot of them have a victim mentality and they feel that this at least is something they can make a definite decision about."

One patient, who spent several weeks contemplating taking an overdose before eventually doing so, explained why she had not sought help. "If I was going to do it, it would be my decision, my way out", she said. "I didn't want anyone interfering with my last resort."

O'Brien feels that there should be specially-trained counsellors based within the community able to provide long-term help for overdose patients. "Dealing with people who are chronically depressed is absolutely exhausting, especially for relatives", she says.

She believes that everyone is a potential suicide case. "It's not just a case of being strong and weak people. Everybody can cope well at some times and less well at other times. The only thread that linked everyone I spoke to was the terribly low esteem they held themselves in."

"I agree with the poet Robert Lowell who once said that if there were some little switch in the arm which one could press in order to die immediately and without pain, then everyone would sooner or later commit suicide."

Sally Brompton

The Negative Screen is published tomorrow by Routledge & Kegan Paul, £5.95 paperback

Losing my head in finding my tails

It's all very well for Fred Astaire, but what about the rest of us? My first reaction on receiving an invitation marked "white tie" was that although up until now I'd managed to get away with wearing black tie where white tie was suggested, I had thought for ages that I ought to get evening tails. It couldn't be that difficult to have a suit made and I was sure that there were places that sold second-hand evening dress.

My initial reaction was to visit the tailors who made the tails that Fred Astaire wore in Top Hat; if one was being extravagant, one might as well be very extravagant.

In Astaire's heyday, Kilgour French and Stanbury had been in Dover Street, but now they are in Savile Row and have no shortage of customers prepared to pay their price for what are, undeniably, beautifully tailored clothes of immaculate cloth. "A tail coat, sir? That works out at £1,507.65 — that's including the white vest."

I thought it prudent to reconsider my idea and spoke to my local tailor, a man of great skill whose abilities include making a first-rate suit for a remarkably reasonable price. He said that he had made an evening tailcoat for 30 years — "Not much call for them after the war". My best bet, he believed, was to contact Moss Bros and buy one of their ex-hire suits.

So I telephoned Moss Bros. "Dear me", they said, "we have no second-hand tails for years. There's far too much demand for hiring to let us sell any. But I could hire one for £34."

Apparently this is the fault of the young blades. It's not just Oxford and Cambridge but red brick universities where, given half an excuse, the youngsters don tails. These are borrowed from fathers, uncles, grandfathers or anyone else who has them. The fact that the things they don't fit is irrelevant.

It is no better in families where there are only daughters. Tailcoats are altered, borrowed or adjusted with even more alacrity by the girls. Any left over have been snuggled up by pop stars, who delight in wearing them. So the traditional supply of second-hand tails has completely dried up.

I thought about a new suit. Harrods said they didn't sell them but Simpson's of Piccadilly had some lightweight and rather elegant evening tail suits, made in Germany, for

£245. I paid them a visit and found the sizes in stock seemed to be for 38, 44 and 46 inch chests. Having a reasonably sized 42-inch chest could only conclude that those who buy new tailcoats today are either large-chested cats or their wimpy, salmon-chested sons.

Next day, I had to go to Piccadilly and I called in on Dormie at Acman in Regent Street.

Dormie had told me that their hire charge was £26.95. I'd forgotten about the wing collar dress shirt at £6.95, bow tie at £1.25. They, too, have some new suits but, miracle of miracles, they also have some second-hand tails at £75. The helpful French assistant showed me through the rail: 40in, 40in, 44in, 44in, 42in!



Top hatting: Fred Astaire

Having not worn one before, I didn't know whether it fitted or not. On balance it did not, all right but the real selling point was that it was the one 42-inch chest tail coat with the right length arms that I had found in London.

The trousers? "Oh", says the practical girl. "If you have dinner jacket trousers you can wear those." The waistcoat? "They are £34 new, but we don't have any. But we do have some second-hand ones for £2 each, it's just a matter of matching the left and right sides up." I took two.

The shirt was also a problem. Dormie didn't have 15½-inch collar size for sale but at worst I could hire one before the March dinner or, a best, I could find a shirt and tie to buy.

At least I have broken the back of the problem and have the basic outfit which should last me a lifetime. So far I have made a saving of some £1,275.65 on what I could have spent.

Now, just as long as I can wrestle successfully with the shirt studs, maybe I, too, can say that "nothing now could take the wind out of my sails".

Tim Satchell

Raw fish is all the rage. Restaurants and cookery books with no obvious pretensions to fashion offer variations on a theme which runs from Japanese *sushi*, which is untreated raw fish, through Latin American *seviche* "cooked" without heat in lime juice, to Scandinavian salt-cured herrings and salmon.

Even sensible, old-fashioned Manzi's, that bastion of ordinary English fish cooking just off Leicester Square, has caught the bug. A handwritten entry on the menu reads *carpaccio white*, a colour scheme which seems to rule out the thin slices of raw beef that *carpaccio* fanciers might expect. The dish it describes is equally unorthodox — sturdy slices of raw hake marinated in oil and vinegar. It turns out to be rather good, even if they do put a disconcertingly large amount of it on each plate.

Fish that is so fresh it still smells of the sea is what makes a successful raw fish dish. It could be said that a fishing hotel on the Kenya coast has an unfair advantage when fresh tuna is wanted. But I have never eaten a better *seviche* than the cubed tuna marinated in lime juice and dill which is served as a bar snack at Sealarians on the beach at Watamu.

Because freshness is the key, choosing the right fish for these recipes means picking whatever is in the best condition before deciding on the variety. Salmon is excellent raw, marinated or cured, but all kinds of firm-fleshed white fish can be cold-cooked in a marinade. Sole, turbot, sea bass, halibut, cod and haddock are very good.

The same formula works well with thin slices of salmon, and chopped dill may be substituted for chives in either version. A few slivers of fresh chilli add flavour as well as

THE TIMES
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SHONA CRAWFORD POOLE



Fish in the raw

heat, which may be offset by serving the *seviche* with slices of peeled avocado. Another way of serving *seviche* is to dice the marinated fish and use it to stuff halved avocados or ripe tomatoes.

Seviche of sole
Serves four

- 4 skinned fillets of Dover sole
- Juice of two limes, Seville oranges or lemons
- ½ teaspoon Dijon mustard
- 2 tablespoons olive oil
- 1 tsp shallot juice
- Salt and freshly ground black pepper
- 1 tablespoon chopped chivea or spring onion

Cut each fillet into slim diagonal slices and put them into a dish with all but one

tablespoon of the lime, Seville or lemon juice. Turn the fish in the juice so that each piece is coated, cover and refrigerate for at least three hours and up to 24.

The flesh will have lost its translucence and will have turned milky white like conventionally cooked fish. Drain it well, discarding the liquid. Mix the mustard, oil, salt, pepper, remaining juice, and shallot juice, which is made by squeezing pieces of raw shallot in a garlic press. If the dressing is too sharp, add a pinch of sugar. Stir the dressing into the fish and marinate it for another 10 minutes or so before serving.

Arrange the slices attractively on chilled serving plates and spoon a little of the dressing onto each portion. Sprinkle with chopped chives or very finely sliced spring onion.

Although gravlax is now widely sold alongside smoked salmon, I have not encountered a commercial variety that can compete for flavour with home-cured fish. The recipe is simplicity itself and, once made, the salmon has a fridge life of four or five days. I used to add a little cognac to the curing mixture but no longer believe it does anything for the taste, what does make all the difference is plenty of fresh dill. It is in the market all year round, so any greengrocer can get hold of it.

Small pieces of salmon or

whole fish are cured in the same way. The fish is cleaned and scaled and the flesh taken off the bone in two big A 3lb tailpiece of salmon will make a dozen or so servings. Or try an experimental batch with little more than half a pound of fish, scaling down the cure proportionately.

Gravlax
Serves twelve

- 1.35kg (3lb) tailpiece salmon
- 4 tablespoons fine sea salt
- 2 tablespoons coarser sugar
- 2 tablespoons coarsely ground white pepper
- A large bunch of fresh dill, finely chopped

Mix the salt, sugar and pepper. If you cannot get properly ground fresh white pepper, use fresh black pepper rather than commercially fine-ground white pepper.

Sprinkle a little chopped dill in the bottom of a dish which will hold the salmon without folding it. Sprinkle a little of the salt mixture over the herb and add one piece of salmon, skin side down. Sprinkle it lavishly with dill and the curing mixture in places. The second piece of salmon, skin side up, over the first. Sprinkle the top with remaining dill and salt mixture.

Cover the fish and refrigerate under a weight of approximately 1kg (2lb) for not less than 36 hours and up to three days, turning it every 12 hours and basting all the surfaces with the juices which will run from the fish.

To serve, scrape off the curing mixture and dry the fish before slicing it on the diagonal, like smoked salmon. It may be sprinkled with more chopped dill or decorated with a sprig of it.

A sweetish, dill-flavoured mustard sauce is the traditional accompaniment. Again, fresh dill is called for.

Gravlax sauce
Serves twelve

- 4 tablespoons Dijon mustard
- 2 tablespoons caster sugar
- 1 tablespoon of white wine vinegar
- Salt and freshly ground white pepper
- 120ml (4fl oz) mild vegetable oil
- 6 tablespoons chopped fresh dill

Mix the mustard, sugar, salt, pepper and vinegar in a bowl and beat in the oil, a little at a time, to make a smooth, creamy dressing. Stir in the dill and serve with gravlax.

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4000	146.29	5371.01	105.51	6311.80	85.63	7706.70	70.77	8212.40
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As if the Duchess of Kent, named yesterday as the royal in the shock...

Talk it out!

The ancient parliamentary bill-blocking plot of filibustering could come to an end tomorrow...

Long road

The latest life member of the Travellers' Club in Pall Mall is 99-year-old Sir Harry Platt...

Hall of fame

Nurman Tebbit is not only keen to be classed with the likes of Sir Bruce Kent and Germaine Greer...

Other cheek

Despite Britain's withdrawal, Unesco is putting up £17,000 for a conference of Caribbean countries...

Dazzled

Dripping Tory whip Tristan Garcia-Jones, who is under fire for undermining the Prime Minister's authority...

Manila "Where in the world will you find such a brave people who will place their bodies between two contending military groups just to regain their freedom without bloodshed..."

As an era ends, David Watts reports on opportunities lost and the daunting challenge that now faces Mrs Aquino

Marcos for their brutal legitimacy. But the first lady could never have grasped the ultimate good that would come from the destruction of her and her husband's lust for power and wealth...

people kneeling in front of tanks and armoured personnel carriers...

The Roman Catholic church clearly had a crucial role in galvanizing the Filipinos to do what had to be done. Marcos must have known in his heart that he was in serious trouble...

Robin Russell Jones sees closure as the only logical answer

Sellafield, leaky as a sieve

The Sellafield reprocessing plant was constructed at the dawn of the nuclear age, and many of its buildings and operating procedures are relics of an era when the biological hazards of ionizing radiation were barely understood...



Sellafield fire. Although it dealt with releases of radioactive iodine, it ignored the far more dangerous radionuclide, plutonium.

When Yorkshire Television first discovered an increased number of leukaemia deaths among children in the area, the claims were greeted with widespread scepticism.

Labour has an environment spokesman whose constituency includes Sellafield. Certainly the public does not share Mrs Thatcher's devotion to reprocessing.

Aids and addicts: the need for needles

The spread of Aids among drug addicts, who are second only to male homosexuals in the risk they run of catching the disease...

A recent conference on Aids in Newcastle upon Tyne was given evidence that comparatively few addicts in Amsterdam have been infected, the practice there being to give out new needles for old at authorized centres.

moreover... Miles Kington

What's your racket?

I saw a TV commercial recently which struck me as being the opposite of truthful, decent and honest...

Thomson Prentice Science Correspondent

user is likely to grab the nearest syringe he or she can find. Bill Nelson of the Standing Committee on Drug Action, which represents drug abuse agencies, says: "It is indefensible to deny addicts the tools with which they can reduce their risk of Aids."

Admiral Watkins confirmed that in the event of a surprise conventional attack by the Soviet Union against Western Europe, the US navy would instantly sink Soviet nuclear submarines at sea, in order to alter the nuclear equation in favour of the US.

THE BENE... (vertical text on the right edge of the page)



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE February 25: The Princess Anne, Mrs Mark Phillips, this morning addressed the Annual Convention of the Institute of Directors at the Royal Albert Hall, London.

KENSINGTON PALACE February 25: The Prince of Wales, Trustee, The Royal Academy Trust, accompanied by the Princess of Wales, this evening attended the Beethoven Gala Concert in the Reynolds Exhibition at the Royal Academy of Arts, Piccadilly, London W1.

KENSINGTON PALACE February 25: The Duke of Gloucester, this afternoon opened the Central Library, Clements Road, Ilford, Essex.

Albert medal for Prince of Wales

The Prince of Wales is this year's recipient of the Royal Society of Arts Albert medal, awarded for distinguished merit in promoting the arts, manufacture or commerce.

Luncheons

HM Government Minister of State for Foreign and Commonwealth Affairs, was host yesterday at a luncheon held at Lancaster House in honour of M Gijbert Van Aardenne, Deputy Prime Minister and Minister for Economic Affairs of The Netherlands.

Birthdays today

Lord Bridge of Harwich, 69; Mr Justice Farquharson, 58; Sir James Goldsmith, 53; Dr B.J. Greenhill, 66; Captain John Noel, 96; Mr W.R. Price, 60; Mr E.D. Weekes, 61.

Forthcoming marriages

Mr C.R.R. Joly and Lady Rose Scott. The engagement is announced between Charles, younger son of Lieutenant-Commander and Mrs James Joly, of Cherington, Gloucestershire, and Rose, daughter of the late Earl and Countess of Eldon.

Mr S.A.B. Brown and Miss T.S. Tinslin. The engagement is announced between Stephen, son of Mr and Mrs S.G.B. Brown, of Broughton, Hampshire, and Rose, daughter of Mr E.I. Timlin, of Hook Norton, Oxfordshire, and Mrs P. Mackey, of Heythrop, Oxfordshire.

Science report

Surrey research aids shanty town

By Thomson Prentice, Science Correspondent. In the middle of Peru's coastal desert, Lima has a fast-growing population of six million people and a water crisis that is increasing almost as rapidly.

Royal Horticultural Society Display of winter colours

Imaginative ideas for planting schemes for the winter garden can be seen in a gold-medal exhibit at the Royal Horticultural Society's flower show, which opened yesterday in Westminster.

Memorial services

Lord David Cecil, CH, The Queen Mother was represented by Lieutenant-Colonel Sir Martin Gilliat at a memorial service for Lord David Cecil, held yesterday at St Bartholomew-the-Great, EC1.

Church news

The Rev Edward Holland, vicar of St Mark, Bromley, Kent, has been appointed Suffragan Bishop in Europe, in succession to the Right Rev Ambrose Weekes.

OBITUARY HON T. C. DOUGLAS

Prominent Canadian socialist. The Hon T.C. Douglas was born on October 20, 1904, at Falkirk and was taken by his parents to Canada in 1910.

SIR CLIFFORD MORGAN

Sir Clifford Naunton Morgan, FRCS, a distinguished surgeon who made his greatest contribution in the field of colon and rectal surgery, died on February 24, aged 84.

LIEUT-COL KENNETH CANTLIE

Lieutenant-Colonel Kenneth Cantlie, who died on February 11, aged 86, was an authority on international railways and had designed rolling stock for railway systems in India and China in the 1920s and 1930s.

University news

City Appointments. Dr J H Atkinson has been appointed to a personal chair in soil mechanics.

GROSVENOR HOUSE APARTMENTS. LONDON'S MOST EXCLUSIVE APARTMENTS FOR A SHORT STAY OR A LIFETIME. Beyond the elegant Lutyns facade of Grosvenor House, lie the most exclusive private apartments in London.

Secret Finance. Lyon. Road Car. Secret. HODGE 8863.

LA CRÈME DE LA CRÈME

One of the points we make about the role of our consultants is that it is not so much a job but more a way of life. We know, from experience, that the calibre of the applicant we send our

clients largely depends on the calibre of the consultant who saw the applicant in the first place. As Clausewitz might have put it, if he had considered the matter, it takes a good 'un to spot a good 'un.

Emma's turned down my invitation to Mustique. She's enjoying life too much with Senior Secretaries.

Senior Secretaries
WEST END • CITY • KNIGHTSBRIDGE • BRUSSELS

VISEZ LE PLUS HAUT!
£10,000 neg Brussels
The European headquarters of an American international courier company recently established in Brussels is looking for a young secretary with minimum 5 1/2 years of 30 wpm English mother tongue and fluency in spoken French. You will be assisting the General Manager who will give you the opportunity to learn more about the company. Your ability to work under pressure will be much appreciated. Excellent career prospects and an attractive fringe benefits package. Telephone 010 322 735 4125.

Senior Secretaries

MARKETING FOR 'MINE HOST'
£10,000
Uxbridge
The Managing Director of a nationwide group of pubs and restaurants needs a lively, intelligent secretary, with sound s/h skills and total confidence in their WP ability. This appointment offers the opportunity to become involved in the creative world of advertising, promotion and design. You'll need a totally outgoing personality and a happy disposition to respond to an often entertaining and always exciting career challenge. Age mid twenties. Telephone 01-689 4422.

Senior Secretaries

A PERMANENT WELCOME FOR TEMPORARIES IN THE CITY
If you have the right skills there's a lot of well paid temporary assignments in the Square Mile waiting for you. Apart from secretarial skills it would be wonderful if you were on first name terms with WPs and PCs, such as Wang, IBM PC with Multimate, every kind of Olivetti, Deptal, Wordstar and Wordperfect. If you delay giving us a ring you're not just losing time, you're losing money!
Telephone 01-606 1611.

Senior Secretaries

CHAIRMAN'S PA
Up to £11,000
The owner and chairman of a professional consultancy advising top companies in the UK and overseas needs a well qualified PA. The chairman is looking for enthusiasm, initiative, intelligence and someone who can anticipate and organise a busy schedule. Beautiful offices, free lunch and BUPA. Skills 100/60. WP experience essential. Age 23/35. Telephone 01-499 0092.

Senior Secretaries

Where do bankers find staff with sterling qualities?

BROOK STREET
An equal opportunity employer

Secretary to Finance Director
Greenford, Middlesex to £8,400
required by Lyons Tetley, one of the UK's most successful food manufacturers, at their 45 acre Greenford site where the famous branded products are made. Company headquarters are also on site and you will act an important link with the Boardroom as well as the directors of subsidiaries throughout the country. You will determine the priority of incoming calls and correspondence and refer, comment on or deal with them as appropriate. You should have the tact and discretion to handle highly confidential matters, draft letters with minimum guidance and cope with critical deadlines and lots of pressure. Preferred age range mid twenties plus. Excellent audio and WP skills, together with good personal and professional presentation required. Attractive benefits include discount on a wide range of grocery products, subsidised meals and 25 days annual holiday. Please contact me for an application form or write with full details: Carmel Ryan, Assistant Recruitment Officer, Lyons Tetley Ltd., 327-347 Oldfield Lane North, Greenford, Middlesex, UB6 0AY. Tel: 01-578 2345 ext. 502.

Lyons Tetley

TRADE SHOWS £8000
Professional artists, receptionists, lots of people needed and organising to be done. Act on behalf of various functions, arrange accommodation for 2nd of 1st level secretary. Secretarial skills 80/50 Professional presentation and the ability to deal with people at all levels absolutely necessary. Contact Jane Cooper on 024 1544
Masterlock Recruitment

SECRETARY/PA To Senior Partner
Chartered Surveyors Covent Garden c £11,000
Write with CV to Miss Vince Kemp & Hawley, 13 Monmouth Street, London WC2H 9DA

UNUSUAL POST.
Historian requires personal assistant with good secretarial skills to work in quiet Kensington Home. Knowledge of Spanish and interest in contemporary politics and free market economics essential. Starting salary £3000pa. Please write with CV to: 4 Wimp Street, London SW1E 6PL.

Confidential Secretary
Euston £9,000-£9,500 aae
The International Maritime Satellite Organization (INMARSAT) provides global satellite communications to shipping and is now extending its services to aircraft as well. An international cooperative, with 45 member countries, INMARSAT recruits personnel from around the world, and so far has more than 160 staff from 30 different countries at its headquarters in London. Our Procurement department handles multi-million dollar satellite purchases, with the evaluating held behind locked doors. As secretary to the manager and one of his team, you will keep track of highly confidential documents, occasionally take notes at meetings, and deal discreetly with bidding contractors. Use your shorthand, and possibly your French. Our offices are fully automated using the Wang system. Five weeks' leave, free medical, dental, optical insurance, new subsidised restaurant, pension scheme, season ticket loan. Telephone Su Jackson on 01-387 9089 for an application form or send your c.v. to: The Personnel Manager, INMARSAT, 40 Melton Street, London NW1 2EQ.

International Maritime Satellite Organization

PA/Secretary to Marketing Director
Top Salary Uxbridge
Have you noticed the improvement in pubs and restaurants over the past few years? The Berni & Host Group, part of Grand Metropolitan plc, are still setting the pace and as PA/Secretary to the Marketing Director, you could find yourself deeply involved in this exciting business sector. This is therefore a real opportunity for a person with these special qualities of flair and imagination who has an outgoing personality, good organisational skills and enjoys responsibility. You will liaise with design studios, advertising agencies and the Company's various operating companies. You'll be involved in conference planning, some budgetary control and sales incentive programmes. Aged 25-35, you should have several years previous experience in a marketing environment. Extensive use is made of Wang WP at our luxurious, modern offices, so you should have very good typing skills. Shorthand is desirable but not essential. In addition to an excellent salary, we offer a wide range of big company benefits. Please send your c.v. to Sharnan Read, The Berni & Host Group, 106 Oxford Road, Uxbridge, Middlesex.

BERNI CHEF & BREWER OPEN HOUSE

THE BERNI & HOST GROUP LIMITED

ECCO EMPLOYMENT AGENCY LTD
Dear Temp,
Are you working for peanuts instead of caviar?
We pay the top rates and holiday pay for W.P. operators, secretaries and typists. Call Angela Buckley for West End 439 8311 or Rachael Block for City 920 0866. Olivetti 10/10, 20/10 W.P. OP's especially welcome. Temping could even become enjoyable.

DRAKE OFFICE OVERLOAD
£150 HOLIDAY BONUS FOR TEMPS
ON TOP OF YOUR HOLIDAY PAY!
Ask for full details of our 'Staff Care' package
CALL NOW FOR AN APPOINTMENT

Basildon	0268-289529	City	623 1226
Croydon	688 5696	HammerSmith	846 9787
Holborn	242 1223	Kensington	229 9244
Stratford	555 6232	Victoria	634 0388
West End	734 0911		

TEMPORARY **The People People**
THE DRAKE INTERNATIONAL GROUP

A Broad Canvas £10,000
Broad scope is a key feature of this unusual secretarial opportunity, working on the re-housing of one of the most important collections of renaissance art in London. This is a major project, scheduled to take at least the remainder of the decade. Reporting directly to the project leader you will organise committee meetings, co-ordinate the activity of consultants and architects etc; and handle lots of VIP travel and entertaining. As the project develops, so too will your role within it. A good education, and some senior level experience, are essential. Good typing (90/60) are also requested. Age 24+. Please telephone 01-493 5787.

Gordon Yates Ltd.
35 Old Bond Street, London W1
(Recruitment Consultants)

CHRISTINE WATSON LTD
MARKETING CE10,500
Two Mayfair based companies require marketing assistants with secretarial skills, beige suited. Both these positions require someone who would eventually like to pursue a career beyond the secretarial field. Good benefits.

SOCIAL PA c£18,000 + BONUS
Are you smart, well groomed, outgoing, with good social skills? Then this job is for you. You will be an Executive and organise him with his busy office and social life.

ADVERTISING £18,000 + BONUS
Leading agency requires 2 Sec/PAs with good skills and excellent presentation. Both positions are at Director level and need good working track records. Top of initiative and people person please.

PR c£8,500
Are you a go-getter, switched on, with good skills? This company needs you to assist on new business involving dealing with the press and clients.

01-935 8235

SLEUTH
A senior executive in a major international firm needs a PA/Secretary with an eagle eye to help him in his trouble-shooting/detective role. As Dr. Watson to his Sherlock Holmes you will give him full secretarial support - often with very confidential material, and help administer his department. The ideal candidate for this post will be aged 25-26 with sound speeds of 100/60 and an unerring instinct for detail.

01-437 1584
MacBlain NASH & Associates Ltd
Recruitment Consultants
13 Regent Street, London W1

PA to MD £10,500
A friendly, well established firm of architects in WCI is looking for a professional Personal Assistant to organise the Managing Director's busy life and take responsibility for arranging and organising board meetings. You should have speeds of 120W, 60, and a good CV; experience in a related field would be an advantage. Also essential: Age: to 50. Please ring: **434 4512**

Crone Corkill
Recruitment Consultants

RUN A SECTION OF OUR BUSINESS £10,000-£12,000 plus
We are looking for a quick-thinking exceptional person to head up a small team based in the West End and to become involved at a senior level as the company grows. Full training and support will be given but we are keen to find someone with all the innate qualities and ability required to find people jobs and run a temporary secretarial team. You should be a good judge of people, have the confidence to project your personality in a marketing role and be able to handle a demanding administrative workload. You will need the mental agility to allow you to enjoy the work fully and the stability to overcome the frustrating aspects of your job. Applications are invited from candidates aged 23-33 with at least 2 'A' levels who have previously held both a secretarial job and an executive job. Please apply with full Curriculum Vitae and a contact telephone number before 12th March.

Crone Corkill
Recruitment Consultants
18 Eidon Street EC1

Admin Secretary to £10,000
This is an interesting position for a thoughtful, methodical secretary. The company is small and highly specialised, with an international reputation in risk analysis and security. As its Admin Secretary you will be centrally involved in office management and administration. Discretion, reliability and consistent accuracy are essential qualities. Numerical aptitude is also important (some book-keeping experience useful, not essential). Good typing/rusty shorthand requested. Age 23+. Please telephone 01-493 5787.

Gordon Yates Ltd.
35 Old Bond Street, London W1
(Recruitment Consultants)

DRAKE PERSONNEL
MILLION DOLLAR DEALS £9,250
Borrow a part of the world's million dollar deal when you join the MD of an investment company. He is involved in the world's top of luxury hotels and flats and if you show initiative and drive, you will be able to help him secure and manage a variety of interesting and profitable deals. You will need to be a confident, energetic and excellent secretarial skills 110/60 and auto. Age: 25-35.

West End office 629 5686
ANGELA MOEDIMPER

'SEW AND SEW' £10,000
The MD of the London based office of an American corporation owns a Department store in the US needs a PA. This is an extremely varied job with lots of contact and offering full involvement for someone with excellent, good organisational skills and the ability to set priorities while often working under pressure. You will need to be a confident, energetic and excellent secretarial skills 110/60 and auto. Age: 25-35.

West End office 629 5686
ANGELA MOEDIMPER

DRAKE PERSONNEL
PA IN PUBLISHING £8,500 + Perks
This well known large publishing house urgently needs a PA to assist the Publishing Director. Associate Executive level. 4 years, very good and excellent presentation, initiative, p.a. who is professional and energetic. You will assist in looking after the editorial, having to deal with a number of different areas of the publishing business.

01-493 5787
ANGELA MOEDIMPER
THE DRAKE INTERNATIONAL GROUP

PROPERTY MATTERS £12,000
Located in luxurious new West End offices you will play a key role in co-ordinating the administration of this prestigious international property company. Some secretarial work is involved along with client liaison and the smooth running of the office. This is a high profile position which requires a special secretary with style and a calm and professional approach to their work. Skills: 100/60 Age: 25-40

High Finance in the City c.£11,000
A Senior Director of this successful international bank is looking for an assistant. He has a reputation for being great to work for though very demanding. He needs full secretarial back up but much more responsibilities than your City background has prepared you for. Skills: 100/60. Age 25-35.

HAZELL STATION
8 Golden Square, London W1
Tel: 01-439 6021

THE WORK SHOP
Tasteful Temping...
No hassles. No let-downs. Just plain, simple, high grade temping. A tasteful package of top jobs, elite rates and thoroughly professional service. If you have sound skills and experience, you should be talking to 'The Work Shop'. Telephone Sue Cooke on 01-409 1232.
Recruitment Consultants

DRAKE PERSONNEL
THE PEOPLE PEOPLE
TIME TO TEMP?
Yes, we need you now on our fully stretched temporary team to work for a variety of interesting clients in the WE and City at very good rates. Skills 80/100sh or audio. 50+ typing. Age 19-23. Please call: **437 4187/89**

HOBSTONES

ADMINISTRATION SECRETARY
Have you previous experience working as a Secretary in Administration as well as accounts? If so, then this may be an excellent opportunity for you to work for this prestigious Private Hospital for both the Associate Executive Director/Finance and the Company Secretary. We need someone who enjoys working under pressure, who has a fast accurate Audio typing speed, rusty shorthand, excellent telephone manner, and who is used to sending international telegrams. If you are interested in this position please phone or write to the Personnel department for an application form on 585 5959 extension 2710/2706.

St. Ann's Hospital Wellington
Windsor Place - 0204 9124

PERSONNEL ASSISTANT £10-12,000
A unique opportunity has arisen within a well known manufacturing company for a graduate with some personnel and PC experience. Initially reporting to the Group Personnel Director at their City HQ your varied brief will cover all aspects of secretarial & clerical recruitment, including interviewing, salary administration, contracts etc. There is genuine career potential for the successful candidate who will be 26-35, with sec. skills of 100/55 & a cheerful, sympathetic personality. Please ring **588 3535**

A CHANCE TO EXCEL £11,000+ MS
The Managing Director of this fast-expanding department (150 staff) needs a top flight PA/Sec. You will be joining one of the City's major merchant banks in a new position, so that you will have the chance to develop the job as you want. The ideal candidate will be aged 25-40, with speeds of 100/60, senior level City experience and the confidence to deal with people at all levels. Please ring **588 3535**

PROFESSIONAL PA £11,000
The Chief Executive of a well established international company needs a secretary with charm and senior level experience to support him. Working from superb offices in W1 you need skills of 90/60, tact, discretion and excellent administrative abilities. Age 35-50. Please ring **434 4512**

Crone Corkill
Recruitment Consultants

SOCIAL PA £11,000
Use your natural charm and confidence to co-ordinate a prestigious guest list for weekend shoots at the country estate. Organising the director of the international company, your secretarial duties will be minimal as you take responsibility for all social aspects. Skills 90/60, age 25 - 35.

PROPERTY PA (AUDIO) £10,000 package
This highly prestigious property firm is looking for a first class PA to assist the busy Senior Partner. With overall responsibility for the administration of the large company you will be involved in policy decisions and organising all meetings. An excellent range of benefits are offered to the confidential secretary with a good telephone manner.

629 8863
HODGE RECRUITMENT

GRADUATE APPOINTMENTS
7 PRINCES STREET, W1. 01-629 7202

GRADUATE APPOINTMENTS
7 PRINCES STREET, W1. 01-629 7202

PERSONNEL ASSISTANT to £14,000
This is a newly created position within a large expanding manufacturing company based in North London for a graduate aged 25+ with personnel or company secretarial experience. It presents an excellent career opportunity for an ambitious person who can combine determination with diplomacy!

PERSONAL ASSISTANT to £11,000
The MD of a large international consultancy based in SW1, who agrees on employee benefits, needs a highly capable PA who can work well under pressure and demonstrate good organisational skills. Excellent benefits package. Secretarial skills of 100/50 required. Age: late 20s.

GRADUATE APPOINTMENTS
7 PRINCES STREET, W1. 01-629 7202

PERSONNEL ASSISTANT to £11,000
The MD of a large international consultancy based in SW1, who agrees on employee benefits, needs a highly capable PA who can work well under pressure and demonstrate good organisational skills. Excellent benefits package. Secretarial skills of 100/50 required. Age: late 20s.

GRADUATE APPOINTMENTS
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LA CRÈME DE LA CRÈME

P.A. par excellence - £18,000 circa. The High Flying American Director of a prestigious trading company...

SUPER SECRETARIES

JUNIOR OFFICE ASSISTANT £6,750. A State Of Agency of Middle East country requires a Junior Office Assistant.

IN THE SWIM!

Recreational Secretary. Are you bright, well spoken, smart with your pen...

RENTALS

GOLDERS GREEN, NW1. Excellent brand new Maisonette in garden development...

STELLA BOYD-CARPENTER LTD RECRUITMENT CONSULTANTS

£10,000+ PUBLISHING. Prescribed international young man to be employed as PA to the President of an SW1 Publishing Co.

TEMPERS FROM LIMERICK

Last time that the telephone rang, our client said 'Thank you and goodbye'.

WE'RE RECRUITING

A highly independent company seeks a highly motivated, young secretary for 2 directors, CV or interview.

CHESTERTONS

Wide range of quality furnished and unfurnished property. Full Management Service.

Secretaries Plus The Secretarial Consultants

TELEVISION £11,000. Cable television is one of the most exciting developments of this decade...

MARKETING EARLY 20's

You will enter into the spirit of the thing as secretary to 2 Marketing Managers of a WI liquor company.

PROPERTY ASSISTANT

£10,000 - £12,000. You will be a right arm to the MD of an international bank...

Hampton & Sons

FURNISHED RENTALS. A superbly presented, five bedroom family house, situated in attractive surroundings.

PA/SECRETARY With Good German

We are a small (40 staff) friendly and very busy stock photo agency...

RESIDENTIAL PROPERTY TO £9,000

This leading Mayfair estate agency is seeking a professional to manage London properties...

RENTALS

GARDEN AVE. 4 bed in Hampstead. Must see for 3/4 bed. 2nd floor, 2nd floor, 2nd floor...

PHILLIPS, KAY & LEWIS

Superb Selection of 2/3 Bedroom properties. Superb Selection of 3/4 Bedroom properties.

DRAKE PERSONNEL

PR/PA £9,000. Super opportunity for a strong and confident personality in the marketing of a newspaper-style magazine...

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A well grounded and charming receptionist with a proven ability to greet visitors to their lovely W11 home...

ROBERT BRUCE & PARTNERS

EDLETON HOUSE SW1. 4 bed house available for rental. 4 bedrooms, 4 bathrooms, 4 fireplaces...

Bargets

DAWSON AVE. Handmade in one of Hampstead's most beautiful houses. 4 bedrooms, 4 bathrooms...

DRAKE PERSONNEL

EXECUTIVE PA £10,000. Dynamic MD, heading the expansion of a leading international company...

DRAKE PERSONNEL

Senior Secs (100/60). Audits, WP all m/c's. Urgently req to join Office Overseas...

JEAN WILLIAMS LTD

REDCLIFFE SQ. 2 bed flat in prime location. Huge room, great view, 3rd floor, 3rd floor...

Public Notices

PARTIAL MEASURE 1983. The Chief Executive of the Council has prepared draft partial measures...

DRAKE PERSONNEL

OKAY YAI. Fabulous training will be given to you as a newly qualified receptionist...

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WIMBLEDON PERSONNEL £13,000. Join this small but expanding computer consultancy where your self-motivated skills...

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LETTING

PREMIER HILL N.W.3. Lovely modern family house in prime location. 4 bedrooms, 4 bathrooms...

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ADVERTISING PA £9,290. Dynamic opportunity for a self-motivated individual with a proven ability to sell advertising space...

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WIMBLEDON PERSONNEL £13,000. Join this small but expanding computer consultancy where your self-motivated skills...

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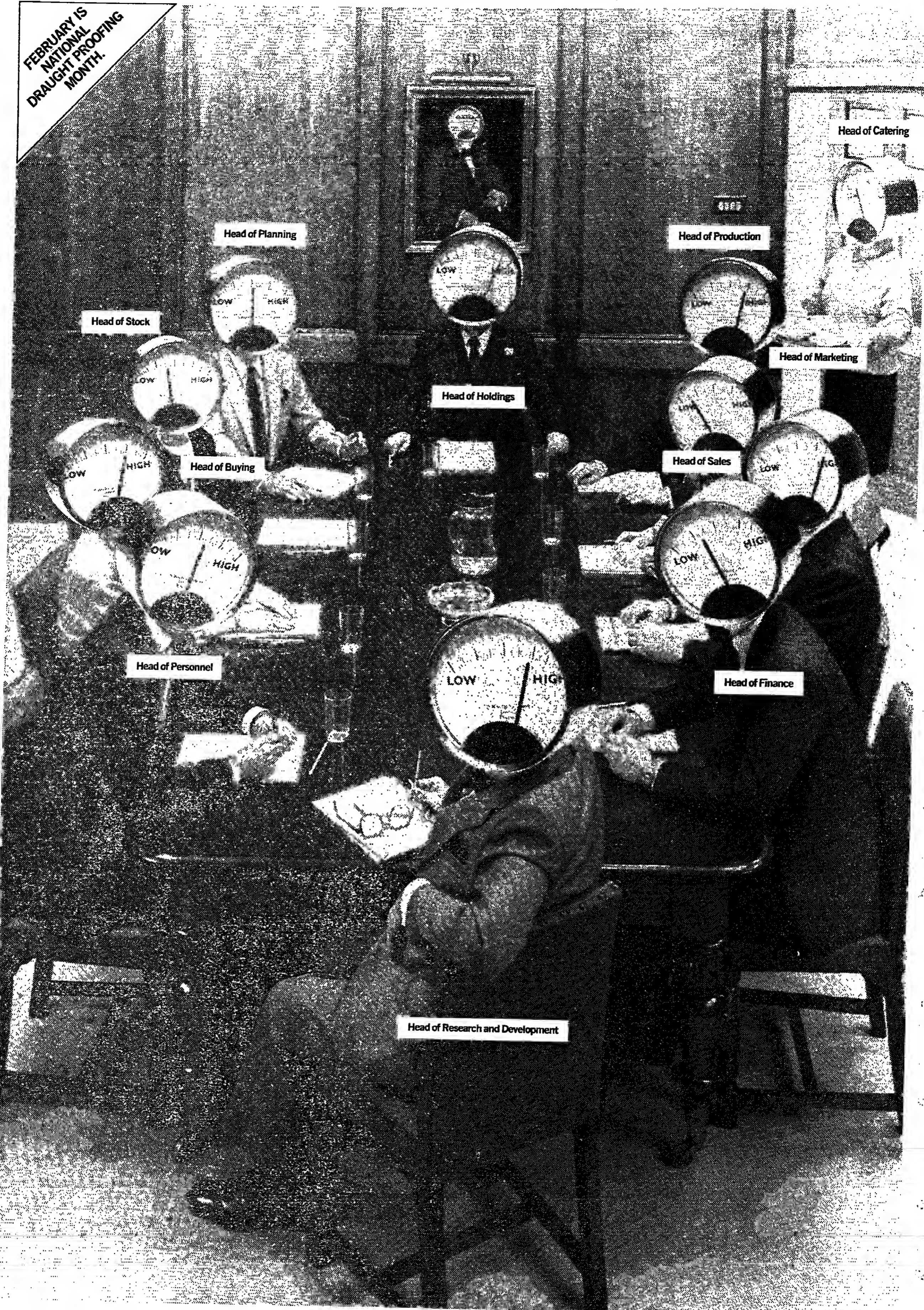
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LETTING

PREMIER HILL N.W.3. Lovely modern family house in prime location. 4 bedrooms, 4 bathrooms...

FEBRUARY IS NATIONAL DRAUGHT PROOFING MONTH.



Identify your company's energy wasters and save yourself a fortune.

You already know how much energy your company uses. And how much it costs.

But what about the individual departments?

How much energy are they clocking up? Until you know exactly where it's

being wasted, you can't hope to save money on energy.

Why not make your department heads accountable for the energy they use?

Set them performance standards. Then set them targets for improvement—

just doing that could save you 10% of your energy bill.

You might even hold an energy-saving competition between departments. (With a prize for the winner.)

In Britain, £7 billion is lost in wasted energy every year so the scope for saving

money is enormous. By getting your staff to monitor the energy they use, you could have your share of the jackpot.

Call us on the Monergy Hotline for free on 0800 234 800 or send in the coupon for a free Monergy Information Pack.

To: Monergy Pack, PO Box 3, Diss, Norfolk, IP22 3HH.

Name _____

Position _____

Address _____

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MONERGY

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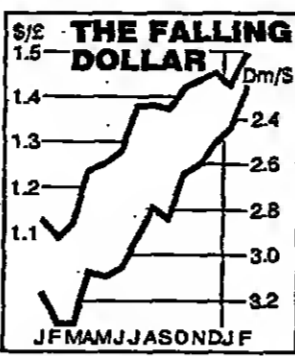
FINANCE AND INDUSTRY

STOCK MARKET

FT 30 Share 1264.2 (-11.0) FT-SE 100 1527.7 (-5.3) USM (Datastream) 115.88 (+0.01) THE POUND US dollar 1.4950 (+0.0338) W German mark 3.3548 (+0.0115) Trade-weighted 75.7 (+0.8)

Strong pound nears \$1.50 as dollar slide continues

By David Smith, Economics Correspondent The pound gained more than three cents against a tumbling dollar yesterday, rising to just below the important \$1.50 level in London. The US currency dropped by three pence against the mark to DM2.25, its lowest for eight years.



system will force the Federal Reserve Board to cut the discount rate, in spite of the concern expressed last week by its chairman, Mr Paul Volcker, over the pace of the dollar's fall.

Carlton change

Mr Mike Luckwell has resigned as managing director of Carlton Communications and his 12.4 per cent shareholding in the company has been placed with institutions and other investors at 740p.

Jarvis shares

Hill Samuel is offering 5 million shares at 105p in Jarvis Porter, a printer of quality labels and flexible packaging, which has applied for a Stock Exchange listing.

Marley falls

Profits at Marley, the building materials group, fell from £33.1 million to £19.6 million before tax in the year to December 31. Turnover was down from £558 million to £551 million and the final dividend is unchanged at 2.35p.

Profits mount

Mölnet, Charlotte Investments, the hotel group, raised pre-tax profits from £10 million to £16 million last year. Turnover went up from £43 million to £60 million.

Offer plan

Biddle Holdings, the heating and air-conditioning manufacturer, and another, undisclosed, party are in discussions that may lead to a recommended offer being made for its shares.

Orders boost

Mr Arthur Rusch, chairman of LPA Industries, told the annual meeting that the company's order book is approaching £1 million, one fifth up on last year. The company intends to maintain the 30 per cent dividend on capital increased by a one-for-five scrip issue.

Beagle auction

The Beagle City Exhibition will be auctioned in New York in June unless a sale is finalized by the end of next month. Radio City told its annual meeting yesterday.

Bid accepted

The agreed offer made on behalf of Granada Group for the ordinary shares of Park Hall Leisure not already owned by Granada has been declared unconditional. Acceptances were received for 7.73 million Park Hall shares, representing 85.9 per cent.

Going public

Gold Greenlees Trot, the advertising agency formed five years ago, is to seek a stock exchange listing. Its broker is James Capel.

Stake raised

Hanson Trust, which is bidding £2.4 billion for Imperial Group, has raised its stake in Imperial to 1.65 per cent.

Table with 2 columns: Bank Name and Rate. Includes ABN, Adam & Company, BCCI, Citibank, etc.

Economy slowing - NIESR

By Sarah Hogg, Economics Editor The economy is slowing down, according to the National Institute for Economic and Social Research. In its spring forecast published yesterday, the institute projects output growth of only 1.8 per cent this year, slowing to 1.4 per cent in 1987.

The institute's forecast also shows little change in unemployment, which "might decline later this year", and a small rise in inflation in 1987, after a drop to 4 per cent at the end of this year.

The institute believes that lower oil prices have "improved slightly" the prospects for the economy, but fears that growth may be checked if budgetary policy is tightened to hold public borrowing as oil revenues fall.

The institute believes that the projected PSBR will be higher than the Chancellor has allowed for in his medium-term financial strategy.

The institute believes that the projected PSBR will be already "unacceptably low", and would now be an even more inappropriate constraint on policy.

The institute's view is in stark contrast to the forecast of the London Business School, the other long-established independent forecasting organization, which has just predicted an acceleration in growth next year to nearly 3 per cent.

Three new gas fields promise 2,000 jobs

Three new gas fields are to be developed in the southern sector of the North Sea. They will cost £650 million and create an estimated 2,000 jobs in the offshore construction industry.

The first two contracts, worth a total of £25 million, have been awarded. The platform legs will be built at Wallsend on Tyne by Howard-Doris and the deck structures will be built at the UIE yard at Clydebank.

Whisky plea to end 'unfair' tax

By Jeremy Warner, Business Correspondent The Scotch whisky industry yesterday urged the Chancellor to treat it as a special case in the Budget.

The industry was being unfairly taxed at the rate of £30 million a year because of administrative expediency. Mr John Macphail, chairman of the Scotch Whisky Association said.

The discriminatory treatment arose because of the Government's continuing refusal to take account of the inflationary factor on maturing stocks of whisky, he said.

The association believes it should be made a special case since by law it is required to keep stocks of maturing Scotch for at least three years. Tax officials do not dispute that the effect of this is that we pay a far higher effective rate of tax than our competitors in the drinks industry.

In its pre-Budget submission, the association has asked specifically for: The introduction of a statutory allowance to reduce or remove the discrimination in the present tax system.

Fifteen companies set to bid for dockyards

By Rodney Cowton, Defence Correspondent Fifteen companies have expressed an interest in bidding for contracts to manage the Royal Dockyards at Devonport and Rosyth, the Ministry of Defence has announced.

Six are interested solely in Devonport. These are Devonport Dockyard Ltd, Foster Wheeler, Vickers Shipbuilding and Engineering and, acting as a consortium, Trafalgar House, Plessey and A & P Appldore.

Seven are interested only in Rosyth. They are Babcock International and Thorn EMI Electronics; Balfour Beatty and Weir Group; Press Offshore; Northern Engineering Industries International; and Tyne Ship Repair.

Air chief ready to stir up turbulence

From, Bailey Morris, Washington Mr Frank Lorenzo, president of Texas Air, convinced Americans they could "fly for peanuts" and revolutionized the staid US airline industry.

Now he has set his sights on Eastern Airlines through a \$600 million (£400 million) takeover bid which has been accepted by the airline's board and analysts are predicting another series of shock waves in the industry.

More than any other airline executive, Mr Lorenzo has seized the opportunity of deregulation to buy ailing airlines and turn them round, through a combination of tough cost-cutting and an irreverent marketing strategy which has captured the public's imagination.

Business charges by banks criticized

By Richard Thomson, Banking Correspondent Clearing banks are accused of having a "heads-you-lose, tails-we-win" attitude to charging businesses. They are also said to be evasive about their scale of charges, inefficient, unhelpful and expensive.

That is the conclusion of a report on bank charges by What to Buy for Business, the consumer magazine for businesses. The magazine made formal inquiries at the banks' head offices and approached branches posing as a medium-sized business with a turnover of £1.5 million a year.

It discovered that charges on an identical account at different banks could vary between £356 and £1,880, with commission charges ranging from as low as 0.075 per cent up to 0.15 per cent of turnover.

As well as being exorbitantly high, many bank charges have little justification, the magazine said. The report found the best value at Midland Bank, which was also more forthcoming about its charging rates which were consistently very competitive.

The most impressive was National Westminster Bank where, the report concluded, a business was "pouring money down the drain". The charges quoted were a "staggeringly bad deal" and more than three times those quoted by Midland Bank.

The bank's management was criticized as being poor. The head office refused to quote charges while the London branch did not bother to reply to the inquiries. Replies from other branches showed no interest in attracting the business.

Yesterday a NatWest spokesman said: "The bank tries to give the best service possible to business customers but the complexity of business accounts makes it impossible to publish a scale of charges like the one published for personal accounts".

Executive Editor Kenneth Fleet

Through 10 per cent into a new era

With one simple stroke the Bank of England yesterday succeeded in harnessing the current optimism of London markets to its gilded chariot. The announcement of an £800 million issue of Conversion Stock 2005 pulled together the twin message that lower oil prices mean lower inflation with the new mood of confidence over the state of the Government's finances inspired by the January public sector borrowing figures last week.

The new stock, priced at £96.50, is issued at a yield of 9.91 per cent, making it the first conventional stock to be issued at a yield of less than 10 per cent for 13 years; in other words, since before many of today's operators in the gilt market were into pinstripes.

Miboc steps into breach

One of the Financial Services Bill's biggest flaws has been uncertainty about how to extend the general principle of regulation to cover individuals. But yesterday's proposals from the Marketing of Investments Board Organising Committee go a long way towards bridging this gap in the crucial area of selling life insurance, unit trusts, and similar products.

Since every sale will have to be made by a registered person, who will then be responsible for that transaction, the disincentive to giving misleading information is obvious. Miboc has also drawn up the rules in such a way as to allow the net to be thrown over sellers of completely new products.

But probity is of limited value if the seller does not know what he or she is talking about. The board has therefore proposed that there be a basic test of competence, to be administered by a computer-based examination along American lines, which all salespeople must take.

It will be up to individuals and their employers to train for the exam, but relevant sections of professional qualifications, law or accountancy examinations, for example, would be accepted.

The cost of all this is claimed to be much lower than one might expect. Miboc quotes £20 to register, £5 for a search (free to the public), and £10 for the examination.

It quite rightly argues that the higher standards of probity and competence which should result ought to pay for themselves. Given that the cost could be so low, it is all the more disgraceful that the industry has taken so long to try comprehensively to curb abuses.

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This ceremonial breaking of the 10 per cent yield barrier, just a few days after the market tentatively did it, was seen by cynics yesterday as a straightforward piece of Bank of England opportunism.

After all, with Treasury 10 per cent 2003 trading at 9.9 per cent before the announcement, the Bank would have been missing a trick not to have gone below the 10 per cent barrier.

Those with slightly longer memories see things rather differently. The 13 years since the last conventional issue below 10 per cent

Even so, as Stephen Lewis of Phillips & Drew points out, the heavy schedule of redemptions due this year makes it essential for the authorities to stay in the market. Putting a foot in the door immediately after a 5 cent rise in sterling, and with the market looking for lower base rates, makes a lot of sense.

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Advertisement for CAPITAL & COUNTIES. Features a logo and text: 'A good year's worth - from nine months to 31 December 1985*'. Includes a table with financial data: Net property income £11.0 million (+20%), Profit after tax £6.7 million (+26%), Shareholders' funds £229.3 million (+13%), Net asset value per share (diluted) at 31st December 1985 280p.

WALL STREET

New York (Reuters) - The Dow Jones industrial average topped the 1,700 level for the first time at midday Monday in a rally which, however, weakened later in the day.

Stocks were unable to gain despite strong credit markets. The Dow Jones industrial average, which slipped three points to 1,695 at one stage in the afternoon, closed at 1,698.28, up 0.57 on Friday. It was an all-time closing high, having touched 1704 at midday.

Advancing issues led declining shares by a seven-to-eight margin on a volume of 106.47 million shares. Eastern Airlines led the actives, up 1-1/2 at 8. IBM was down 7/8 at 158-1/4.

Table with columns for stock symbols (e.g., AMR, ASA, Allied Signal) and their closing prices and changes.

Table with columns for stock symbols (e.g., Boeing, Caterpillar, General Electric) and their closing prices and changes.

Table with columns for stock symbols (e.g., IBM, Microsoft, Intel) and their closing prices and changes.

Table with columns for stock symbols (e.g., American Express, Coca-Cola) and their closing prices and changes.

Table with columns for stock symbols (e.g., Johnson & Johnson, Merck) and their closing prices and changes.

Table with columns for stock symbols (e.g., Pfizer, Eli Lilly) and their closing prices and changes.

Table with columns for stock symbols (e.g., Amgen, Genentech) and their closing prices and changes.

Table with columns for stock symbols (e.g., Biogen, Abbott) and their closing prices and changes.

FOREIGN EXCHANGES

Table showing Sterling Spot and Forward Rates for various currencies like New York, London, and others.

The pound recovered against a soft dollar, and at one stage it was 2 cents ahead of Friday's close. It is currently \$1.4615 (\$1.4451).

MONEY MARKETS AND GOLD

Table showing Euro Money Deposits % and Gold prices for various currencies and denominations.

LONDON FINANCIAL FUTURES

Table showing London Financial Futures prices for various contracts like Three Month Sterling, Six Month Sterling, etc.

CANADIAN PRICES

Table showing Canadian prices for various commodities and stocks like Wheat, Soybeans, etc.

COMMODITIES

Table showing LONDON COMMODITY EXCHANGE prices for various goods like Coffee, Sugar, etc.

DOLLAR SPOT RATES

Table showing Dollar Spot Rates for various countries like Ireland, Singapore, etc.

OTHER STERLING RATES

Table showing Other Sterling Rates for various currencies like Argentine dollar, Australian dollar, etc.

INVESTMENT TRUSTS

Table showing Investment Trusts prices for various funds like High Low Company, etc.

FINANCIAL TRUSTS

Table showing Financial Trusts prices for various funds like Standard Life, etc.

THE TIMES UNIT TRUST INFORMATION SERVICE

Table showing Unit Trust Information for various funds like ABN AMRO UNIT MANAGERS, etc.

UNIT TRUST MANAGERS

Table showing Unit Trust Managers for various funds like ABN AMRO UNIT MANAGERS, etc.

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TEMPUS

Payless cash test for Marley's new men

The sale of Payless, Marley's do-it-yourself subsidiary has become something of a virtuous symbol for Marley's new managers. They hope to complete the sale within a month and thereby prove that the company's dull performance is behind it. Yesterday's figures confirmed the need for change, with profits down from £33.1 million to £19.6 million before tax.

After being in the printing business since 1929, the company sees its high quality labels and flexible packaging as being on the frontline when it comes to consumer companies competing on the supermarket shelves. Jarvis Porter is a "brand leader printer" and its labels and packaging are found on wines and spirits, food, toiletries, pharmaceuticals and a wide spread of consumer goods.

ink-jet printing and continuous form printing. Earnings next year will benefit from the smaller number of shares in issue but this does not look like one for the stars. Mount Charlotte Fewer free-spending Americans will visit London and other tourist spots this summer due to the fall in the value of the dollar. And unless hotel operators make up the difference elsewhere it could mean a drop in earnings.

Marley is negotiating the sale of Payless with several parties. Figures as high as £110 million have been mentioned but, based on last year's profits of £9 million and assuming a multiple of 15 times earnings, it is likely to fetch nearer £80 million, or possibly less, as few of the properties are freehold. At any rate the interest on the proceeds should almost compensate for the loss of profits.

A disposal on these terms might reflect well on the board's negotiating skills, but it would leave a number of questions unanswered. The big concern is that the company has no plans for reinvesting the proceeds. As these could eliminate borrowings, which at the year-end stood at £88 million or 68 per cent of shareholders' funds, Marley would be able to afford a sizeable acquisition. But its acquisition record is not good.

Mount Charlotte Investments, however, has always tailored its tariffs to suit the incoming market. So if one country is having difficulties its top operators will be offered different rates from those in countries where conditions are buoyant. The result has been an impressive and balanced growth in earnings. Yesterday the group announced that profits for last year, helped by new acquisitions, were up from £10 million to £16 million. There is a final dividend of 0.87p making a total of 1.44p, compared with 1.2p a share.

It seems the main advantage of selling Payless is that the sale price should represent a premium to book value and so restore shareholders' funds. These were heavily denuded last year by a £13.4 million extraordinary debit and the effect of exchange rate movements.

Loss elimination and the interest on proceeds from last year's disposals could add as much as £11 million to profits this year. Progress elsewhere depends largely on demand for roof tiles.

Investment in new technology has been consistently high and £2 million is budgeted for next year to cover new presses for flexible packaging and self-adhesive labels. After the offer for sale, the directors will speak for 39 per cent of the shares and senior management will account for a further 30 per cent. In time acquisitions are likely, but only in related areas such as

COMPANY NEWS

MURRAY INTERNATIONAL TRUST: Final dividend 3p (3.1p), making 4.5p (4.6p) for 1985. Revenue before tax £9.08 million (£6.92 million). Earnings per share 4.76p (3.44p). Net asset value of the ordinary and "B" ordinary shares £152.99p.

PETROGAIN PETROLEUM: Six months to Aug 31, 1985, compared with the previous 12 months. Turnover \$64,000 (\$275,000). Pretax loss \$12,000 (\$28,000). Loss of \$12,000 against \$27,000. The board reports that these results reflect falls in prices and high overheads. At Aug 31, 1985, the company's net assets of \$2.5 million and no debt.

SLOUGH ESTATES: The board reports that brisk demand for high-specification warehouse units in the Slough area of Bristol has enabled the company to let 10 of the 14 units in phase two of its £3 million Avonbank Industrial Centre. The 10 units being expressed in the four remaining high-specification units.

BOWATER INDUSTRIES: The group has sold to Sarek Wood, a recently formed consortium, a 75 per cent holding in Bowater Joinery, plus 100 per cent of its Swedish sawmill, Hallnas Sag. The consideration will be £1.1 million for the equity and £4.4 million repayment of loans. Sarek will acquire the remaining 25 per cent of Bowater Joinery in two years.

W CANNING: A subsidiary, Copal Foundries, has merged with Decasings, a member of the Sullivan Industries Group. The merged business will trade as Copal Castings. Canning will retain a minority holding for a time. The consideration will consist of £200,000.

MURRAY INCOME TRUST: In the six months to Dec 31, 1985, pretax revenue fell to £3 million (£3.3 million). Earnings per share 4.76p (3.44p). Net asset value per ordinary and "B" ordinary share 155.6p (129p). Earnings per ordinary share for the full year are estimated at 5.4p (5.22p). The interim dividend is being paid from 1.7p to 1.8p and a final of not less than 3.6p (against 3.3p) is forecast. The board expects substantially higher revenue in the second half than in the similar half last time.

RAJES: A dividend of 0.44p is being paid on April 22 for the year to Nov 30, 1985. Turnover £6.49 million (£5.38 million). Profit before tax £991,000 (£502,000). Earnings per share 7.3p (5.9p). Pretax profits exceeded the prospectus forecast of not less than £950,000. The board reports that the market has remained buoyant. The group's balance sheet remains strong and the year has opened well.

LAURENCE FOX: A final dividend of 3.5p for 1985 is being paid on April 11. Turnover £8.68 million (£5.57 million). Pretax profit £1.26 million (£739,000). The board reports that the liquid position has been strengthened. Cash and investments being more than £2 million. The strength of the current order book suggests that 1986 will see further progress.

H J BALDWIN: In their annual report, the directors say that demand for the company's traditional products has shown an increase since the year-end. In addition, benefits are now being derived from increased efficiency and demand is being experienced for recently-developed concrete products.

CRAY ELECTRONICS: The recent rights issue attracted acceptances for 5.68 million new ordinary shares (about 98 per cent of shares offered).

LAURENCE PRIDE: A final dividend of 0.25p (1.0p) is being paid on April 24, making 0.75p (1.5p) for the year to Nov 30, 1985. Turnover £7.53 million (£7.09 million). Loss before tax £27,000 (£28,000). Loss of 1.23p (1.23p) share, 6p (2.23p). The board expects the group to be operating profitably by the end of the current year.

FIRST SCOTTISH AMERICAN TRUST: Final dividend making 10p (10.5p) for the year to Jan 31, 1986. Gross income £5.53 million (£4.0 million). Pretax profit £4.9 million (£3.59 million). Earnings per share 10.42p (7.09p).

SUCCESS EQUITIES: Final dividend 4.48p, making 5.74p (5.46p) for the year to Jan 31, 1986. Revenue before tax £617.81 (£52.893). Earnings per share 6.71p (6.07p).

LAPORTE INDUSTRIES: A subsidiary, Laporte Holdings, is to acquire the trading assets of Hallesche chemie of Solingen near Düsseldorf, West Germany. MIT manufactures and supplies high-purity chemicals and photoresists for use in the production of complex integrated circuits and platemasks. This extends the activities of Laporte's electronic products and services division into West Germany and provides the opportunity for manufacturing its range of high-purity chemicals here. The division already has extensive interests in Britain, France and the US.

STAINLESS METALCRAFT: The pipework and fabrications division of the Sappho Group has been bought for about £110,000 cash.

Food trade drive in China

British food and drink industrialists said yesterday they aimed to double their trade with China to about £600 million by 1990. A delegation representing nine companies, led by Lord Jellicoe, chairman of the British Overseas Trade Board, has just completed a two-day visit to Peking.

Lord Jellicoe said that Britain's world-leading position in food technology was recognized by the Chinese. "We can contribute considerably to the realization of

China's hopes to modernize its food production," he said. Asked about the edge Scandinavian countries have gained in cornering China's dairy products industry, Sir Ronald said: "That's because of Scandinavian aid."

TSB Group: Mr Colin Baker has been named general manager responsible for technology. Ferranti: Sir John Hoskyns, director-general of the Institute of Directors, is to be a non-executive director. Consultative Committee of Accountancy Bodies: Mr Matthew Patient and Professor David Tweedie become chairman and vice-chairman respectively of the auditing practices committee.

Molins PLC: Dr A Frankel has been made deputy chairman. Mr Christopher Smith joins the board. Sunway Blinds: Mr Michael Halgate is now general manager and joins the board of Hunter Douglas.

RECENT ISSUES table with columns for company names and share prices.

NOTICE OF REDEMPTION TO THE HOLDERS OF CDC INTERNATIONAL FINANCE CORPORATION 5% GUARANTEED CONVERTIBLE DEBENTURE DUE APRIL 1, 1988

NOTICE IS HEREBY GIVEN to the holders of outstanding 5% Sinking Fund Debenture due April 1, 1988 (the "Debenture") of CDC International Finance Corporation (the "Company") that in accordance with Sections 3.01, 3.04 and 4.01 of the Indenture dated April 1, 1988 (the "Indenture") among the Company and Bank of America National Trust and Savings Association (the "Trustee"), the Company has elected to redeem \$836,000.00 of the outstanding Debenture on April 1, 1986 (the "Redemption Date") through the operation of the Sinking Fund as 100% of the principal amount thereof, together with interest thereon at the rate of 5% per annum to the Redemption Date. The Trustee has selected Debentures to be redeemed bearing debenture numbers, as follows:

Large table listing debenture numbers and amounts to be redeemed.

On April 1, 1986, the Debentures will become due and payable and are required to be presented and surrendered for redemption and payment on or before said date at the following places of payment:

Table listing payment locations: Chemical Bank New York Trust Company, Deutsche Bank A.G., Bank of America National Trust and Savings Association, Banca Commerciale Italiana, etc.

The Debentures called for redemption herein may be converted into shares of Common Stock of the Company at the conversion price of \$60.42 for each share, provided the Debentures are surrendered for conversion on or before the close of business on the tenth (10th) day prior to the "Redemption Date." No payment or adjustment shall be made for interest accrued on any Debenture that shall be converted or for dividends on any Common Stock that shall be delivered upon the conversion of any Debenture.

STOCK MARKET REPORT

Profit-taking turns the tide of record share price rise

Sheik Yamani's desire to seek co-operation between Opec and non-Opec producers to stabilize oil prices gave a fresh boost to the pound and lower interest rate hopes.

International stocks suffered badly as sterling pushed ahead against the weakening dollar and the mark and gave a rather jaundiced picture to the leading industrialists.

Overall share prices advanced strongly, in most sectors until lunchtime as dealers caught the scent of cheaper money. However, by the close shares had fallen.

Gills opened more than a point higher but halved these gains ahead of the announcement of an \$800 million convertible gap stock issued on a partly-paid basis.

The FT 30-share index closed down 11 points to 1264.2, while the FT-SE share index was down by 3.3 points to 1527.7.

The FT Top 30 shares looked decidedly mixed as recent American favourites Becton at 37p, Glaxo, 980p, ICL 904p and Lucas, 596p, tumbled.

In contrast oils were supported by the firmer spot price with BP up 11p to 541p and Shell 17p higher to 705p.

Bornas was particularly outstanding at 33p, up 18p, helped by revived takeover speculation.

Textiles were very strong on further consideration of the recent merger between Vantona and Coats Patons. Courtauld was wanted at 23p, up 9p, and old bid favourite Hillingworth Morris jumped 10p to 122p.

Clearing banks rallied well as Mexico's debt problems freed with oil price optimism. Lloyds reporting on Friday rebounded 17p to 48p and National Westminster closed 10p higher at 69p.

Among the day's many speculative situations, Pilkington was wanted again on BTR bid hopes up 13p more to 44 1/2p, a rise of 4 1/2p so far this week.

Rumours of an approach from either Plessey or Cable & Wireless stimulated Telephone Rentals at 208p, up 20p.

In builders, Marley produced profits much as expected at just under £20 million but the share price was supported by news of the Payless subsidiary sale due to be announced within a month.

The housebuilders Barrett rose 6p on 144p on lower interest rate hopes. Alfred McAlpine continued to reflect satisfaction with Monday's figures up 6p to 360p.

Extel jumped 6p to a high of 41p as the company changed their merchant bankers from Hill Samuel to Kletawort on the view that Mr Robert Maxwell may soon launch a full bid.

Hill Samuel has in the past worked for Maxwell's BPCC group.

Vickers added 3p to 408p after Monday's bumper profits, exciting demand for other leading engineers like Simon up 12p to 210p and Delta Group, 8p better at 226p.

Westland remain depressed at 65p down 3p. Ferranti slipped 4p to 140p as the Defence Secretary, Mr George Younger, gave a warning that the Government intended to cut advance payments for firms winning defence orders.

Advertisement for CHESHAM, featuring a logo and text: "Our business is selling yours... The best known name in merger broking"

THE TIMES

Portfolio

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you will have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, 1985 High, 1985 Low, Company, Price, Change, % P/E. Includes sections for INDUSTRIALS S-Z, BREWERIES, BUILDINGS AND ROADS, FINANCE AND LAND, FOODS, HOTELS AND CATERERS, INDUSTRIES A-D, DRAPERY AND STORES, ELECTRICALS, and BANKS DISCOUNT HP.

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, Week Total.

BRITISH FUNDS table with columns: High, Low, Stock, Price, Change, % P/E.

SHORTS (Under Five Years) table with columns: No., Stock, Price, Change, % P/E.

FIVE TO FIFTEEN YEARS table with columns: No., Stock, Price, Change, % P/E.

OVER FIFTEEN YEARS table with columns: No., Stock, Price, Change, % P/E.

UNDATED table with columns: No., Stock, Price, Change, % P/E.

INDEX-LINKED table with columns: No., Stock, Price, Change, % P/E.

BANKS DISCOUNT HP table with columns: No., Stock, Price, Change, % P/E.

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Table with columns: No., Stock, Price, Change, % P/E.

STOCK EXCHANGE PRICES

Shares turn mixed

ACCOUNT DAYS: Dealings Began February 24. Dealings End March 10 & Contango Day March 10. Settlement Day, March 17. Forward Bargains are permitted on two previous days

Table with columns: 1985 High, 1985 Low, Company, Price, Change, % P/E.

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THE TIMES

Portfolio

DAILY DIVIDEND £2,000

Claims required for +43 points

Claimants should ring 0254-53272

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THE TIMES
Portfolio

February 26, 1986

THE TIMES
FOCUS

A SPECIAL REPORT ON
THE INSTITUTE OF THE MOTOR INDUSTRY/1

Time to trade in the used image



The Institute of the Motor Industry, 66 years old this year, is attempting for the first time in its history to change radically the face of the much and often rightly maligned motor trade.

Though the institute has struggled over the years to lend an air of respectability to a craft and a business that has impinged on the lives of almost everyone in the land, it has, in most observers' eyes, signally failed.

"Would you buy a used car from this man?" remains one of the nation's commonest expressions of suspicion and derision. The motor trade, from mechanic to salesman and up to proprietor, has stayed at the bottom end of the public's credibility stakes.

But now, sensing that the time is right for a resurgence of emphasis on the responsibility of the individual and on genuine professionalism, Roy Ward, the former Army major who is now the institute's director-general, is spearheading the drive to transform the image.

Because it is in the unique position of being able to control and supervise the academic standards of the business, the institute, says Mr Ward, can lead the way in cleaning up the motor trade.

It would appear to be no coincidence that the institute's Motor Industry Year is happening at the same time as the grander and all-embracing Industry Year programme. Both are designed to increase public awareness and appreciation of the worth to society of industrial endeavour.

The twin prongs of Mr

Ward's attack are to double the membership of the institute to about 40,000, giving it a more credible and solid foundation, and to enlist the support of the motoring public. If vehicle owners want better service they must be encouraged to seek out institute members, he says.

Mr Ward adds: "By doing this, not only will the customers have the security of knowing that they are dealing with a person who is totally accountable to a professional institute,

Jaguar, as well as the presidents of the Society of Motor Manufacturers and Traders, the Motor Agents Association, the Scottish Motor Trade Association and the Society of the Irish Motor Industry.

After nearly three years of modernizing the membership structure and beefing up the representative nature of the institute, Mr Ward now identifies what he sees as the four great challenges facing the motor industry: an urgent need to improve the overall image of the industry and the retail trade; to further improve standards of manufacture, quality of workmanship and reliability of service; to project and promote the professional standards of management and to develop a strong independent and influential voice to represent professional people in the industry.

"And why, after 100 years of motoring, do these challenges still exist?" says Mr Ward. "They exist because our customers have not been encouraged to seek out the professionals who will meet their expectations, and that is our fault. Now we intend to put matters right."

This year's recruitment drive will, among other things, encourage all senior dealer members of the institute to recruit their qualified line management so that a career structure for the retail sector based on institute membership becomes apparent.

As well as the reactivated support of the manufacturers, the institute is also trying to boost awareness of its standards and qualifications among colleges of further

education and to launch a new modular management training system.

All of this has gone hand-in-hand with a revamp of the institute's public image — one of Ward's first tasks when he arrived in September 1982 was to create a public affairs department — which has led to a brighter and more stylish journal, *Motor Industry Management*, and even the production for the first time of promotional aids such as car badges, stickers, badges for overalls, pens, diaries and wall charts.

Speaking from his office at the appropriately imposing Victorian country mansion, Fanshaws, in Hertfordshire, Mr Ward admits that it is an uphill struggle and that the institute does not yet have enough members to satisfy potential public demand. He is also aware of the "uniqueness" of that demand.

He says: "The standards that our industry has to meet just to get a pass mark from customers are much higher than those that other industries have to achieve.

"If a car breaks down, most people want it to be repaired

immediately and without fault. I am not saying that is wrong, but we have to produce a workforce that is competent to achieve that standard.

"More and more motorists are financially marginal motorists — they can afford to run a car, but only just. To serve these people we must produce a highly professional workforce who can make a profit from slim margins."

Mr Ward is suspicious of moves to impose a licensing system for garages, which he believes would stultify individual professionalism and attack freedom of choice. The suggestion came last summer from Sir Gordon Borrie, director-general of fair trading, who warned that a licensing system may have to be introduced if garages fail to improve standards of repair and servicing.

This followed a report showing that 1.5 million people a year — a little over 10 per cent of garage customers — have something to complain about after a garage visit.

Mr Ward says: "I am against it because such a system will be negative and because the bureaucracy to police it will need to be so

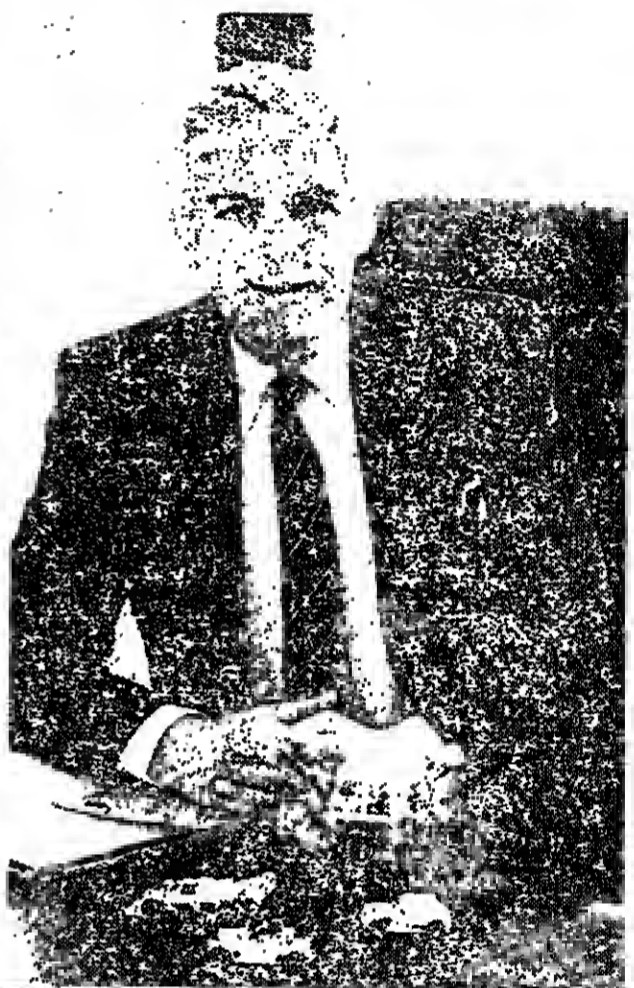
great. The image of a licensing scheme is false: it will not bring out people of excellence, and I don't believe that most people want such a system imposed.

"Once we become better known and more motorists deal with the right — qualified — people, they will be helping us with our sanctions against the cowboys. If they still choose to go to these people, which this industry will always attract with or without licensing, then on their own heads be it."

The institute reacts sharply to the type of consumer survey that inevitably attacks the competence of garages by gloating over the numbers of mechanics who fail to find or badly repair "planted" faults. Mr Ward comments: "In no way do I excuse bad workmanship — but these surveys are so negative. We have to create a positive professionalism."

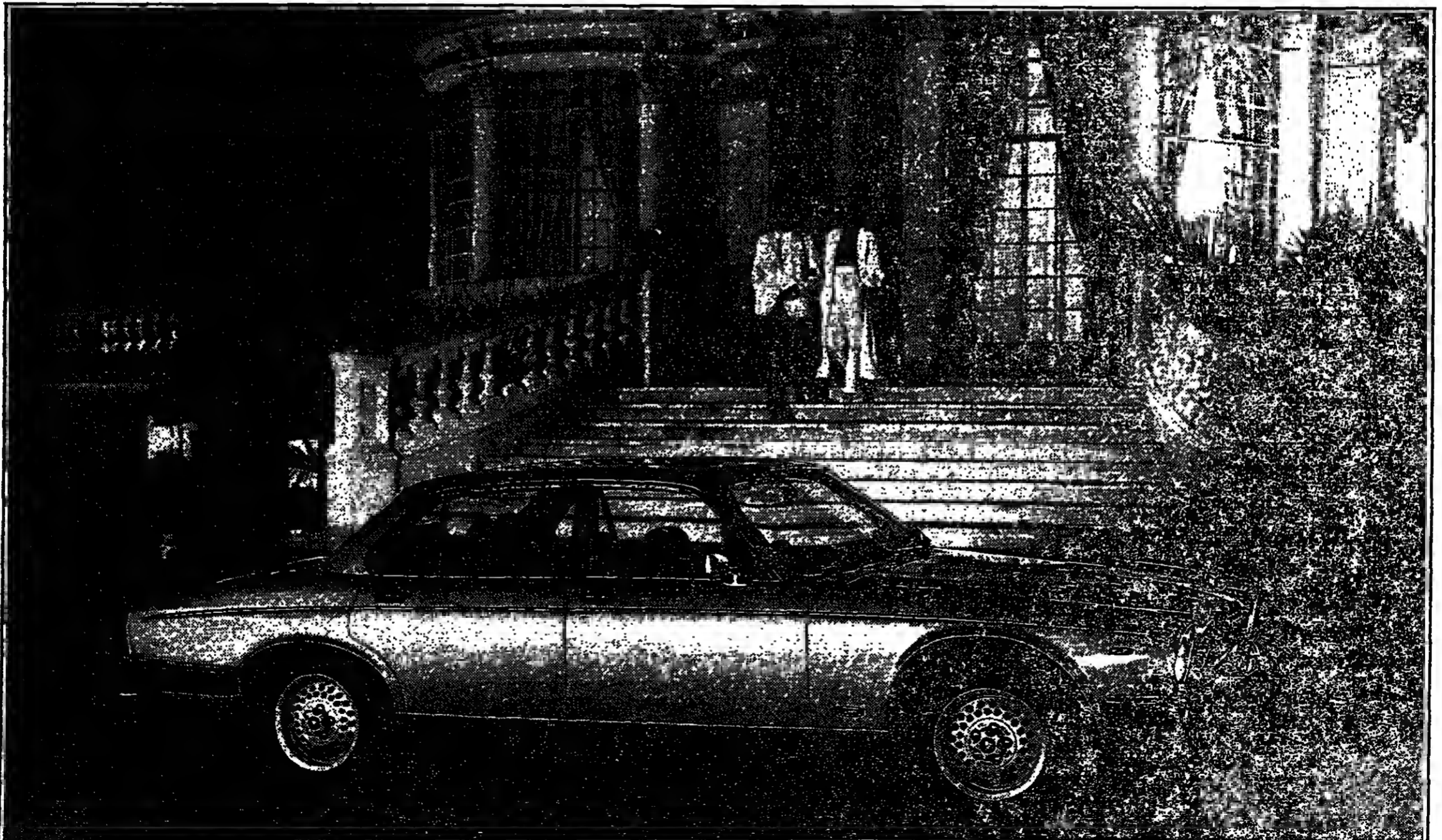
Edward Townsend
Industrial Correspondent

● The Institute of the Motor Industry, Fanshaws, Brickendon, Hertford SG13 8PQ. Tel: Bayford (099286) 571



In the DM: Harold Musgrove, chairman of Austin Rover

HOW RICHLY DO YOU DESERVE YOUR 1986 JAGUAR?



Opt for the Jaguar Sovereign, and you'll find its appointments an accurate reflection of your own achievements. The ambience of hide upholstery. The quiet glimmer of burr walnut on dashboard and door-cappings. The inclusion of air-conditioning. The philharmonic quality of the stereo system. The authority of a classic six cylinder, fuel injected 4.2 litre

engine or the awesome 5.3 litre V12, both producing ample power to minimise driving hazards, and seemingly to diminish every other vehicle on the road. The uncanny blend of balance and unobtrusiveness in handling. For 1986, we've even managed some refinements. A somewhat lighter interior, employing doeskin pillar trim

in place of the black used hitherto. The choice of four distinguished new exterior colours, with matching coach lines. Headlamp wash/wipe as standard on both models. Etched stainless steel front and rear treadplates. (We make no apology to a Sovereign driver, the quality of the treadplates is of importance.) And when you consider that a new Sovereign provides all

this at a cost measurably less than that demanded for 'comparable' motor cars, you'll agree that the decision to choose a Jaguar is in itself a laudable feat. After all, a Sovereign has always been a sound investment.

JAGUAR The legend grows

Why more members of the institute will make it less easy for unscrupulous and inefficient operators to continue trading

Proving that we are the professionals

By Prince Michael of Kent
President, Institute of the Motor Industry

In December, 1985, our director general launched Institute of the Motor Industry Year 1986 to the national media. We headed our news release *Good News for the Motorist*.

By so doing we hoped to tell our customers, without whom nobody in the motor industry would have a job, that the institute was determined to put its members more in the public eye, so that people would become more aware of their existence.

We aim to show the public that the image they have of the industry is wrong. If only they can be made to do business with the IMI, the professionals

of the motor industry, then more people will be encouraged to become members, and it will be less easy for unscrupulous and inefficient operators to continue trading.

As president of the Institute of the Motor Industry and of the RAC, I have close interests in both sides of the motor industry. The common concern of those organizations is to uphold the highest standards of service in the sales, servicing and repair of cars and motor cycles. Motorists may not be perfect, but that is all the more reason for eliminating the black sheep of the motor trade.

Increasing numbers of motorists require essential services, but there are



Keeping an eye on the industry: Prince Michael of Kent with a Rolls-Royce tester at Mann Egerton

more problems than in earlier years because of the reduction in purchasing power. With so many people out of work, high motoring costs, including heavy taxation, pose severe problems.

There are many motorists with restricted incomes, who depend greatly on the use of

motor transport, and even some who, unless the motor trade and all those associated with motoring succeed in containing motoring costs, may skimp on the expenditure necessary to keep their vehicles safe and properly maintained.

To satisfy these demands we must have a

highly professional workforce able to make a business profitable with small margins.

The motor trade is doing all it can to educate car owners to recognize how unwise it is to make false economies which may lead to accidents due to vehicle defects, and actually cause those owners

to spend even more money in the long run. That sort of thing could further encourage the fringe element of the industry that does so much to mar our image.

The industry as a whole does not enjoy the high reputation it deserves, because we have still not managed to convince the

public how professional we are. The institute's main aim is to be able to promote its members to the public to prove that we belong to an industry with high standards of professionalism — an aim we have in common with other motoring organizations.

Professionalism is born out of training. There is no doubt that within the industry we do far more training than is publicly acknowledged, but some companies pay less attention to it than others. Training to a standard rather than training by time has to be the right way forward.

The flexibility offered by modular training is also important, but we must remember that we are dealing with people, so that whatever we decide is best for the industry must also prove to be best for them. In this respect we need to ensure that from the Youth Training Scheme onwards the individual feels he is making progress in a worthwhile career.

I have been in a position to see much of the industry over the past few

years. We have a lot to be proud of.

We have to work together if we are to ensure that our public image steadily improves. Government must be left in no doubt as to the enormous contribution our industry can make to the national wealth.

The vital thing that captains of the motor industry can do is to stick their necks out a bit more on the industry's behalf. Management and long-term strategy are subjects which need much more emphasis, and the support of leading industrialists in this regard is critically important.

In recent years my institute has made great progress in the reorganization of its administration and its membership structure. We are now ready to move forward in an expansion programme which will lead to greater acknowledgement of the professionals in the industry by the public. We can then continue to develop an industry of which we can all be justifiably proud.



INDUSTRY YEAR 1986

Vauxhall announce a more elegant way to travel. Belmont Class.

Do you ever hanker for those bygone days of travel? The days when the Grand Tour meant rather more than "If it's Tuesday it must be Rome"? Then allow us to introduce the new Belmont. A stylish saloon from Vauxhall. The moment you enter the Belmont you'll notice its unusually high level of appointments. The front seatbelts, for instance, can be individually altered for height and driving position. And of course, should you decide to push the boat out with the GLS trim you'll find much more in store. Central door locking, even a steering wheel that can be adjusted for the most comfortable angle. But in any form, the Belmont's pièce de résistance is its boot. The largest in its class, it boasts a mammoth capacity of 19.4 cu. ft.

easily accessible thanks to a low loading lip. And thanks to 60/40 split folding rear seats, you can carry passengers at the same time as transporting lengthy loads. Consider the GLSi, for example. Its streamlined coachwork has a class-beating drag factor of just 0.32. Even with an impressive top speed of 124 mph, it still manages to return a creditable 55 mpg when cruising at 56 mph. The Belmont is available with a wide choice of cabins. Seven in all. With three trim levels and four engine variants. Right now, you'll find the new Belmont berthed at your Vauxhall-Opel dealer. Why not book yourself a maiden voyage?

The new Vauxhall Belmont. From £6,210 to £8,095.

BETTER BY DESIGN

Cleaning up the image of the motor mechanic

After politics, sex and religion on the list of things that set pulses racing and spark indignation, comes the cost and success or otherwise of car repairs.

Saloon bars everywhere can be heard ringing to the tones of outraged motorists railing anyone who will listen with their pet horror stories — and the hapless mechanic is inevitably cast as the villain. As technology has enabled the family car to become more and more reliable and need less frequent servicing, so motorists' demands have become more stringent. Consequently, the job of the mechanic has taken on a new emphasis.

In the big, cost-conscious garage, he is round the back and out of sight, leaving the service manager to grapple with recalcitrant car owners. But in the smaller, friendlier establishments he now needs to be not only a wizard with a spanner but also a good and sympathetic listener, dispensing concern and suggesting remedies, but never committing himself and promising nothing.

It is in this area, the sharp end of the motor trade, that the Institute of the Motor Industry realizes it has much to do to change public perceptions and brush up the image. It is a huge task — more than

25 million people in the UK hold driving licences, and most of them at some time or other will find themselves at the mercy of a mechanic.

Not that the institute would admit standards of car repair and servicing in the UK leave a lot to be desired. Despite the complaints, Roy Ward, IMI director general, believes that most mechanics and technicians, particularly, of course, his own members, offer a high degree of competence. The bad reputation of the trade has been generated by the backstreet cowboy, he says.

Much of the evidence refutes that view. Surveys and official investigations over many years have underlined the public's overall dissatisfaction with garages, motorists may love their cars but have little affection for those they pay to look after them.

Evidence had been mounting, and this led to the publication in 1983 of a discussion paper from the Office of Fair Trading, which stressed that garage servicing attracted 10,000 complaints a year.

One Merseyside council's investigation showed that some garages did as little as 10 per cent of the work required by manufacturers at regular servicing periods.

Sir Gordon Borrie, OFT director general, says: "At the very least there is a serious breakdown in communication between many garages and consumers. This relationship must be improved and, in view of the emergence of new competitors in this field, such as specialist exhaust replacement firms and do-it-yourself car maintenance centres, it is now more than ever in the interests of garages not to botch the job."

In the 1983 report, the OFT said that motorists faced an annual servicing bill of nearly £1,000 but, even with labour charges at £13 an hour, some garage owners found it impossible to make a profit.

In 1984, a survey carried out by the Committee for Automotive Repairs and Servicing found that 34 per cent of motorists considered garages to be untrustworthy, with most criticism reserved for cost and quality of work.

The Motor Agents Association said at the time some criticism of any repair trade probably was justified, but it rightly wondered how much was based on motorists' own experiences and how much on opinion "or what they heard in the pub".

Last year, the annual survey of motorists conducted by the Consumers Association, covering 17,000 drivers, revealed that one in 10 was positively dissatisfied with garage servicing and this showed "a hard core of serious problems".

The most common complaint was poor workmanship, accounting for more than half the disputes with garages. A further 25 per cent cited unexpectedly large bills and 10 per cent said their cars had been damaged while in the care of the garage.

The association's magazine *Which?* appealed to garages in an open letter: "Don't dismiss this report as you so often do as yet another witch-hunt. Our report simply reflects 17,000 motorists' experiences and they are your customers."

Last year, the OFT reported that the number of complaints had risen again — by 16 per cent to a 1984 figure of 11,806. All this is leading the OFT inexorably towards the imposition of some type of licensing system for the garage trade, a move that is being resisted fiercely by the IMI which believes that competition and better training is more likely to give customers a better deal than licensing.

Sir Gordon is still leaving the door ajar, however, for the industry to help itself. He said last year: "The industry must address itself to restraining cost increases, improving customer relations and educating car owners about the need for adequate maintenance."

In yet another report on car repairs and servicing, the OFT listed detailed recommendations to improve standards including changes in the system of bonus payments for mechanics which at present puts a premium on speed rather than quality of work.

Other suggestions were that garage owners should devote more management time to the job of turning the repair and service sides of their businesses into profit centres.

The report also welcomed the increasing trend towards so-called menu pricing, which gives customers a price with no hidden extras.

Not unexpectedly, the IMI view is that security for the customer must come from a wider institute membership of craft and technician level. Mr Ward says: "The IMI card is the best protection for the customer."

There will always be room for the small, one-man business as well as the large franchised garage, he says. Classification of premises, coupled with IMI membership, to enable motorists to know up to which level a garage has been judged worthy of operating, is a preferable system to licensing.

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FOCUS

THE INSTITUTE OF THE MOTOR INDUSTRY/3

The big stepping stone to much better job prospects

The institute achieved last year a net expansion in membership of 11 per cent to reach a total of more than 20,000, but according to the institute's new-found optimistic view this is just the beginning of a huge influx.

Roy Ward, the director-general, admits that members leave the institute every year in large numbers — up to 1,000 — as the result of a variety of causes including financial constraints or job changes and a net increase is therefore even more gratifying.

But he remains convinced that the present recruitment drive can fulfil the immediate aim of doubling the membership and thereafter increasing it can be self-generating. He says: "If we can make that initial leap as a result of strong marketing, and we will never drop our standards to boost membership, then we will regenerate ourselves."

The only reason anyone joins the institute is to make him or herself more employable and at this end, says Mr Ward, the membership structure has been undergoing change to identify more readily the employment potential of the individual.

Thus, at the top of the tree, the institute fellows, who will be in senior management positions, represent 5.3 per cent of the current membership, the middle-rank members 46.6 per cent, associate members 38 per cent, younger affiliate members 9 per cent and students just one per cent.

All members are attached to one of the institute's 65 centres in the UK and overseas, each with its own committee responsible to the institute council for its administration.

The membership is strictly controlled

In Britain about 15 per cent of members regularly attend monthly centre meetings, a figure that Mr Ward considers to be "high by any standards".

Entrance to the institute is controlled strictly; aspirants must be introduced and sponsored by an existing member. The entrance fee is £10 and annual subscriptions range from £10 for a student to £27 for associate members and £36 for fellows.

There are two ways open to those in the industry to climb the membership ladder: experience and examination, with the latter expected to assume

increasing importance as the emphasis is placed more heavily on the institute's new modular training scheme.

Taking the experience route, a student at an approved technical college course or taking a manufacturer's course, can become an affiliate member at 18, but will need at least six years' qualified experience and manufacturers' or other approved courses behind him before he can take up associate membership at 26.

But the examination route demands the passing of IMI examinations and only three years' relevant industrial experience, resulting in associate membership at 21.

After that, the award of the IMI Certificate of Management plus another five years' experience can result in full membership by 24, while the experience route, although also requiring five years' additional experience, means that the employee is 31 before becoming a member.

The title fellow is awarded to holders of the IMI's Certificate of Higher Management and after five years' experience as a middle manager. Another five years' successful experience as a senior manager

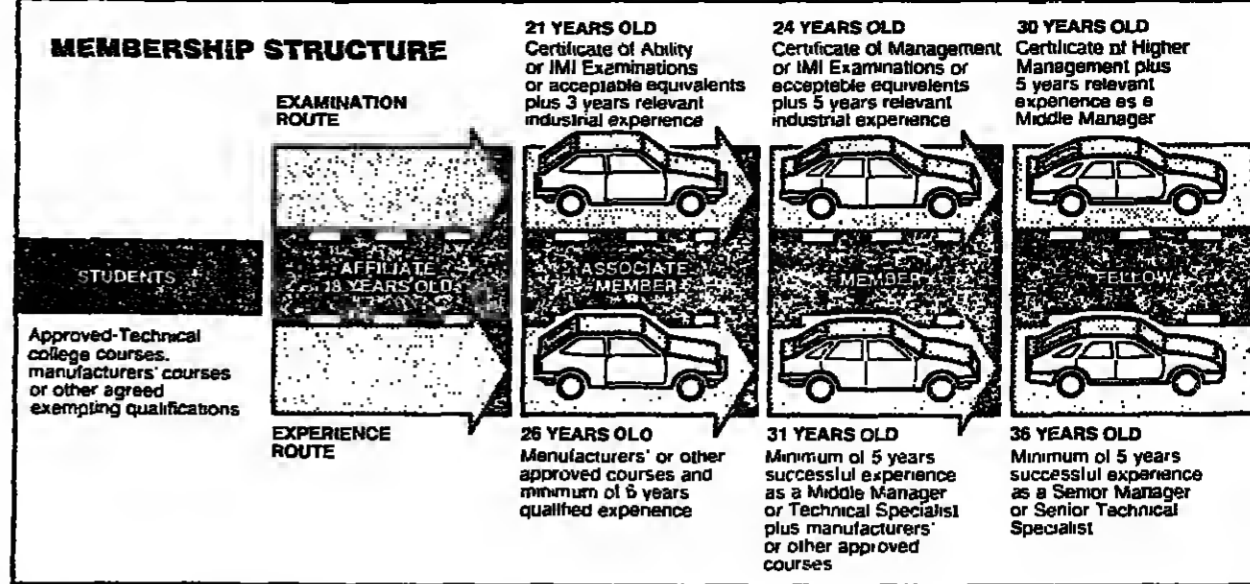
or senior technical specialist is required on the experience route before, at 36, the manager can become a fellow.

Apart from the cachet of being a member, institute officials hope that it will soon become imperative for the ambitious and brighter people in the business to join, if only because as the result of wider recognition it will be the best stepping stone to a better paid and more responsible job.

To this end the institute makes much of its regularly updated job placement register that contains a list of professionally qualified members seeking new posts and which is sent to anyone in the motor industry on request.

The latest issue of the register includes 54 general and senior managers, 62 service managers, engineers and technicians, 18 sales executives and managers, nine parts managers and nine insurance assessors.

They cover most age ranges and live and work in all parts of the country, as well as overseas. Many have wide experience. One man of 31 has 20 years' Rolls-Royce and Bentley sales-and-service experience and in his bid for "a responsible position" also lists



seven years' maintaining drilling rigs and installing irrigation and generator systems in the Middle East.

In contrast, a 22-year-old mechanic in the West Midlands and an associate member having passed the institute's final examination, wants to branch out into sales. He says: "Has no experience with field but is willing to learn."

For him, and every other member of the IMI, the bedrock of their continued membership is the code of

conduct, the latest version of which was adopted in 1981. Its 12 points stress the need for a professional approach to the job, the customer, the employer, and colleagues and calls on members to "conduct themselves in their employment with the integrity and skill expected of a professional person".

Infringements of the code, says Mr Ward, are dealt with quickly and decisively. A disciplinary committee with a nominated chairman can be called together rapidly to study any case of serious

complaint against a member. He or she is given notice of the decision and 21 days in which to respond, although there is no formal appeals procedure.

Code of conduct is critical to IMI

"The code is the critical thing," he adds. "We are here to set and uphold standards and we cannot stand up and claim that our members are better than most of the public believes if it is a false message. This matters deeply to all

members and they do jealously police their own standards."

Last year the institute struck off two of its members for "ringing", in which a crashed car was substituted by a stolen one. But such events are rare. A relatively minor infringement normally attracts reprimand, but none was issued last year — a reflection not only of the standards of members, but also perhaps of most motorists' lack of awareness of the institute's existence.

ET

The drive is on to improve the name in Industry Year

For rather more than 12 months, a campaign to improve the motor car industry's reputation — emphasizing its positive achievements — has been progressing, supported by key motoring and industry organizations. During Industry Year it is being stepped up.

Nine different bodies have been involved, all representing some aspect of the industry. The Society of Motor Manufacturers and Traders (SMMT) has played a leading role.

For some it has demonstrated how such a diversity of organizations can be welded together for a particular campaign. For others it has shown a chink in the industry's armour: there is no single body which directly represents every single aspect of the industry.

One of the supporting bodies in the campaign is the Institute of the Motor Industry (IMI). While organizations like the trade associations represent their own particular sectoral interests, the institute speaks with a more independent voice.

Because it draws its membership from every area of the industry it tends to mirror, perhaps more than any other of the industry's organizations, the opinions and attitudes of the whole sector.

The question is not so much whether the industry needs such an independent voice but

Employers for their part are all too likely to ask how far they may be paying for training somebody who then, given no safeguards, may be poached by another company.

The institute nevertheless garners support from the various trade organizations not only where opinions on key issues converge but because so many leading members of these organizations are individual members of the institute.

Michael Feather, SMMT deputy director, sees a strong role for the institute particularly in the setting of educational standards in the industry.

"That is the role it has been known for in the past. Now there are indications it may wish to change that. One of the problems of a wider role is that the institute is made up of individuals who are members, hence, getting the right briefing to make sure how industry as a whole feels on a specific issue."

He admits there is no central forum where the various organizations in the industry consistently establish overall policies, but ad hoc meetings held regularly to exchange ideas discuss "burning issues" the bodies involved do compare notes even if they do not always agree on.

Many senior members of the industry are institute members.

One seal of approval won by the institute has been its selection by the Engineering Council as a qualifying body for technician engineers and engineering technicians in the motor industry.

It is likely to lead to a strengthening of the institute's role in this area. Discussions with one other institutional body in the sector to achieve a closer relationship, with the IMI playing the qualification role for the other's members, are already in progress.

Mr Ward has his reservations about the Engineering Council: "It gives me some concern that the council has to go for company support to find cash to help fund its operations."

But as a qualifying body the institute will wield increasing power in training and education. It should help its efforts to set up a College of the Motor Industry in the style of the Open University.

Ken Vincent, chairman of the IMI council, says training must be increased as the only hope of keeping abreast of the

The institute has increasing power

new techniques and technology in the motor industry.

"The motor industry is seeking to improve its image but this can only be realized when those within the industry show that they are proud to belong to it."

Clearly the institute is making a greater impact as one of the leading organizations in the industry. It has to prove how loud it can make its clear, unequivocal voice on issues calling for an independent view.

It is also has the great chance of playing a seminal role for ideas which might not find a ready acceptance in a more restricted forum.

One prospect Mr Ward foresees is for district centres at the edge of towns which would be motor-based rather than, as at present, clustered round a superstore or DIY centre.

Derek Harris
Industrial Editor

THE REALITY IS EVEN BETTER THAN THE DREAM.

When we set out to create the new Coventry-built Peugeot 309, we had one dream. To take a fresh look at familiar design problems and find new, more intelligent answers.

The result? A family hatchback car so aerodynamic it achieves remarkably low drag factors without the need for outlandish styling.

So economical that on a recent RAC observed test, on ordinary roads, the SR model covered an extraordinary 698 miles on one tank of petrol.

So well-designed that on the inside, it has more room for both passengers and luggage than even its fiercest rival. Yet on the outside it's slimmer than any of its competitors.

A FULL RANGE OF MODELS

There's a model to suit everyone in the 309's comprehensive range. First in line is the GE, with a choice of two alloy-headed engines — L1 or L3.

It's available from as little as £4,995, yet already it boasts an impressive range of equipment, including halogen headlamps and laminated windscreen. And on the GE L3 (and every model upwards) there's a 5-speed gearbox as standard.

Next come the 309 GL models, complete

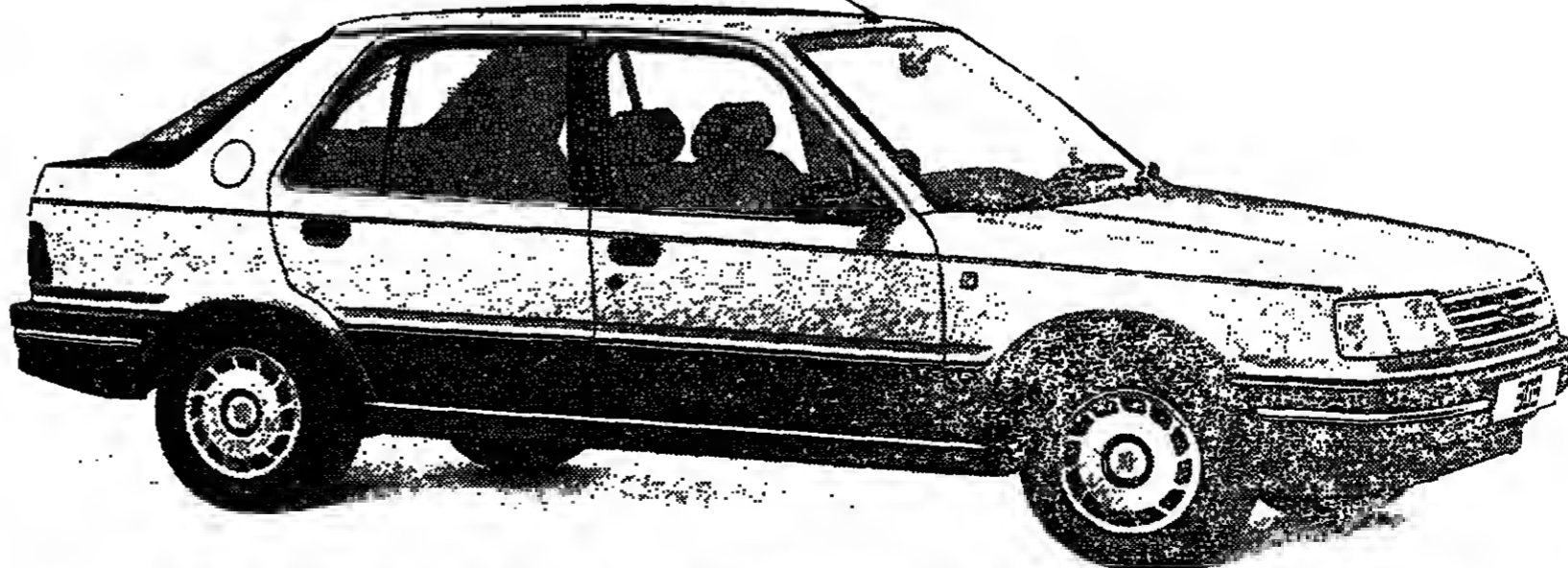
with a whole host of extra features. A tailgate wash/wipe, remote control door mirrors and a 4-speaker stereo radio cassette — they're all standard on the GL.

There's a tantalizing choice of engines too — either the L3 or a dynamic L3 developed from the one in the famous 205 GTI. The GL models start at £6,135.

With £6,625 you can move up again, to the GR models. Not only do the GRs offer an even higher equipment level, they also include the remarkable "Profile" version, with its 0.31 drag factor. So aerodynamic is the Profile — it even has air deflectors in the engine compartment — that it can deliver no less than 58.9 miles per gallon at a constant 56 mph.

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BETTER AND BETTER



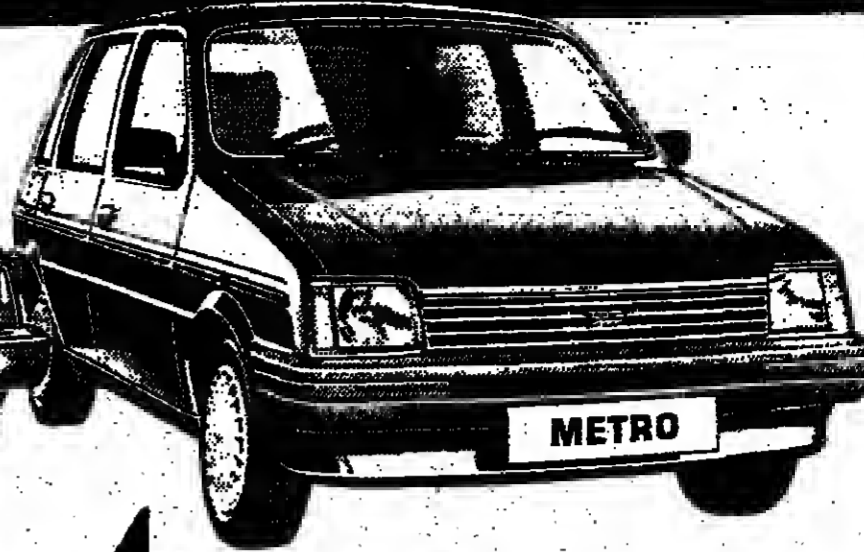
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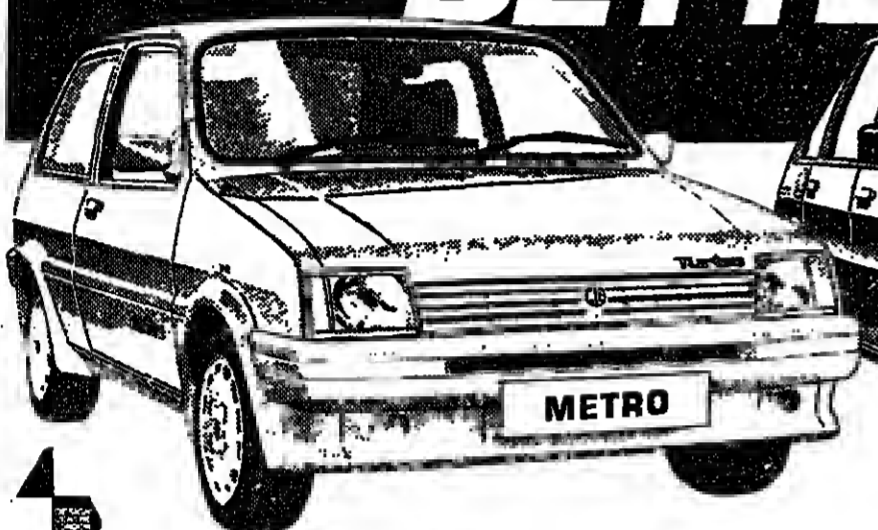
Now the Metro City also offers all the convenience of five doors - with the safety of childproof locks on the rear doors. Fold down the back seat and there's a massive 33.8 cu. ft. of load space.* Unbeatable 5-door value at **£4,304!**



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MAESTRO CITY

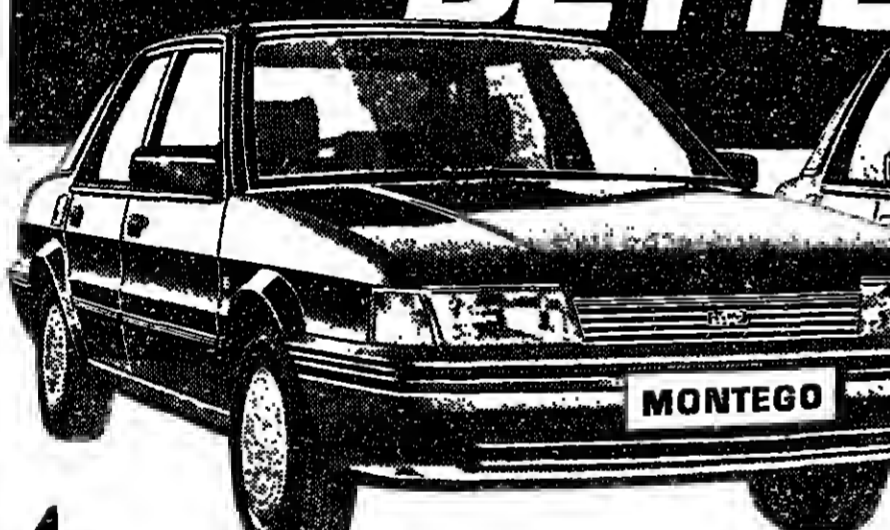
Value-for-money motoring has never looked so good. The stylish new Maestro interiors - including brand new fascia - are better equipped than ever before. The 5-door City includes: fully reclining front seats; folding rear seat with parcel shelf; push-button radio; heated rear window. The frugal 1.3 litre engine delivers 50.8 mpg at a steady 56 mph. All this for an amazing **£5,148!**



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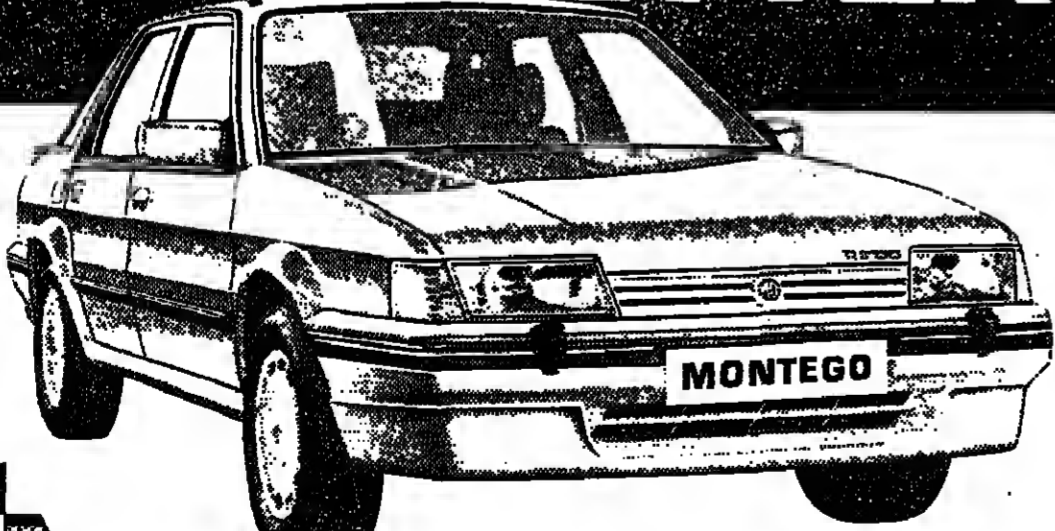
A new level in refinements for the discerning driver. Central locking; electric front windows; remote control fuel filler cap release; 3-band electronic stereo radio/cassette player with four speakers and ladder control; electric heated door mirrors; sliding/tilting steel sunroof; hazy-tinted glass; box velvet interior trim set, including door casings and wood inserts; 60/40 split folding rear seat; 1.6 or 2.0 litre engine options. And the 1.6 model costs only **£8,349!**



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DD1 Figures: Metro City Urban 57 mpg @ 21.1 per 100km, constant 50 mph 59.7 mpg @ 17.1 per 100km, constant 75 mph 62.2 mpg @ 19.2 per 100km; Maestro City Urban 36.5 mpg @ 12.8 per 100km, constant 50 mph 50.8 mpg @ 16.1 per 100km, constant 75 mph 56.1 mpg @ 19.1 per 100km; Montego 1.6 Urban 28.1 mpg @ 9.7 per 100km, constant 50 mph 34.1 mpg @ 12.2 per 100km, constant 75 mph 38.1 mpg @ 13.5 per 100km; Montego 2.0 Urban 20.1 mpg @ 7.0 per 100km, constant 50 mph 24.1 mpg @ 8.3 per 100km, constant 75 mph 28.1 mpg @ 9.7 per 100km. Prices shown are for 2-door in press. Prices exclude number plates and delivery. *Manufacturer's data. For further information see Prestel page 205 072. NATIONAL CARRIAGE RESERVATION THROUGH BRITISH AIRWAYS TEL: 0200 772231. AUSTIN ROVER EXTERIOR SALES INFORMATION TEL: 021 875 2000.

هكذا من الأمل

Why the IMI wants its own college

The culmination of the efforts of the Institute of the Motor Industry could be the fulfilment of its dream to establish a college of the motor industry, a project that seems to be attracting great approval — but not vast amounts of money — from most sectors of the trade.

The plan is to begin the building of the college probably within the next five years to cater for senior management training throughout the entire motor industry.

Already, manufacturers, dealers, oil companies and others have pledged about £60,000 towards the institute's initial £100,000 target to cover the cost of a training manager and the development of the first courses. In the beginning, the institute's Hertfordshire headquarters could be used as the college base and for furthering the principle of open and distance learning.

So far, the main vehicle

ments. It would also be responsible for issuing the institute's three certificates of ability, management and higher management and keeping detailed records of all students.

Roy Ward says: "If the college was developed under the umbrella of the IMI it is believed that, with the proper funding, the whole concept could be fully established within three years."

The college idea is central to the institute's long-term aim of raising the industry's standards, riding its management and technical executives of the Arthur Daley-type stigma that has dogged the trade since the birth of the motor car.

Education and training schemes abound in the motor trade, covering almost every type of worker, from mechanic to managing director, but the IMI recognizes that the quality of material and standards vary considerably.

At present, the system is too long — with 60 to 80 hours of teacher-student contact

manufacturers have not committed themselves to the college idea: most of them operate their own training establishments and, according to the IMI education and training manager, Dennis Johnson, the scheme is seen as a threat to the in-house training system.

"But," he says, "the big companies like Ford and Austin Rover run management training on a product-related basis, whereas our college would be based on neutral ideas."

If four of the big companies would recognize the advantage of a college of the motor industry, says Mr Johnson, and donate £500,000 — not much when you consider what they spend on other ventures — then the institute would be well on the way to establishing a £3 million "bricks and mortar" college.

The role of the college as perceived by the institute would be to establish the standards required for certification across the whole motor trade and related disciplines, and authorize the approved courses and training establishments.

At present, training is offered by institutions such as City & Guilds, colleges of further education, skills training centres, the Business and Technician Education Council, and the Road Transport Industry Training Board, as well as manufacturers and private companies and the institute itself.

Mr Ward remarks: "Profit margins are slim. Employers therefore have to be convinced of the value of training before they can be persuaded to invest in it. When they do they expect staff to be away from their place of work for the minimum time."

"It is generally agreed in the industry that training time — the old apprentice concept — must be replaced by training to a standard, but on industry-wide standards have yet been agreed."

In the past, the industry has tended to pigeon-hole its workers and while there has been an awareness that the vehicle mechanic needs to be properly trained, few demands have been made of the car salesman except to "move the metal".



Dennis Johnson, IMI education and training officer. Some see the scheme as a threat to in-house teaching

The future success of garages, says the institute, will be dependent upon all the disciplines — and the IMI recognizes 27 among its membership — working far more closely together.

"Indeed, a failure to train salesmen to their responsibilities towards the whole business, so that both customers and cars stay with their garage for as much of their life as possible, could lead to the failure of the business and thus have a detrimental effect on the employment of all members," said Mr Ward.

In particular, the institute wants training in the industry to be continuous, so that today's mechanic can, if he shows sufficient ambition, become tomorrow's sales engineer or manager.

The trouble with existing training concepts, which applies as much to other industries as it does to the retail motor trade, is that they allow for training for a full career only during the first few years in a profession. According to the institute: "In many cases this leads to limited ability as a craftsman and does little to improve management ability, since by the time managerial appointments take place much that has been learned has been forgotten or changed."

To modernise and update its training systems, the IMI is currently replacing its relatively restrictive examination syllabuses with a new and

more flexible system of modular training which it hopes will be fully in place in colleges by the start of the 1987 academic year.

At present, more than 140 technical and further education colleges offer courses for the final section of the IMI's examinations, and 23 run diploma or degree courses in automobile engineering. Now, seven colleges are piloting the core modules of management, finance and legislation under the new system.

With the present exam system, says Mr Johnson, the syllabus is too long — with 60-80 hours of teacher-student contact. The modules allow for only 24 hours tuition, allowing attendance at evening classes for one evening a week for one term and leaving the student more time for study in his own time according to his ability.

"But we can change things much more rapidly with modular training and react to changes that affect the industry such as new legislation. It is also a more suitable system for distance learning."

Mr Johnson has other modules covering after sales marketing and promotion and vehicle body repairs ready to issue and is working on modules for reception management, administration and organization for service, parts and body shop managers, all modified to cope with different requirements.

Quiet rival to AA and RAC

Where the AA and RAC drive in tandem

Ernest Smith is managing director of the National Breakdown Recovery Club based at Cleckheaton near Bradford, in Yorkshire, where the club has an operations room coordinating a nationwide service, which according to Mr Smith could show a thing or two to his two much bigger rivals, the Automobile Association (AA) and the Royal Automobile Club (RAC).

It is, says Mr Smith, the most advanced control centre in western Europe. But he also says it has to be matched by quality people which is where he sees potentially a key role for the Institute of the Motor Industry as it flexes its muscles to take more of a leading role in the industry.

Mr Smith has a strong personal commitment to the industry. He was an apprentice trained motor mechanic and went through an institute's course. He said: "The motor industry can be insular. I myself have a passion for the industry, for its products — especially old cars. That institute course was an eye-opener to me at that time. It broadened the mental horizon, demonstrating there are other considerations in the world than just those of immediate moment in the part of the industry in which you are working."

Mr Smith went on to found the NBRC in 1971 and has since seen National Car Parks, another private company, take a controlling stake while leaving him to head the club operation. At first it provided a recovery service which complemented the AA and RAC services but now the two senior organisations compete fully in offering a wide range of services to the motorist including recovery.

Recovery of broken down cars with transport to a destination for those travelling in them is now commonplace. Even a breakdown at home will be tackled. Computerisation techniques are being harnessed to make the motorist's lot an even easier one. NBRC differs from the AA and RAC — they run their own networks — in having a wide spread of garages which are franchised to carry out recovery and roadside repairs. The standards are pitched high, says Mr Smith, because today's motorist rightly expects a high standard of service.

The club looks after some half million motorists, rather more than half being private motorists with companies. About 30 per cent of the club's trade is in offering services to commercial vehicle users. NBRC claims to be the biggest operator in the commercial vehicles field for recovery work.

Mr Smith believes that as the motor industry goes through one of the biggest shake-ups in its history, with higher standards being de-

manded all round, the IMI has a crucial role to play. He said: "Here you have an industry going through a period of enormous change. I think the IMI should be setting the standards for the direction in which the industry should be changing. Standards have got to improve and everything is being done to achieve this — but you cannot beat a good professional body to secure such improvements."

Basic standards for management skills were needed, he said. Anybody with an industry background deciding to set up their own garage should be obliged to do so under the umbrella of accepted standards, he maintained. That points to standards being set either by the Motor Agents Association or those in the industry as individuals operating through the IMI.

Mr Smith added: "The motor industry is rapidly reaching the stage where because of its complexity there will have to be some form of qualification to run a garage."

There was already a precedent on the commercial transport sector where a transport manager who needed a certificate of professional competence for running a garage could naturally be administered by the IMI with its background on management courses, he suggested.

Mr Smith added: "One of the problems is that the motorist is always ready to have his job done cheaper without thinking of the standards involved. It leaves him wide open to any form of commercial abuse. As always you get what you pay for." But standards have risen enormously, he believes. Cars

Between January and August last year it made more than 73,000 vehicle recoveries and its recovery fleet in that period covered 7.7 million miles.

To improve the RAC's efficiency in dealing with motorist's breakdown problems, £6 million has just been spent on installing new systems and equipment.

Olaf Lambert, director-general of the AA, has long been a member of the IMI. He said: "If anything, the IMI has been underselling itself over the years. I am glad that vigorous steps have been taken to correct this."

Good service to the public whether in making a car or servicing it stems from efficiency and pride. The IMI was now striving for both in its efforts including better qualifications and professionalism, said Mr Lambert.

He added: "The AA has always enjoyed the closest relationship with all sections of the industry. We would like to see nothing more than success stamped all over its products and endeavours in this position as a vital part of the economy."

The AA, which now has almost six million members, for its latest innovation is equipping its patrol fleet with kits of vehicle parts that are most in demand to keep vehicles going after they have broken down.

The parts kit, the result of considerable research, should be able to meet demands of 90 per cent of breakdowns.

were not so much repaired by mechanics any longer but had entire new assemblies bolted on by fitters. But there were congenial reception areas for the motorist and he or she could expect to get a car back not only operational but clean.

If the IMI is to seize its opportunities it needs to become better known, according

to Mr Smith. He said: "I think the Institute has to tell the public that there is such a body there — a professional body that does insist on standards at a time when the industry is under attack." Standards in the industry should always be under review, he added.

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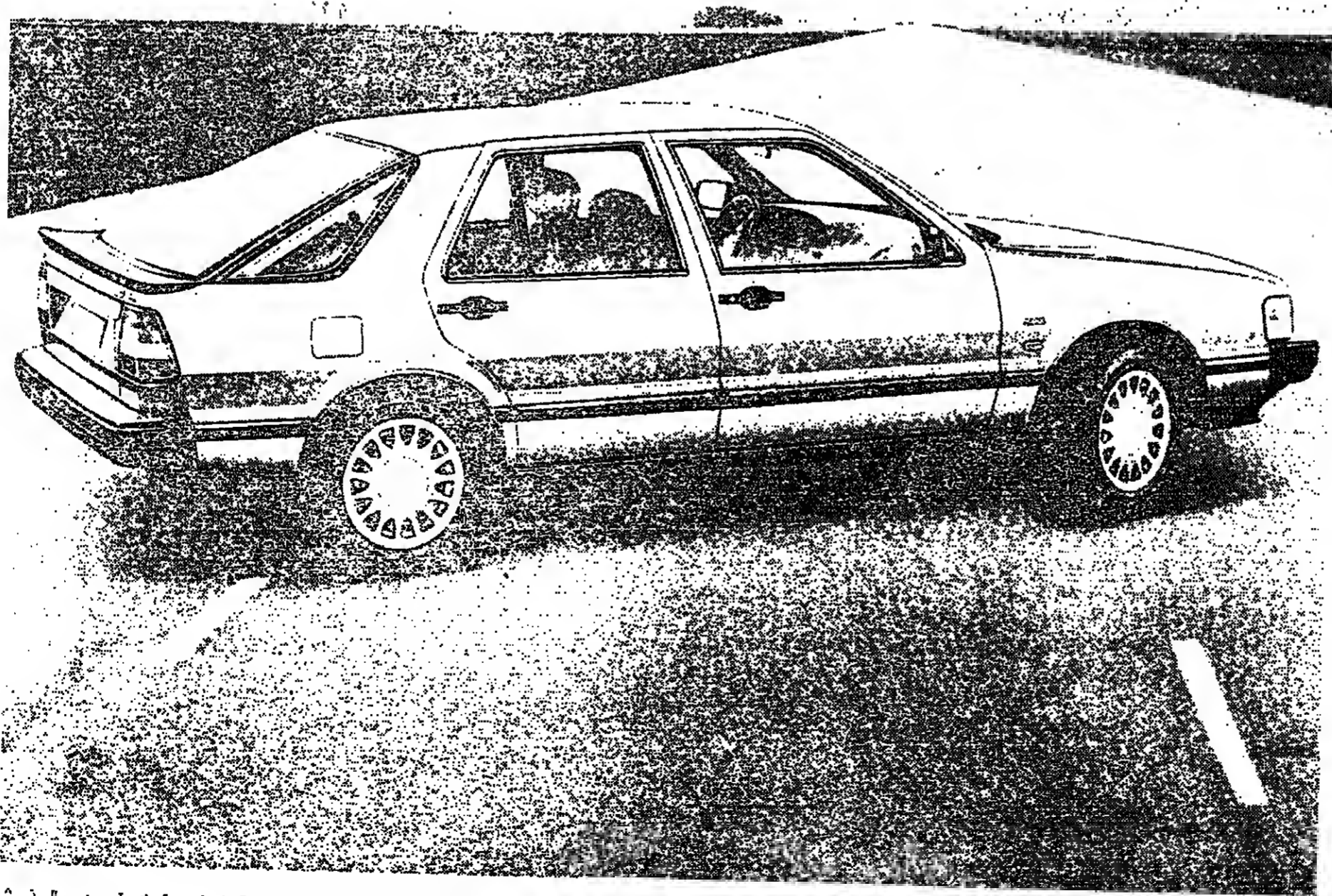
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Playing a vital role in briefing members

With 21,000 members in 65 branches — three as far away as Hong Kong, Singapore and Zimbabwe — and dealing with an industry which depends for its livelihood on the constantly changing demands of a sophisticated group of customers as well as having to keep pace with changing international rules and regulations, the institute has developed a system for keeping in firm touch with its members which in turn keeps its members in close contact with "head office".

Amanda Evans, who is responsible for liaison between the regional centres and the director general's staff, said: "Our members can let us know very quickly what they think we should be doing for them."

"Equally, the system allows us to find out what is going on in the regional centres. We can get to find out their problems and how we can help with administration, if necessary very quickly."

Each regional centre has its own committee and elected officers, who are left to run the day-to-day business and organize the activities of the regions to reflect the needs and interests of the membership as well as to follow the institute's policy decisions.

The minutes of each regional centre's monthly committee meeting are sent to Miss Evans, who can find out from them how the head office staff can provide support. By following such a system the staff can also monitor the type of issues being raised by the membership and provide help.

By providing administrative back-up where necessary the institute can also breathe new life into a regional centre where membership has been falling. In one case a regional office having difficulty in finding enough members to fill the voluntary jobs was quickly transformed into one where monthly attendances have risen to an average of 70 people, many of whom travel from a wide area to attend.

Topics for discussion at monthly meetings also reflect the widespread nature of the institute's membership — regional centres in the coming months will be holding discussions on topics as diverse as Molecular Welding Repair Techniques, Vehicle Problems From Atmospheric Pollution

Social gatherings stimulate feedback

and Electrical Wheel Alignment. The social side is not ignored and one branch will be moving slightly off the subject of the motor industry to discuss Federation Breweries And The Brewing Process.

It is through such technical and social meetings that the institute's membership feed to head office their views on industry issues. Such matters as low-lead petrol, education



Amanda Evans: Liaison between regions and the director general

and training have been among the main issues recently.

"There is no such thing as a typical regional centre," said Miss Evans. "Each centre has its own character and the issues they raise often reflect the concerns of the local officers. Education and training in the centre is chaired by a member from one of the local colleges."

"It does not necessarily follow, either, that just because a centre is in an area where there are large manufacturing plants the membership will all be from that side of the industry."

Important to brief regions on industry

The regional centres also organize inter-centre meetings, social events and visits to industry training centres, where members can learn how to apply techniques and practices from one sector of the industry to their own particular jobs.

Because the institute represents the individual and not the company, it also plays a vital role in briefing members on matters that affect the individual, such as pensions and the new modular training scheme now affecting the industry generally.

At national level the main link between the institute and its members is its monthly magazine and in this area the institute's staff have been successful in making sure that their monthly publication can stand out among the highly professional array of motoring magazines produced in this country.

Motor Industry Management, produced each month by a small team at the institute's headquarters, has in the past two years been transformed from a rather staid publication to a magazine that reflects the high standards of design and the glamour (no, not the tyre company calendar glamour) of the motor industry.

The magazine also provides a platform for the director general to put forward the institute's latest thinking — and a platform where members can, and often do, voice their disagreement with insti-

A newly polished identity

Remember the 1960s Lennon-McCartney song about a distraught couple finding their daughter had run off during the night? What made it even worse for them was that she had gone with "a man from the motor trade."

The motor industry has suffered from that type of reputation for too long, and the Institute of the Motor Industry is the first to admit that it is the industry itself which is largely to blame.

For, while the institute represents all sectors of the industry, the retail, or trade, side of the business which comes into contact with the public is where the image is often tarnished.

Roy Ward said: "There can never have been a more important time for those members of the industry who operate to the highest standards to identify themselves to the public."

"For too long the perceived image has been a false one. We must accept much of the blame for this, for we have been all too prepared to hide our lights, making it too easy for the cowboy. We have to identify ourselves to our cus-



Tom Davies: "There is a shortage of qualified people"

tomers as the people they can trust to give them a fair deal.

"In return the customer must know that if our members do not meet our high standards they will be removed from membership. If we are to promote ourselves as true professionals we must be prepared to put our reputations on the line, because only by being totally accountable for our actions can we hope to be seen as a credible organization."

The institute's ultimate aim is that membership should be a condition of working in the industry.

Tom Davies, the institute's secretary and membership secretary, said: "What we should aim for is that to get any 'worthwhile' job in the industry membership should be necessary."

From the institute's headquarters Mr Davies now operates a job placement register

jobs with promotion prospects."

The register is also used by the institute's student membership and one large motor manufacturer is now using the register almost exclusively for its recruitment.

Those on the current register range from a member currently in charge of a company with a £7 million turnover to a 16-year-old student member hoping to take the first step towards a career in the industry.

The institute is now planning to extend the system so that each regional centre will receive a detailed list of members looking for employment in their areas and ultimately hopes to have a service where potential employers can call up the institute, give details of the vacancies they have, and be provided with an instant printout of suitably qualified members.

Mr Davies said: "The advantage for employers is that anyone on our register has already gone through, or is going through, training and has met the standards laid down for membership. They can save time by being put in touch with the people best qualified for the vacancies they have."

The institute has to tread carefully between acting as a commercial recruitment bureau and a professional organization, but accepts that it has to adopt a high profile if it is to spread its message to consumers that they will be best served by dealing with a company which employs institute members.

Mr Davies said: "The best safeguard a member of the public can have is the knowledge that the people he is dealing with are institute members. We have a code of conduct that we enforce."

Mr Davies said: "The ad-

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On January 31st 1983 the wearing of front seat belts became law. It saved the lives of countless people who were lucky enough to be in the front seats. Also, the law didn't apply to back seats. By the end of that year 1,300 children, most of them travelling in the back, had been killed or seriously injured inside cars. In spite of this, almost all the leading car

manufacturers still classify rear seat belts as extras on cars costing less than £8,000. (In other words, cars most likely to be carrying families.) At Volkswagen if something makes a car safer we don't call it an extra. And we don't charge extra for it. All Volkswagens, regardless of price, come with rear seat belts. As standard. All four door Volkswagens are fitted with

child proof locks. As standard. And all Volkswagens have self-stabilising steering to help keep the car in a straight line during a blow-out or an emergency stop. This too is standard. All Volkswagens, however, do not come with rally seats or leather steering wheels. These are our extras. It's your option.



Garages change gear for a better service

The motorist must learn to love, or at any rate live with, garages and their services. The retail trade in the motor business has many facets constantly showing signs of change, the latest phenomenon being petrol and car accessory outlets selling groceries, newspapers and magazines, running video libraries and even, controversially, selling alcoholic drinks to take away.

About 16 million cars are being driven around Britain by 25 million holders of driving licences. Sixty per cent of UK households run one car and 15 per cent more than one. The average household makes 40 journeys of more than one mile every week of the year and in 1984 spent £23 a week on its transport needs.

It all adds up to a lot of car sales and servicing - although, in recent years, longer servicing intervals introduced for cars have been a crucial factor in bringing tougher times to garages.

There are now about 24,000 car dealers and garages in Britain, of which 7,000 are franchised dealers. These are the garages appointed by car manufacturers as sole representatives in their areas, ensuring a back-up on spares and expertise so that a specialized service for a particular marque can be given. The other 17,000 are repair garages.

Because of the economic pressures on the motor trade there are fears in the industry that as many as 2,000 may go out of business this year, a decline of eight per cent.

The Institute of the Motor Industry, whose cardinal aim is to improve standards throughout the industry, from component manufacture and vehicle assembly to petrol and other sales, claims a considerable penetration of the retail sector, which accounts for 60 to 70 per cent of institute membership.

More than a fifth of its membership of 21,000 are middle managers and another 11 per cent junior managers, with many at both levels thought to be in the retail sector. About a quarter of institute members are technical staff, including mechanics

and other specialists such as electricians. Another four per cent are involved in retail sales. Three per cent deal with car parts and another 4.5 per cent body repair work.

It gives the institute a strong chance to bring its influence to bear on developments in the retail trade and on issues like the future of the franchise system, the flooding of the market with new cars by manufacturers dogged by overcapacity and, that longstanding problem, how to ensure acceptable standards throughout the used car trade.

One of the difficulties in doing many of these things is that motor retail businesses

"It means we have to have well-qualified motor salesmen, not only to sell the cars but to enhance the total business by encouraging the car customers to continue their patronage for servicing and accessories and eventually to come back again for another vehicle."

"At one time businesses such as this could operate with several profit centres: the servicing department, car parts, new cars and used cars. Now it is important to look at the total company concept. That means highly professional people at shop-floor level as well as highly professional management."

Mr Ward sees a clearly defined role for the franchise system. In the first years of a car's life, he believes, a customer needs the sort of service which a franchised dealer, with specialist training and ready availability of the correct spares, can offer.

But he accepts that there is a natural progression as a car ages for owners to move away from the franchised garage, often to the one-person operation which may be cheaper because of lower overheads, in order to cope with the increasing incidence of repairs, especially if some of them are only minor hiccups and failures.

He continued: "What people have to be certain of is that they will get things done to the right standard. There is some merit in classifying garages, identifying them as being able to carry out certain work. That can come down to the range of equipment they have, particularly in the body repair sector where the right sort of jigs and other specialist equipment is necessary to ensure a safe repair."

Like many others in the industry, Mr Ward feels passionately about the so-called disorderly marketing which has been such a hallmark of the new car market over the past few years. With overcapacity still afflicting the European vehicle manufacturing industry, it may be understandable that makers compete in cut-throat fashion but it is, says Mr Ward, no help at all to the cause.

"Competition is obviously necessary," he said. "The fair

trading laws exist to ensure it. But what about when it gets out of hand with dog eating dog?"

"The truth is that though in the short term it may seem to be to the advantage of the customers, in the longer term it does not, in the present climate, operate in the best interests of either the customer or the market. What of the motorist who buys a particular make of car and then, because of the vicious nature of market conditions, those who would have seen that car continue usefully to the end of its life simply go out of business?"

He considers that the only justification for selling on price alone is when a manufacturer has an inadequate product range. "But," he adds, "all the makers now have products of which they can be really proud. We need to bring back those emotional factors which influence the car buyer, those elements of personal choice as a customer selects a vehicle which in some measure reflects his or her own personality needs and perceived technical needs, whether that be luxury and space or sportiness and pace."

He emphasized the dangers of buying cars in other European countries because of their apparent cheapness compared with new car prices charged by the same maker in Britain. Buying a new car was not simply a matter of the initial price tag, he maintained. There was also the question of whether the right level of pre-sale and after-sale services were available because they, in the final analysis, were part of a package offered to the motorist by the fully professional garage.

But how far can the institute tackle the problem of the used car trade? This, together with standards of servicing, has been one of the biggest beefs, particularly of the private motorist.

Sir Gordon Borrie, director-general of fair trading, has called for codes of conduct to be brought in. Though this has been tried by organizations such as the Motor Agents Association (MAA), cowboy operators who flout the rules have made it difficult for MAA members to toe the line, in all respects.

The last report by the Office of Fair Trading showed com-



John Egan of Jaguar: The company's training courses have been recognized by the IMI in its drive to improve standards in the industry



Sir Gordon Borrie, director-general of Fair Trading: Looking to the motor trade to improve its performance

plaints about repairs and servicing are still rising even though, as the report acknowledged, the industry has made a number of moves to improve garage services.

More than a tenth of garage customers still had something to complain about after a garage visit, a survey found. Mr Ward maintained that there are many used-car selling operations whose dealing is of a standard that would enable them to become insti-

Car rental sector is highly professional

tute members. An increasing number of institute members is becoming involved in the used-car end of the trade because so many garages are becoming aware of its commercial potential.

He is against licensing, and particularly the negative form in which only those found to be breaking the rules would have the otherwise universal licence removed. In his view, negative licensing still leaves room for the "cowboys" unless they are all detected.

One possibility would be for

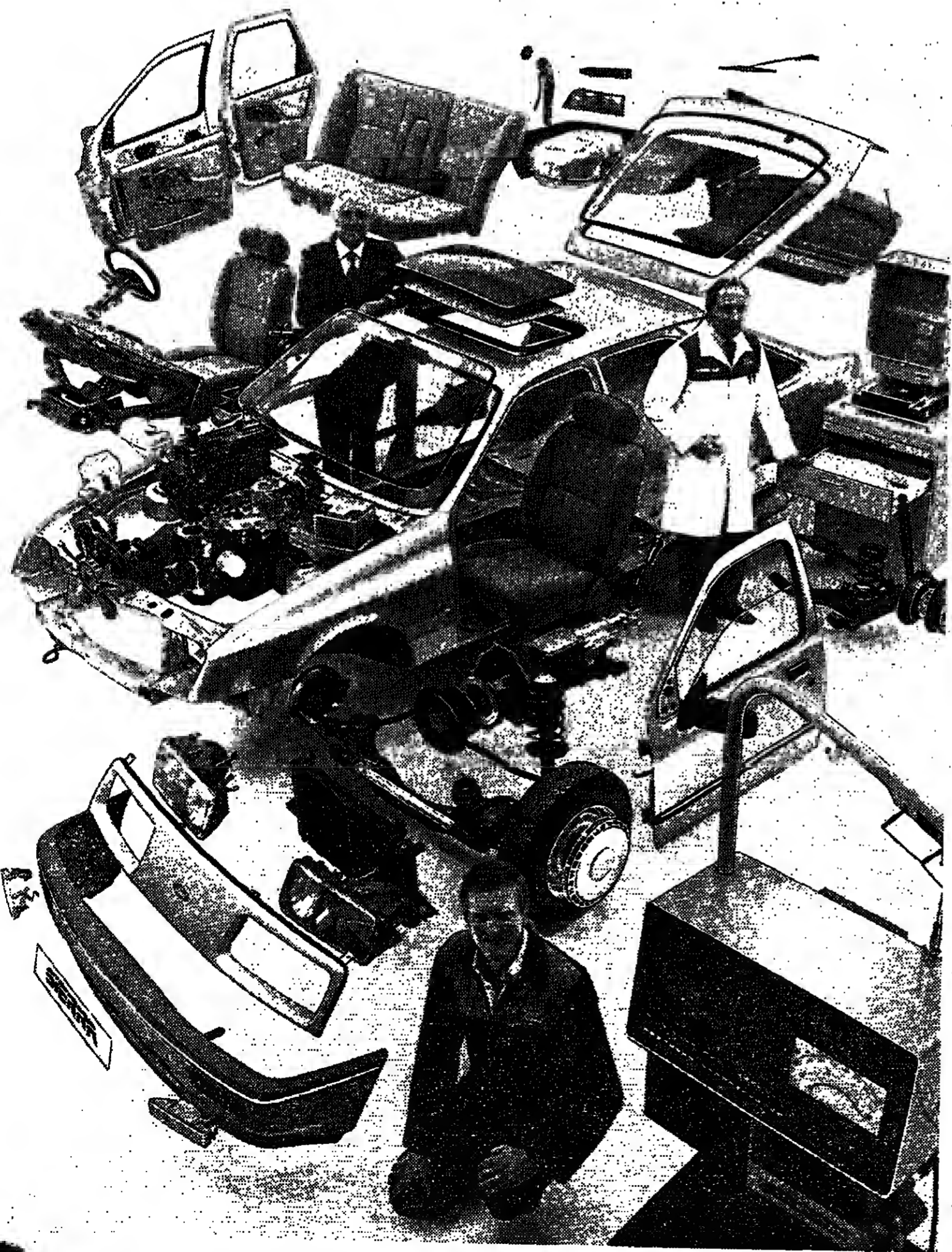
suddenly cropping up: would have had something to say to the manufacturer to start with. This sort of approach is negative and dispiriting.

"If in the normal way of business a garage does not do its job properly then it deserves every criticism and should be brought to book."

A growing sector of the retail side of the motor business is car rental, contract hire and leasing. This is a highly professional business, calling for considerable sophistication about buying new cars, their maintenance, costing over considerable periods of time and assessing residual sale values at the end of contracts which may run for two years or more. This is reflected in the considerable numbers of those involved in this sector who are members of the institute.

The institute foresees substantial growth yet in the leasing of garage outlets with convenience stores.

Mr Ward said: "Professionally successful managers in the motor trade can apply the same skills to other forms of retailing as is now being proved."



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Not for the parts, or the labour.

So next time your Ford needs a little tender loving care, it'll pay you to take it to your Ford dealer.

OK lads. Now you can put it all back together again.



سكدا عن الأصيل

CRICKET

Caught between two umpires who could not make a decision

From John Woodcock, Cricket Correspondent, Kingston, Jamaica

When Edmonds was given not out near the end of the first Test match here on Sunday it was not because the ball had been ruled unfair, as was thought at the time, but because neither umpire was prepared to make a decision. They both remained mum.

The men concerned, Johnny Gayle, of Jamaica, and David Archer, from Barbados, are agreed now that Edmonds was out. The ball, a fast and hard-hitting one from Patterson, hit Edmonds close to the heart. As he staggered under the blow he hit his wicket, thereby prompting prolonged and passionate appeals from the West Indians, in which Richards, their captain, was well to the fore. Concern for Edmonds's well-being was not immediately apparent but that, by then, was what the game had come to.

According to Gayle, standing at the bowler's end, the decision should have been made by Archer from square leg. Archer felt that it was Gayle's Law 27 (3) makes it clear that Archer, technically, was wrong: "The umpire at the bowler's wicket shall answer appeals before the other umpire in all cases except those arising out of Law 35 (Hit Wicket) or Law 39 (Stumped) or Law 38 (Run Out) when this occurs at the striker's wicket."

Gayle has said: "I had no doubt that under the law the batsman was out, for although it provides for us to call 'dead ball' if the batsman is sufficiently injured, that was not the case... But I could not get involved without being asked to by the umpire at the batsman's end."

The appeal was led by Haynes, who had been fielding at very close short leg, the position taken up by Edmonds himself earlier in the match.

He made it to Gayle, who was soon joined by several others, all in a highly animated state. It was as though a row had blown up in the bazaar. Gayle referred Haynes to Archer at square leg, who claims that he thought Gayle had already turned down the appeal.

"If Gayle had come to me after they had appealed to him," Archer said, "or even signalled to me that he had not made a decision, I would have given the batsman out despite the fact that he was injured... I just did not want to say 'out' if Gayle had said 'not out'."

As extraordinary as anything was this total lack of cooperation between the two. We waited for them to consult each other and they never did so eventually the game proceeded. Edmonds, though he may have thought he was probably out, felt there should also have been a good reason for him not to be.

So, according to Law 42 (13), there was: "The bowling of one fast, high full pitch shall be considered to be unfair if, in the opinion of the umpire, it is deliberate, bowled at the striker, and if it passes or would have passed above the shoulder height of the striker when standing in a normal batting stance at the crease." In the circumstances it may well have been that they could have called "dead ball" under Law 23 (2a), as they could have done under Law 23 (2b), if they felt a serious injury had been incurred.

It made not the slightest difference to the result but that in a sense made the whole thing more unpalatable, England, while on the brink of defeat, being four runs ahead with their last pair together. But the crowd, though they had just given Willey a rousing cheer for his innings of 71, were enjoying the kill; and this

Schoolboy thwarts England

From Simon Wilde, Galle

A remarkable defensive innings lasting 40 minutes by a 17-year-old schoolboy, Hasan Tillekeratne, thwarted England B victory in the fifth and final four-day international, Tillekeratne, who came to the wicket at 4.15 on Monday, batted day yesterday for 105 not out - his maiden first class century.

He belied his lack of experience and diminutive stature as he resisted all that England could throw at him. The last two Sri Lankan batsmen, Abeyckera and Ramaniyake, proved equally obstinate and stayed with him for one hour 45 minutes and 73 invaluable runs.

Unfortunately one incident overshadowed this remarkable act of defiance: a dense cricket. Sri Lanka were 243 for nine, 139 runs ahead with 24 overs remaining, when the England fielders were convinced that Tillekeratne, then added suspicion that he was caught behind. But he was given not out.

Lawrence, the bowler, Rhodes the wicketkeeper and the slips all reacted as the catch was good. Nicholas, the England B captain, asked Tillekeratne if he had hit the ball and he said that he had not. But Lawrence and Rhodes remonstrated with the batsman. "Explosive reactions" followed when Tillekeratne was restrained by Athey and his captain, and Rhodes by Randall, who rushed up from third man to break up a nose-to-nose exchange.

Peter Lush, the England manager, Norman Gifford, the assistant manager, and Nicholas were meeting last night to decide if there was any need for disciplinary action against any of the team. It would be a great pity if it was found to be necessary with Rhodes, for one has shown more enthusiasm and dedication over the past seven weeks.

Nicholas made a point later of saying that the umpire who gave Tillekeratne not out was per-

Quick recall for Crowe

Wellington (AP) - Jeff Crowe, of Auckland, has been included in the New Zealand squad for the second Test match against Australia which starts at Christchurch on Friday. Crowe, a middle-order batsman, was left out of the rain-affected first Test when Ken Rutherford, of Otago, took his place and scored 65 runs in an impressive return to Test cricket.

The final day of the first Test at the Basin Reserve was abandoned as a draw after heavy overnight rain.

Imran exerts his grip

Kandy (Reuters) - Pakistan tightened their hold on the Test match here yesterday. In the 12.2 overs that were possible Sri Lanka slipped from seven without loss to 31 for two in their second innings.

After overnight rain ruled out play before lunch, Pakistan removed Wemuniyanga, caught off Wasim Akram for eight, and Ratnayake, bowled by Imran Khan after the Pakistan captain had sent down three successive wickets.

New Hawke achieves dove-like peace

In the summer of 1984 the new Yorkshire Committee, still flushed with their success at routing the old guard, were much exercised over the appointment of a new president, Norman Yardley having resigned at the time of the old committee's demise.

Having been turned down by a vast three-man committee of Yorkshiremen, they came up with the name of Richard Piers Henry Butler, the seventeenth Viscount Mountgarret and heir presumptive to the earldom of the Marquess of Ormonde. The name touched few chords and what had brought the viscount to the public's attention - a court appearance for firing at a balloon which had flown low over his grouse moor during a shoot - was hardly a commendation.

To cynics it seemed an appropriate appointment for a post which had been linked, only half-jokingly, with Brian Clough, that outspoken defender of Geoffrey Boycott, with the added suspicion that as the appointee of the new ruling group, he would probably lean in that direction.

It is possible that the pro-Boycott faction had made the same analysis. Mountgarret's letter to the Yorkshire Post criticising the old committee's treatment of Boycott was open to that interpretation; but equally the conviction harboured in some supporters that his name emerged from an increasingly desperate search through *Who's Who* to consult the old power.

Whatever the reason for his appointment, it has proved possibly the most self-destructive act since the Trojans opened their gates to a certain wooden

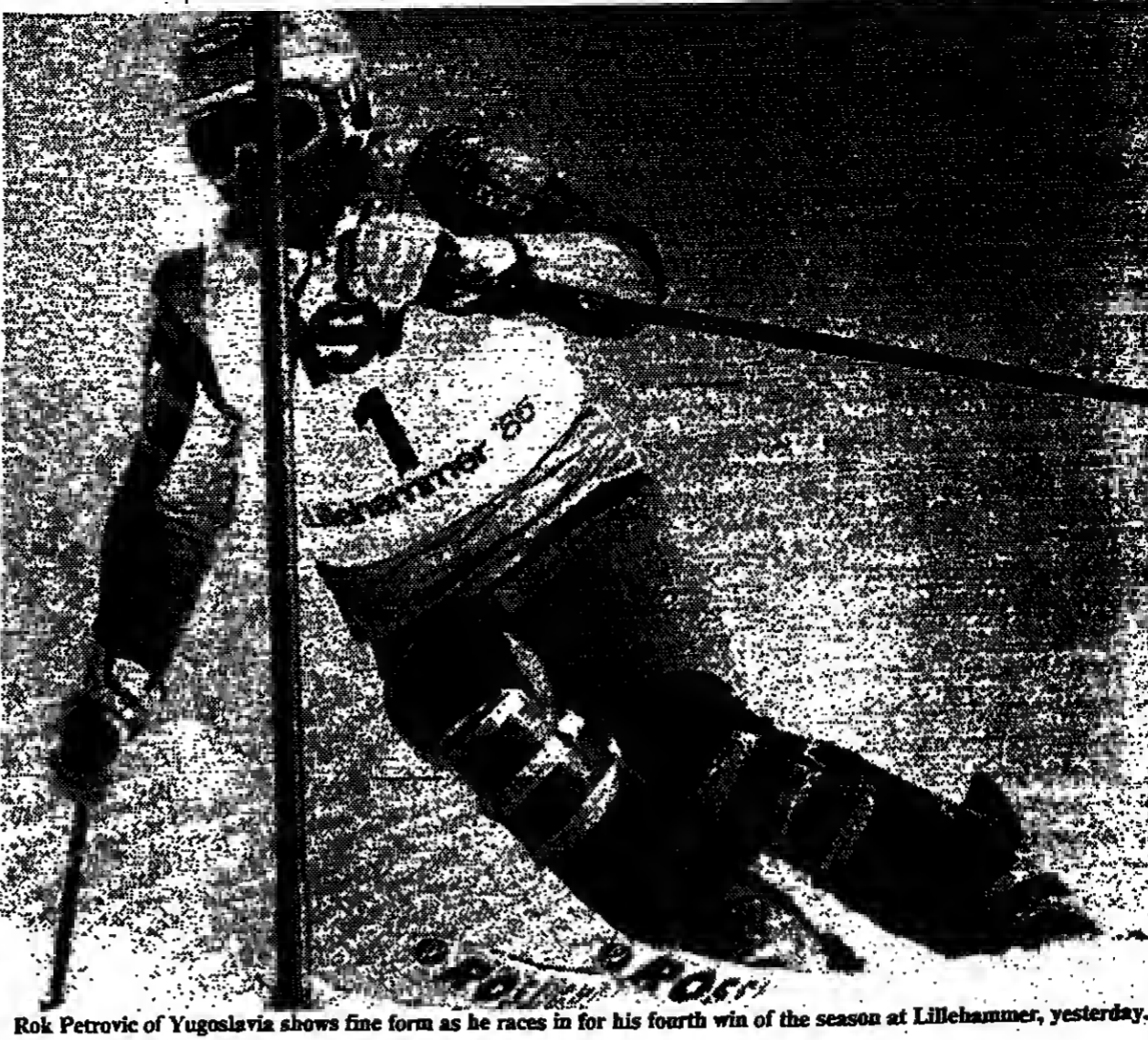
horse. Less than two years after his appointment the revolution is in tatters and Mountgarret is the new dominant force in Yorkshire cricket. The new rules, which are very much his, received 92 per cent of the vote at the county's annual general meeting in Sheffield on Saturday.

Boycott's supporters have been scattered, left to complain bitterly that Mountgarret is a dictator taking the county back to the days of Lord Hawke. It was perhaps tactically an unfortunate complaint to make. The Yorkshire members view the days of Lord Hawke with favour and Mountgarret accepted the charge with relish, remarking: "The sooner we get back to the days of Lord Hawke the better. We won the championship 18 times under him."

He would also not reject the suggestion that autocracy has its advantages. He has, as the incident with the balloon shoot shows, an autocratic temper and is inclined to a belief in benevolent autocracy tempered by the right of members to sack their leaders in an election.

But although he says that as president "I face election every year" the committee members only have one every three years, "there is little doubt that during the year he will play a forceful part in the proceedings. The presidency, which had become almost an honorary position in the last two decades, is essentially the old power."

The failure by the Boycott group to foresee such an outcome was perhaps understandable. Mountgarret's pedigree, with 4,000 acres in



Rok Petrovic of Yugoslavia shows fine form as he races in for his fourth win of the season at Lillehammer, yesterday.

SQUASH RACKETS

Teesside riding on enthusiastic wave

The success of the ICI Open championships, played on the all-transparent Perspex court at Thornaby Pavilion, Cleveland, suggests that a sport as notorious for its spectator stimulation as moved into a new era of general public enjoyment.

A £17,000 prize fund attracted most of the leading players in the world to Teesside, although a clutch of leading Englishmen withdrew belatedly and it was rumoured that a sizeable appearance fee was included in the deal that brought Jahangir Khan, the world champion, to a winging-in by company jet on the second day of the tournament. Jahangir duly delivered another instalment of his astonishing five-year undefeated saga, beating Ross Norman of New Zealand 9-4, 8-9, 9-1 to take the £2,200 men's prize.

The women's world champion, Susan Devoy, won £1,000 for beating Lisa Oyle 9-2, 10-8, 9-5 in the women's final. A special over-35 event provided England's Hiddy Jahan, a quarter-finalist in the main championship, with a £400 bonus for beating Ahmed Safwat of Egypt 9-4, 5-9, 9-7, 10-8.

A packed audience of 1,000 watched the late rounds on the Perspex court, plainly thrilled by the athletic expertise laid before them.

Type Tees Television covered the finals for transmission next weekend and Dunslop provided for the occasion their new retro-

GOLF

Lyle can learn from Langer

Sandy Lyle, the Open champion, returns to the US tour in the Honda Classic here after missing tournaments in San Diego, Hawaii and Los Angeles. He had to attend a much more important occasion, the birth of his second son to his wife, Christine.

The Scot is anxious to settle down here again on the run-up to the Masters and to build up a substantial amount of prize-money with the laudable object of finishing the season in the leading 125 players, who are accorded top priority on this all-exempt tour.

He did reasonably well in his four previous events, and before the Los Angeles Open, was 31st on the money list with \$37,449.

Naturally, he had slipped back slightly after taking nearly a month off. But it was, after all, for the very best of reasons, a variation perhaps on an old chestnut: "Do you mind if I play through, my wife is expecting any minute?"

Lyle's record does not compare with that of Bernhard Langer, who is giving free clinics this week to members at his Monte Carlo club in Fort Pierce, Florida, before restarting at the Dorland-Eastern Open in Miami next week.

Here is Lyle's record in 16 rounds so far: Tournament of Champions, tied 13th (70, 72, 71, 72); Bob Hope Classic, tied 18th (71, 67, 70, 69); Phoenix, tied 26th (66, 69, 71, 71); Pebble

BOXING

Boyle earns title chance

Steve Boyle earned the right to meet the British lightweight champion, Tony Willis, from Liverpool, after an explosive final title eliminator against Mickey Baker, of Worcester, in Glasgow.

The 23-year-old Scottish title-holder put on a powerful display in stopping Baker with only two seconds of the second round remaining. Boyle's opponent, taller than his stocky opponent, stopped the Midlands area champion in his tracks with a vicious left hook to the head.

Manconi is accompanying Ray Gilbody, the British champion, who challenges Ciro de la Cruz in Catania tonight for his European bantamweight title.

Manconi took John Feeoney to his feet at the count of eight and the referee, Harry Gibbs, examined the Englishman closely before allowing him to continue. Boyle seized his opportunity and Baker absorbed considerable punishment until Gibbs called a halt just before the bell.

BOBSLEIGHING

Phipps is faster on new sledge

Nick Phipps wore the smile of a well contented man after his first two practice runs on the Swiss sledge he has borrowed from Ekkehard Fasser for this week's four-man competition at the world championships in Königssee, West Germany (Chris Moore writes).

Phipps had one of the fastest times over the lower half of the 1,201-metre track on his second descent, despite one of the slowest starts.

"The difference between this sledge and my own is just unbelievable," said the 33-year-old British champion.

Phipps, in fact, was quicker on the lower section than two of the Swiss drivers, Erich Scharrer and Erady Kreis, and only one hundredth of a second slower than the Swiss champion, Ralph Fiechter.

"That just shows how fast this sledge is," added Phipps. "It's early days yet, but already I'm tremendously excited at what we could achieve, especially as we were taking it easy at the top for the first two runs."

The one concern, however, is whether Phipps and his Allied Steel crew can make the weight limit of 630 kilos in the much heavier Swiss bob. They were outside it yesterday, and if the worst comes to the worst, Phipps may have to drop his heaviest crew man and find a lighter replacement. He has already had to bring in Colin Harris from the RAF in place of the injured Keith Power.

Skating

Petrovic certain to share title

Lillehammer, Norway (AP) - Rok Petrovic of Yugoslavia clinched at least a tie for the World Cup slalom title yesterday when he edged out Sweden's Larsen Steenmark for his fourth victory of the ski season. But Marc Girardelli of Luxembourg extended his lead in the overall standings with his third place.

Petrovic, 20, from Ljubljana, recorded the fastest times in both runs down the Bergbakken hill to deny Steenmark his 32nd World Cup triumph by just 1.3 seconds. Petrovic's combined time for two runs was 1 minute 23.99 seconds.

"After the first run I knew I had a very good chance," said Petrovic, who led Girardelli by 37 and Steenmark by 17 seconds after the morning run.

"The second run I skied really well. I didn't make any big mistakes and I didn't take any big risks. I'm satisfied with the way I'm skiing."

Steenmark, the best slalom skier in World Cup history, had a time of 1:24.12 for the 145th top-three finish of his brilliant career. It was also his third runner-up finish this season.

He made a critical mistake midway through the first run that may have cost him the race. But he refused to speculate on his chances. "I'm satisfied with the way I'm skiing."

Girardelli, the defending World Cup overall champion, was overtaken by Steenmark in the second run and wound up third in 1:26.34.

But the Austrian native, who has competed for Luxembourg throughout his racing career, added 15 points to his margin in the overall standings and now leads Swiss downhill specialist Peter Mueller 25th in the 1985-86 season. Steenmark, who said he would enter both the Super G and a giant slalom set for Friday at Hemsedal, now trails Petrovic by 25 points in the chase for a share of the slalom title with three runs left. Steenmark must win all three to draw even with Petrovic.

"But it will be difficult to win the slalom title," said Steenmark, a seven-time slalom champion.

World slalom champion Jonas Nilsson of Sweden, who was seventh after the first run, withdrew in the second because of a foot injury and said he would not compete on Sunday. He is tied for third place in the slalom standings with 87 points.

OVERALL STANDINGS: 1. Rok Petrovic (Yug), 124.12; 2. Marc Girardelli (Lux), 124.71; 3. Lars Steenmark (Swe), 126.05; 4. Peter Mueller (Swe), 126.34; 5. Jonas Nilsson (Swe), 126.34; 6. G. Scharrer (Ger), 126.34; 7. Erady Kreis (Ger), 126.34; 8. Erich Scharrer (Ger), 126.34; 9. Erady Kreis (Ger), 126.34; 10. Erich Scharrer (Ger), 126.34; 11. Erady Kreis (Ger), 126.34; 12. Erich Scharrer (Ger), 126.34; 13. Erady Kreis (Ger), 126.34; 14. Erich Scharrer (Ger), 126.34; 15. Erady Kreis (Ger), 126.34; 16. Erich Scharrer (Ger), 126.34; 17. Erady Kreis (Ger), 126.34; 18. Erich Scharrer (Ger), 126.34; 19. Erady Kreis (Ger), 126.34; 20. Erich Scharrer (Ger), 126.34; 21. Erady Kreis (Ger), 126.34; 22. Erich Scharrer (Ger), 126.34; 23. Erady Kreis (Ger), 126.34; 24. Erich Scharrer (Ger), 126.34; 25. Erady Kreis (Ger), 126.34.

Intimidation in sport: part 2

How to conquer the fear barrier

The great thing about intimidation is that it works. Anyone who is injured will consciously or subconsciously be wary the next time he is in the same situation: the human psyche is, after all, in favour of the survival of its host body. Sport is all about recurring situations. Awareness of a situation that once brought physical pain can finish a sportsman's career. It is called losing your nerve.

"He came back, but he was never the same again." How many times does one hear this said? The sports of physical risk give you a little morsel of fear to conquer every time. It is splendidly stimulating. But when a traumatic injury occurs, the fear starts to cut the other way. You can no longer play the game.

There are ways of dealing with a sportsman who has lost his nerve. The first is the brutal, and rather effective one: get straight back on there. The very insensitivity of the approach can be cheering. I have seen many house people take rib-breaking tumbles and remount to throw their bodies over the same fence; they are more frightened of losing their nerve than of another fall.

But with a more serious injury or a more comprehensively broken nerve, such gung-ho methods are impossible. Often, fear will build up while the player is away from his game, and will wear its way between him and his competitive confidence. There are fears that this might happen to Mike Gatting, so heavily felled last week by Malcolm Marshall.

The failure of nerve can be the end of the road for a sportsman. At best, it can be the beginning of a long and difficult road back.

John Syer, of the organization Sporting Bodymind, has helped sportsmen suffering from loss of nerve with some success. Among these were a footballer who developed a mental block about being tackled from behind, and a cricketer struck by a bouncer. It is only fair that they remain anonymous, of course.

The footballer's fear was based on two things: the shock of the tackle itself, and the fear of aggravating a very worrying injury with a sudden spurt needed to beat the tackle. This was a creative player who needed to hold the ball, but he found himself avoiding situations in which he was under threat. You can't play top-class football like that.

Simon Barnes

In this instance, Syer founded the more prelatian, analytical approach was best - the "left-brain" technique. This involved simple goal-setting: the player deliberately put himself in the worst situation one is ever to training, and then he increased it to three times, and so on.

At the same time, Syer taught him "mental rehearsal" techniques: the very accurate recall of a specific instance in the past when he felt totally confident, and the focus on that instance. He dealt with it as if it should be the tackle thundering up behind him, and the swift and effective sprinting evasion. Also, the player, describing this incident to Syer, said he remembered he was exhilarated as he felt the opponent coming. Syer encouraged him to focus on this key "affirmation" to the extent of writing it on the wall of his bedroom.

With the batsman hurt by the bouncer, Syer weighted the treatment in favour of imaginative, intuitive methods: the "right-brain" technique. He got the player to rewrite history. The method is called "visual re-creation."

The player was stopped from hitting effectively by his memory of being struck. The answer was to replace the bad memory with a good one. Syer encouraged him to replay the traumatic incident to himself: the same bowler, the same steeply rising ball, but to superimpose on this a false memory of how he should have played the shot: say, a nice, high, dead ball, that sends the ball in the middle.

With much work, the player's memory becomes the automatic response to bouncers. In time, the easy confidence of the imagination becomes the automatic response to a real bouncer in the middle.

All this is to scratch the surface of an exceedingly complex subject. There is no "cure". If there is an answer to loss of nerve, it is to be found in the player. The psychologist's task is to help the player to look for it. Syer said: "If a case is found, it all comes from the player whose nerve has been shattered. I do nothing."

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The cry for help that only Whichello can answer

By Rex Bellamy, Tennis Correspondent

Richard Whichello, of Kent, aged 18, was beaten 7-6, 6-0 by Christian Bergstrom, of Sweden, two months his junior, in the concluding "Masters" tournament of the Lawn Tennis Association's five-week satellite series at the David Lloyd Sports Club, Wallington, yesterday. The odd thing was that from 2-5 down Bergstrom won 11 consecutive games at a cost of only 12 points without having to play his best tennis.

Whichello evidently has a problem between the ears. For seven games he was the better player and at 5-3 he served for the set. Instead of impressing his authority on his opponent, he served a double-fault and made two errors on the forehand and one on the backhand. In the next game a line decision upset him and after that he simply played shots he had ceased to play rallies.

Many players under stress tend to seek an excuse for losing — line decisions, the court surface, the nature of the balls, or what you will. Whichello is rather good at that. Natural winners react differently. When everything seems to be going wrong they tell themselves: "To hell with it — I'll win anyway."

Whichello is not like that. Not yet, anyway.

Whichello is coached, part-time, by Chris Bradnam, who said after yesterday's match: "Relative to what he has done in the past, Richard has made a major step forward on this circuit. The problem — and everybody including Richard, is aware of it — is to increase his tolerance on a conscious level, to endure when things are not going right. Personally, I feel that it's a cry for help when he reacts the way he did to that line call. He seemed to lose interest in the match. The question is, why?"

Ultimately only Whichello himself can answer that question and respond to the cry for help. Bradnam and others can do no more than re-read the books on psychology and offer Whichello such advice as they can. Tennis, in singles anyway, is a lonely game and competitive ability is at least 50 per cent character. It was



Aintree fortune hunters: Robin Gow and his Grand National hope, Sommelier (Photograph: Ian Stewart)

Sommelier can turn tide for Gow

In the second of a series featuring some of the less obvious Grand National candidates, ROBIN GOW and his 40-1 chance, Sommelier.

Luck is often personified as a lady, but try telling that to Robin Gow, the young Surrey trainer. Gow has taken so many slaps during his short career that you feel he must be something of a masochist even to think of winning the Grand National with his eight-year-old, Sommelier.

Perhaps Gow's brief period as an amateur rider should have warned him that he was not one of Dame Fortune's favourite sons. Certainly, one solitary winner overall and three broken collar-bones in a period of six months did convince him that he ought to forget about riding horses and concentrate on training them instead.

Gow then secured a job as assistant trainer to Derek Kent and when Kent suddenly decided to move to Hong Kong he answered an advertisement in *The Sporting Life* for a private trainer to Andrew Waters, a member of the wealthy building family. With Waters providing everything for him on the family farm at Beare Green, including a supply of hand-picked young horses from Ireland, the world, it seemed, was truly Gow's oyster. The reality, though, was cruelly different.

Every time Gow tried to prise the oyster open the Fates would conspire to prevent him grasping the pearl inside. The nightmare began just six weeks after he had moved into Henfold Farm when the highly-rated Henfold Lad, winner of two novice chases when trained by Waters the previous season, was killed by a lorry coming round a bend on the wrong side of the road.

As the shock wave of that early trauma died down there

Harsh results of dismissal rule

Ballard and Another v Marchant and Another (Before Mr Justice Gibson, Mr W. L. Kendall and Mr G. A. Peers) (Judgment given February 19)

The operation of regulation 5(2) of the Transfer of Undertakings (Protection of Employment) Regulations 1981 (No 1794) so as to deem a dismissal to have been effected by the transferee of a business where the dismissal occurred before transfer might in some circumstances lead to harsh results, and it was desirable that the true construction of that regulation should receive consideration by a higher court.

The Employment Appeal Tribunal so stated in allowing appeals by Valerie Eileen Willard and Ano Roberta Wilton against a decision of a London industrial tribunal dismissing their claims for compensation for unfair dismissal against Mr L. Marchant and Mr B. L. Patel.

The 1981 Regulations provide by regulation 5(2) that any such contract which would otherwise have been terminated by the transfer shall have effect after the transfer as if originally made between the person so employed and the transferee.

"(2) Without prejudice to paragraph (1) above, on the completion of a relevant transfer — (a) all the transferor's... liabilities under or in connection with any such contract shall be transferred by virtue of this Regulation to the transferee; and (b) anything done before the transfer is completed by or for the transferor in respect of that contract or person employed in that undertaking... shall be deemed to have been done by or in relation to the transferee."

Mr Neil Cameron, instructed by the Free Representation Unit, for the employees, the employers in person.

MR JUSTICE GIBSON said that the employees had been dismissed on June 21, 1985 immediately prior to the transfer on June 24 of the business in which they were employed.

They began employment with the new employer on the day of the transfer, having been offered employment two days previously. They worked for the transferee until July 22 when they left on the ground that they were not satisfied with the new conditions, and claimed that they had been constructively dismissed.

The tribunal found that the effective date of termination of the employees' contracts of employment was June 21, 1985, that the dismissal was effected by the transferor, and that for the purposes of the 1981 Regulations the employees' contracts of employment were deemed to have been terminated by the transferee, and dismissed their applications.

In the light of regulation 5 and of *Apex Leisure Hire v Barrow* (1984) 1 IRLR 234 the tribunal found that on completion of the transfer, the employees' contracts of employment were deemed to have been terminated by the transferee, and dismissed their applications.

The court would have read regulation 5(2) as designed to deal only with contracts of employment which were automatically terminated by transfer which was a relevant transfer under the regulations, and as not applying where termination was effected before the transfer, because in such a case the transfer would not be treated as so as to terminate the contract of employment.

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Sins of omission

By a Special Correspondent

The extraordinarily high quality of the players England now regard as surplus to their international requirements is emphasized by the seedings released yesterday for the world's best-known tournament, the Yonex All-England championships, at Wembley next month.

The highest seedings for home players in the three doubles events are all achieved by combinations which will almost certainly not be included in representative teams for the forthcoming European championships by the new England manager, Jake Downey.

The latest addition to a notable sequence of omissions was indicated when Downey and his squads returned from the Thomas and Uber Cup European Zone finals in West Germany on Monday and the manager was involved in a short conversation with the press and the manager of Helen Troke, the European, Commonwealth, and national champion.

Miss Troke, who has always made it known how keen she is to play doubles, has apparently not been included in this event in the European championships where, admittedly, she may find it difficult to retain her singles title.

However, she and Norm Perry, a former all-England women's doubles champion, are seeded together in the five to eight category in the women's doubles at Wembley, and had been hoping to play together for

Broke down on road to Aintree

1982 National, broke down so badly as he was being prepared for another crack at Aintree that he had to be put down.

The very useful Henry Bishop, whom Sir Ronald Waters switched from Josh Gifford's stable to Gow, won handsomely for his new trainer at the first time of asking, but then he, too, broke down irreparably while being prepared for the Foxhunters at Cheltenham. Perhaps most galling of all, though, was King Ba-Ba, who showed Gold Cup potential when finishing an unlucky third in the Sun Alliance Chase at the Festival, but whose legs also gave out.

Gow has now reached the point where he is seriously considering giving up training. The Waters family are the most loyal employers and their patience appears to know no bounds, but although the 30-year-old Scot still maintains a remarkably chirpy demeanour, you sense that, not sur-

Gallops on sand at Hayling Island

down to Hayling Island with his 12-horse string to gallop on the sands. "He loves it," Gow says. "And I'm sure he's better than ever now."

Nevertheless, Gow is anxious to give Sommelier one more run before the big one.

It is hoped that in the absence of Sommelier's regular partner, Anthony Webber, who is likely to be claimed for Knock Hill, Colin Brown will take the mount in the National.

On the trainer's past form you cannot help wondering whether it will all end in disaster again. Yet there is more than a sneaking suspicion that this time the tide of fortune may finally turn in Gow's favour. After all, even losers, they say, get lucky sometimes.

This season, after slicing home at Windsor on his second outing, he was a shade disappointing when he faded on the run-in, having been bang in contention at the last, in the Brooke Bond Oxo National at Warwick.

This last run revealed, perhaps, the greatest flaw in Sommelier's make-up—the inability to accelerate at the

Guineas sponsors back extra race

three prestigious races which occupy a position of great importance within the national breeding industry.

Hong Kong (Reuters) — A senior official of the Royal Hong Kong Jockey Club, which runs horse racing in the colony, has been sacked in connection with the worst race scandal here in years. Brian Sullivan, an Australian, was dismissed as senior stipendiary steward, a club spokesman said.

Twenty-two people were arrested last week in connection with suspected race fixing after a six-month probe by the independent commission against corruption. Eleven jockeys, including Bruce Raymond, of Britain, were suspended, nine of them for the rest of the season. Meanwhile, the leading European riders, Lester Piggott, Pat Eddery, Willie Carson, and Yves Saint-Martin, have arrived for the third round of the Riz Club Challenge Trophy which begins today.

General Accident, the insurance company, has renewed their option to sponsor the 1,000 and 2,000 Guineas until 1988, and they will also sponsor the Jockey Club Stakes for the first time this year. As a result of the new deal, the Jockey Club Stakes — the Group two race run on the middle day of the three-day Guineas meeting — will be increased in value to £35,000.

General Accident's commitment to racing now totals £1m over five years. The chairman of the group, Gordon Simpson, said: "Many people may not realise that General Accident holds a large slice of the international bloodstock insurance market, and we are delighted to look our name with

Dry rot concealed by seller's fraud

Gordon and Another v Selico Co Ltd and Another (Before Mr Justice Slade, Lord Justice Woolf and Sir Denis Buckley) (Judgment given February 19)

The general principle, *caveat emptor*, had no application when the purchaser had been induced by fraud to enter a contract of purchase.

The Court of Appeal so held in a reserved judgment, substantially dismissing an appeal by the defendants, Selico Co Ltd and Select Management Ltd, from an order of Mr Justice Goulding, who, on January 29, 1985, had held them liable to the plaintiffs, Mr Jack Leonard Gordon and Miss Anya Teixeira, in damages for deceit in fraudulently concealing the presence of dry rot in a flat prior to its demise to the plaintiffs, and for breach of repairing covenants in the lease, and had ordered specific performance of those covenants.

Mr James Sunnucks for the defendants; Mr Jonathan Blake for the plaintiffs.

LORD JUSTICE SLADE, delivering the judgment of the court, said that the second defendant, which managed the flats as agent for the first defendant, had instructed a building contractor, who did most of his work for the second defendant to do any work to bring the plaintiffs' flat "up to a very good standard for the purpose of selling" prior to the lease being granted to the plaintiffs.

The contractor had covered up dry rot, and it was conceded that that amounted to a knowingly false representation that the flat did not suffer from dry rot, which had been intended to deceive the plaintiffs and had done so to their detriment.

In considering whether, on the basis of the evidence, to draw the inference that the controlling shareholder in the second defendant, and through him the second defendant itself, was fully aware of the deception and therefore liable for it, it was permissible for the court to have regard to the fact that the defendants' without any explanation had failed to disclose to the plaintiffs that the contractor had covered up dry rot, and that the contractor had done so to their detriment.

The court would draw that inference, and the second defendant was liable for the fraudulent misrepresentation, which, despite its falsity, was within the actual or ostensible authority conferred on it by the first defendant.

In those circumstances, on the principles in *Armstrong Ltd v Mundogas Ltd* (1985) 3 WLR 640, vicariously liable for the deceit of the contractor.

Both defendants stood to gain, and had gained from the

RUGBY LEAGUE

An extended season looks inevitable

By Keith Macklin

An extended season, forced by recent league and cup match postponements, seems inevitable. The management committee will today discuss proposals for such an extension, as the Premiership final has a fixed date, May 18, at Eland Road.

There are one or two options open to the committee, but the sensible decision would appear to be that clubs should be allowed to fit in postponed league games after the Challenge Cup final at Wembley on May 3.

Wigan are considering 10,000 fans at a crowd approaching 20,000 for the second round Salford Challenge Cup game against St Helens on March 9, or March 8 if the match is chosen for television. St Helens struggle to reach the second round, scraping through 21-18 against the first division's bottom club, Dewsbury.

The undefeated Australian schoolboys' team will tour England in November at the invitation of the British Amateur Rugby League Association. The young Australians are the undisputed world youth champions and have never lost an international match. Last September they won both games in the two-match series against the highly promising New Zealand junior side. The seven-match tour will include two international matches against Great Britain and five regional games, most likely against Cumbria, North-West Counties, West Yorkshire, Humberside and the Upper Schools and Colleges team, BUSCARLA.

The Australians proved themselves so much superior to the British schoolboys on their last visit that the Rugby League's national coach, Phil Larder, will join amateur coaches in searching for young talent and preparing them for the matches.

Grid-iron game is on its way to Britain

Spurring history will be made on Tyneside this summer with the first British tour by an All-American grid-iron football team. Organizers were meeting with officials of Newcastle United yesterday to discuss staging the first game at their ground, St James' Park.

A squad of 70 players from the Blue Devils college team from Central Connecticut State University are hoping to fly out to June to take on British sides such as a crowd on a winter's grid-iron game the fastest growing sport in Europe.

They are lined up to play Tyneside's new grid-iron side, the Newcastle Senators, who attracted a crowd of 3,500 on Tyneside on Sunday when they played a local derby against Washington Presidents. A Senators spokesman, Gerry Reynolds, said: "If we can attract such a crowd on a winter's afternoon, it shows just how much interest there is in the game."

Leeds United's stadium at Elland Road will be used for several American football matches this summer on Sunday afternoons.

Book review

Skating in the shadows

Bearing a well-known name can be a burden for a young skater. Sir Peter Scott, young Stanley Matthews and others dealt with the problem by taking up sports unconnected with their fathers. The late Donald Campbell, a public enemy, spent his life trying to continue Sir Malcolm's record-breaking career.

For Nicholas Mark Slater, it had to be the Campbell solution. In the early 1950s, before he was born, his parents, John Slater and Joan Dewhurst, three times won the British ice dance title and were silver medalists to the world champions.

More than 30 years later, Nicholas followed in their skate-tracks: he and Karen Barber became British champions on November 16 last year.

Now they tell their story in *Spice on Ice* (Sidewick and Jackson, £8.95), with the help of Sandra Stevenson. An experienced show skater herself, Miss Stevenson became skating correspondent of *The Guardian* in 1971.

Armed with her tape-recorder, she seems to have interviewed everyone even remotely connected with Slater and Miss Barber.

A large proportion of the book's 210 pages consists of interviews, vivid and to the point.

Both started with other partners. Slater, particularly successfully with Kathryn Winter, with whom he won the 1976 International Skating Union junior championship.

Persistent quarrels led both couples to break up and Nicky and Karen formed their partnership in May 1977. Trained, at first, by his mother, Joan Slater, they came under the more relaxed tutelage of Jimmy Young in 1981.

Throughout their career, they have felt themselves in the shadow of their illustrious rivals and friends, Christopher Dean and Jayne Torvill.

They were runners-up to them in the British championship six times, and when, at last, they became champions in their own right, public expectation and widespread publicity put too much pressure on.

Their beautiful "Dragon dance" brought them no medals, but they were fourth in Europe in 1983, two places lower in the world championship.

Now they have split up, Karen to join the Dean/Torvill ice show, Nicky to marry a non-skater, Mary-Jo McGill.

Perhaps a new happiness awaits them but somehow it seems a pianissimo end for this bright, lively couple who brought humour to the solemnity of championships with their Charlie Chaplin number.

Dennis Bird

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Where Sir Percy first made a big splash

High Quarry, Crookham Hill, Kent, is an imposing country house set in grounds of more than five acres which contains one of the first private swimming pools in the country. The house was built in 1809 for Sir Percy Mackinnon and has panoramic views over the Weald.

High Quarry has three main reception rooms, five bedrooms and four bathrooms, and there is also an annex with a living room and two bedrooms. Savills are asking £900,000 for the property, which includes a stable yard, stable block and small paddock.

The Playing Close is an attractively named - and attractive - Queen Anne house overlooking a green in Chesham, Oxfordshire, which was once the scene of bull baiting, rough sports and mandatory archery practice. Dating from 1705, it has an entrance hall, drawing room and dining room, five bedrooms, a study and a bathroom.

Montevideo House in Weymouth is a spacious Regency property which was the summer residence of Queen Charlotte, wife of George III, who established the town as a popular seaside resort. The house, parts of which may be older, is at present converted into the owner's accommodation of two reception rooms, billiards room and library, and four bedrooms, and two self-contained flats, one with two bedrooms and one with three, which are used for holiday letting.

London House, in Chesham, Woodbridge, Suffolk, is a mainly Victorian village house dating from the 17th century, used until recently as a village store. The house has three reception rooms, four or five bedrooms, and a further annex. The house is for sale at £75,000 through Carter Jones Ipswich office.

Cotswold colour West Littleton, Marshfield, Wiltshire, is the rather grand home for two Cotswold stone barns and a stone-built cow shed, with three paddocks and three yards, in 3½ acres surrounded by stone walls. Formerly part of the Duke of Beaufort's estate, it has detailed planning permission for conversion to a house and farm, with stabling. The owners, a former architect and his wife, are going to live in Italy and are selling the property privately, giving a guide price of £30,000 to £300,000. (Details: 0225 8937.)



A house designed by Decimus Burton in Calverley Park, Tunbridge Wells, as part of a development of 24 villas that form a landmark in the history of English domestic architecture, is for sale around £25,000 through Braxtons' Tunbridge Wells office. Burton laid out the landscaped Calverley Park in 1825 and designed the houses in a variety of styles ranging from the Greek and Italianate to the Gothic. Number 11, described as "Irregular Greek", is owned by Baron Nicolas Van Den Branden. The house has an entrance hall, drawing room, dining room, sitting room/library and study, with a master bedroom and two further bedrooms. It has a landscaped garden providing total privacy, and like the other houses in the park, looks over the valley below.

River of desirability

By Christopher Warman Property Correspondent

It has long been a justifiable complaint that the River Thames has not been used properly as a backdrop for housing. Waterside homes are always in such demand that it is amazing this situation has prevailed, but lately developers have woken up to the opportunities and buildings are now jostling each other for a site on or in sight of the Thames.

London's Docklands is one area where riverside developments have been rising fast, with their prices rising fast too. Barratts has this week opened Gun Place, the second phase of its Gun Wharf conversion project in Wapping. At the other end of town, Fairfair Homes are completing a development of 16 apartments in a new four-storey block on the towpath west of Hammer-smith Bridge, which provides river views for all the units.

Called the Blades, the development has been carried out on the site of a former boathouse, and is next door to the Furnival Sculling Club's premises. As one of the conditions of the scheme, Fairfair is providing new boathouses next door and is happy to help in maintaining the rowing tradition there. The apartments overlook a bend in the river and look across to the St Paul's School playing fields. If some of the windows are a slightly unusual shape they represent the architect's determination to give the occupiers as much chance as possible of viewing the Thames.

The base of the building has been raised by a metre so that ground-floor units also have a good view. At the same time the building has been designed to blend with the period surroundings; even secondhand slates have been used to give the roof a softer outline. Five of the apartments have been sold. Prices for the two-bedroom units, which vary in size, range from £142,500 to £162,450. They all have full-fitted kitchens, and an open fireplace in the living room for either traditional fires or gas-fired "log-effect" fires. Each has either a patio or a balcony.

Back in Wapping, Gun Place is not directly on the water, being 30 yards away, but the conversion of the warehouse gives the feel of the river well enough. It is a Grade II listed tea warehouse, which will provide 73 studio, one and two bedroom apartments and four penthouses. Close to Wapping Tube station, the block has underground car parking, row gardens, and many apartments have balconies - some have views of the Thames. Each has a fully fitted kitchen and fitted carpets. Prices range from £52,500 to about £350,000 for the penthouses - far from cheap, but an acknowledgement of the expected attractions of a combination of Docklands and the river.

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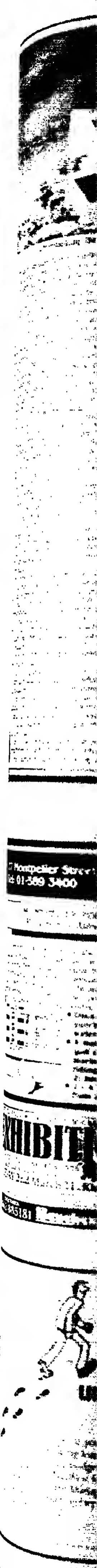
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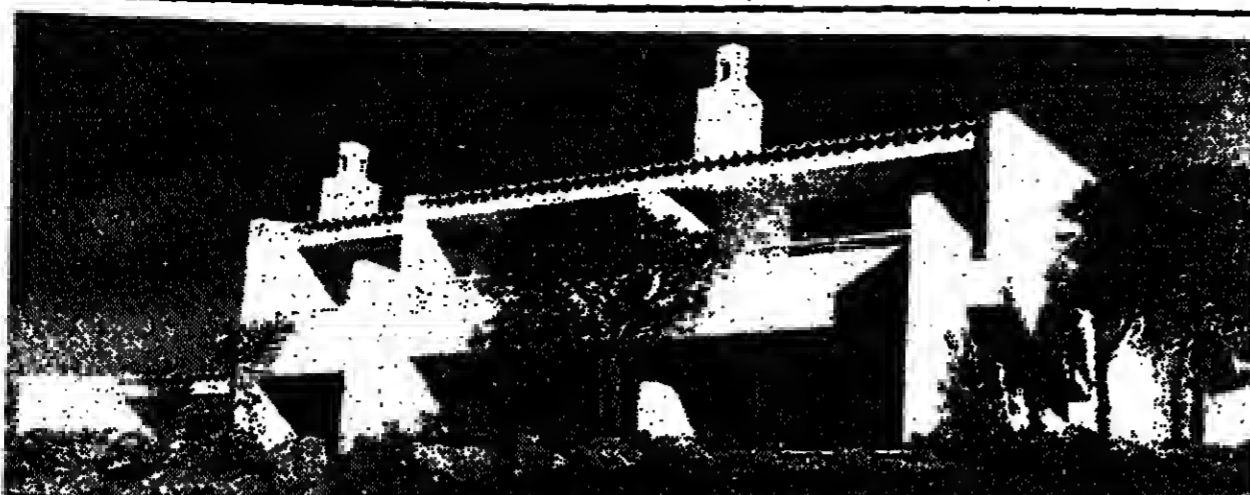
Harpers ESTATE AGENTS & VALUERS WIMBLEDON COMMON LONDON SW16 THE MILL HOUSE AN HISTORIC HOUSE, GEORGIAN IN ORIGIN, FIVE MILES IN QUIET RURAL SURROUNDINGS IN GOOD ORDER WITH A BIG PRIVATE GARDEN AND 3 RECEPTION ROOMS, STUDY, KITCHEN WITH BREAKFAST ROOM, AND BATHROOMS.



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OVERSEAS PROPERTY

PROPERTY BUYERS' GUIDE COUNTRY PROPERTIES



Overlooking the Atlantic, the Victory Village Club on the Quinta do Lago estate near Faro

Portugal's leisure-home market looks set for a stunning revival this year after a lean period. Two major factors are the cause of what has so far proved to be a strong start to the sales pattern.

Good buys in Algarve once again

First, the country is now a member of the EEC, which adds to its continuing political stability. However, according to City of London solicitors Hedleys, who specialise in Anglo-Portuguese law, exchange-control regulations will not change for the foreseeable future.

off-plan, by UK agents Euro Property Advisers. Studios are priced from £36,500 and the one, two and three bedroom apartments are from £44,700, £75,900 and £94,000 respectively.

and £170,000 for the two, three and four bedroom homes. An internal fountain plays along the height of each house, which has, instead of conventional floor levels, split-level terracing so that the big ground-floor reception area has a vast open space above, stretching cathedral-like to the roof.

All monies used to fund a property purchase must be formally imported through the Bank of Portugal in Lisbon using an import licence obtainable either by your estate agent or a UK branch of a Portuguese bank.

Swimming pools are in the pipeline

Strict planning legislation ensures that the Quinta do Lago estate, which has two championship golf courses, will stay essentially rural. The small apartment-block clusters of the Victory Village Club still maintain a country feel. Owners are entitled to golfing concessions.

ment-block clusters of the Victory Village Club still maintain a country feel. Owners are entitled to golfing concessions. In contrast to the sophistication of Quinta do Lago is Sao Rafael, a 60-acre gently undulating site running down to a remote sandy beach just west of Albufeira.

EPA, under the auspices of its managing director, Jennie Pinder, is holding an exhibition of overseas property at London's Athenaeum Hotel, 116 Piccadilly, on March 11 between 4 and 8 pm and March 12 from 11 am to 9 pm.

The latest venture of the time-share company, Elliott Property and Leisure, is a whole-ownership scheme consisting of an eventual 107 apartments and town houses in Albufeira - just above the town-centre. Unusually for a holiday-home project, Windmill Hill is not in a rural setting so it is likely to appeal to anyone seeking the attractions of a busy tourist centre.

BERKSHIRE

SANDHURST Beds, close M4 A15, 4250 Dk, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

BUCKS

EARLY 19TH C detached cottage, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

DEVON & CORNWALL

WALVERLEY Beds, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

HANTS, DORSET, & I.O.W.

BEKES, HANTS, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

NORTH WEST

ALTRICHAM Cheshire, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

EAST ANGLIA

WESTERHAM, SUFFOLK, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

HEREFORDSHIRE, WORCS, & SHRO

COUNTRY COTTAGE & 3 acres, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

HERTFORDSHIRE

OLD BARNWORTH, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

IRELAND

RANCH STYLE BUNGALOW, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

KENT

SEA FRONT PROPERTY, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

ESSEX

DOCKERSLEY HILL, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

DEVON & CORNWALL

We are pleased to announce on behalf of 5 LUXURY HOMES. Detailed brochure on request from the Sales Agents.

HANTS, DORSET, & I.O.W.

BEKES, HANTS, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

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ESSEX

DOCKERSLEY HILL, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

SOMERSET & AVON

BATH AWARD-WINNING NORTHERN COURT. Prices: £250,000-£245,000. Brochure from: LITHODOMOS LTD.

WALES

BRECON BEACHES National Park, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

WILTSHIRE

SALISBURY 1500 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

YORKSHIRE

YORKS Cheshire, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

SURREY

ESHER IMPRESSIVE HOUSE, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

SCOTLAND

FOREST OF DEAN, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

PROPERTY TO LET COUNTRY

HAMPSHIRE - BARNSTOCK, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

SUSSEX

UNIMPROVED Royal, 1100 sq ft, 3 bedrooms, 2 baths, 2 fireplaces, 1000 sq ft, £170,000. Tel: 0298 8778.

THE PERIOD REGISTER

Every month a national list of period properties for sale. Tel: 0298 8778.

OVERSEAS PROPERTY

Montpelier International plc advertisement featuring properties in Montpelier Port Village, Super Valmer, Exhibition, Domaine du Golf, and Old Village.

EXHIBITION COSTA BLANCA advertisement for villas and apartments.

MARBELLA Club Sierra advertisement for 1, 2 & 3 bedroom apartments.

Aranco DISCOVER US advertisement for The Ritz, Piccadilly.

SAVILLS advertisement for Buckinghamshire properties.

PARQUE AVOCETA advertisement for a Sunday property.

NatWest advertisement for mortgage and insurance services.

EXHIBITION OF VILLAS AND APARTMENTS ON THE COSTA BLANCA advertisement.

INSURANCE HOME IMPROVEMENT LOAN advertisement.

MORTGAGE BRIDGING LOAN advertisement.

PERSONAL LOAN BUDGET ACCOUNT advertisement.

REGIONAL COLUMN

DEATHS
ASHTON on 21st February 1986...

DEATHS
BALFOUR-LEVIN on February 22nd...

DEATHS
BARRITT on Monday 24th February...

DEATHS
BEELEY on February 22nd...

DEATHS
BRUN on February 20th...

DEATHS
CHANDLER on Feb. 22, 1986...

DEATHS
COPPIN on February 23rd...

DEATHS
FRANER on 21st January...

DEATHS
GALDWIN on February 23rd...

DEATHS
GRIEVE on 22nd February...

DEATHS
HARRIS on February 22nd...

DEATHS
HUTTON on 22nd February...

DEATHS
IRVINE on February 20th...

DEATHS
JACKSON on 21st February...

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KAY on February 20th...

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LAWRENCE on 21st February...

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LEWIS on February 22nd...

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GENERAL APPOINTMENTS

ANSCOMBE & RINGLAND Residential Lettings Superb Opportunities for NEGOTIATORS

WANTED FAMILY MAN 2 children without to pay an outstanding amount...

BENTLEY & CO. DIAMONDS AND JEWELLERY Immediate cash offer. Telephones 01-629 0661

RESISTA CARPETS SALE NOW ON

IN MEMORIAM - PRIVATE

ANNOUNCEMENTS WORK FIRST PLAY LATER IN THE U.S.

MEMORIAL SERVICE FOOD & WINE DECAFFEINATED TEA

FLATSHARE

FOR HIM SHORT LETS

UP UP & AWAY

THE TIMES CLASSIFIED ADVERTISING GUIDE Nearly 1.4 million of the most affluent people in the country read the classified columns of The Times...



Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1
6.00 Ceefax AM. Breakfast Time with Frank...

TV-AM
6.15 Good Morning Britain, presented by Anne Diamond and Nick Owen...

ITV LONDON
8.25 Thames news headlines. For Schools: chemicals from salt...

BBC 2
6.55 Open University: Psychology - It's a Matter of Opinion. Ends at 7.20.

CHANNEL 4
2.30 Snooker. Dickie Davies introduces coverage of the third quarterfinal in the Duxit British Open...

Radio 4
5.55 Shipping 6.00 News briefing: Weather 6.10 Farming...

Radio 3
6.55 Weather. 7.00 News. 7.05 Morning Concert: Vivaldi (Symphony in G minor, RV 595)...

Radio 2
News on the hour (except 10.30pm) (7.00am, 8.00 VHF only). Headlines 5.30am, 6.30, 7.30...



Sara Bryce: Slight for Sara On BBC 1, 9.30pm

CHOICE
Strong on medical science, I needn't emphasize the third bonus for parents who babies are born blind...

Peter Davalle
Kaleidoscope extra. Keeping Opera Alive with David Roper, Pierre Boulez and Ruth Bergman...

REGIONAL TELEVISION VARIATIONS
9.25-9.30 North East News. 12.30-1.00 Regrets (Ken Livingstone)...

SCOTTISH
As London except: 1.20 Job Spot, 1.25-1.30 Film: Cynara (1932) (Ronald Colman)...

YORKSHIRE
As London except: starts 9.25-9.30 Local weather, 1.00 Calendar Luncheon Live, 1.20 Calendar News, 1.30-2.30 Falcon Crest...

WALSLEY
5.35pm-6.00 Wales Today. 6.35-7.00 Juice. 11.20-11.45 Ladies' Hockey. Highlights of Wales v Canada...

GRANADA
As London except: 1.20 Job Spot, 1.25-1.30 Film: Cynara (1932) (Ronald Colman)...

ULSTER
As London except: starts 9.25-9.30 The Day Ahead, 1.20-1.30 Luncheon, 3.30 The Three Little Pigs...

Advertisement for Virgin Holidays featuring a couple and the text: 'A couple of this year's best value holiday spots... Spend £10 or more at any Virgin Store and we'll give you a voucher worth £50 off a two week holiday for two.'

